

TO: Novosbed

DATE: 07/09/2017

FROM: **BRAD SCHROEDER, P.ENG**  
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PROJECT #: 17-4211

DOC #: **PMTM-4211-01**

RE: **NOVOSBED MATTRESS TESTING**

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## INTRODUCTION

In August of 2017, Novosbed commissioned Pure Mosaic to provide independent 3<sup>rd</sup> party testing of multiple mattresses. Pure Mosaic followed testing procedures as directed by Novosbed and attached in Appendix B. Below follows an overview of the testing procedures used as well as the results that they produced.

## REFERENCE LOADS & TEST CONDITIONS



Figure 1: Reference Load 1. Plastic 5 gallon water cooler bottle. Size: 10.75" diameter, 19.5" height, 42.3 lb weight



Figure 2: Reference Load 2. Spherical medicine ball. Size: 9" diameter, 10 lb weight

As specified by the testing methodology, all testing was completed in a room with a temperature range between 18°C and 25°C and a humidity range between 25% to 50% in order to simulate the environment of a typical residence. Mattresses were placed on a drop cloth on a flat concrete floor such that the top and sides were unobstructed.

## TEST 1 – MATTRESS FIRMNESS

**Overview and Objective:** Apply Reference Load 1 to the center of each subject mattress and measure the vertical displacement of each to establish their respective positions on a firmness (or “sinkage”) scale. A low relative vertical displacement shall indicate a firmer mattress, while a high relative vertical displacement shall indicate a softer mattress.

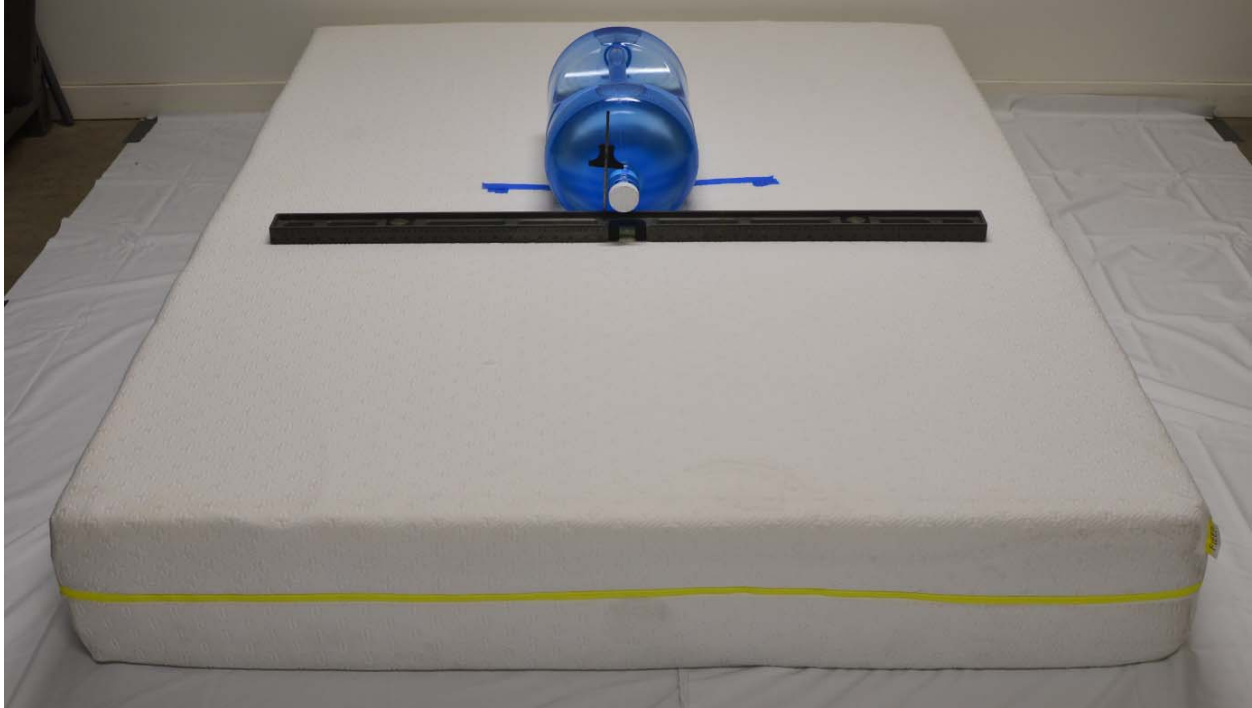


Figure 3: Typical setup for Test 1

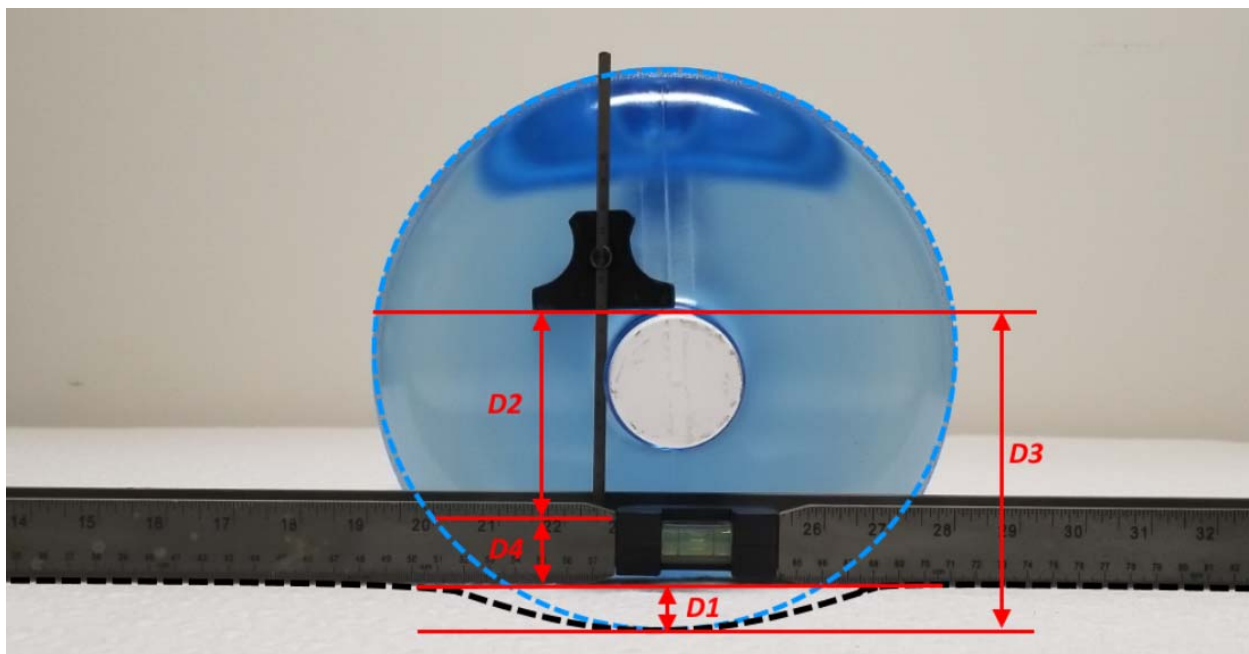


Figure 4: Deflection measurements for Test 1

Figure 4 shows the critical measurements taken for Test 1 in order to determine the vertical displacement with Reference Load 1 applied.

The vertical deflection value of interest for Test 1 is  $D_1$  as defined below:

$$D_1 = D_3 - D_2 - D_4$$

$$D_2 = \text{Measured (Deflection)}$$

$$D_3 = 160 \text{ mm (Constant)}$$

$$D_4 = 21.2 \text{ mm (Constant)}$$

The vertical displacement,  $D_1$  can be found by inputting  $D_2$  into the above expression.

## TEST 2 – EDGE SUPPORTIVENESS

**Overview and Objective:** Apply Reference Load 1 to the edge each subject mattress and to measure the resultant vertical displacement of each to establish their respective positions on an “edge supportiveness” scale. A low relative vertical displacement shall indicate a mattress with more edge support, while a high relative vertical displacement shall indicate a mattress with less edge support.

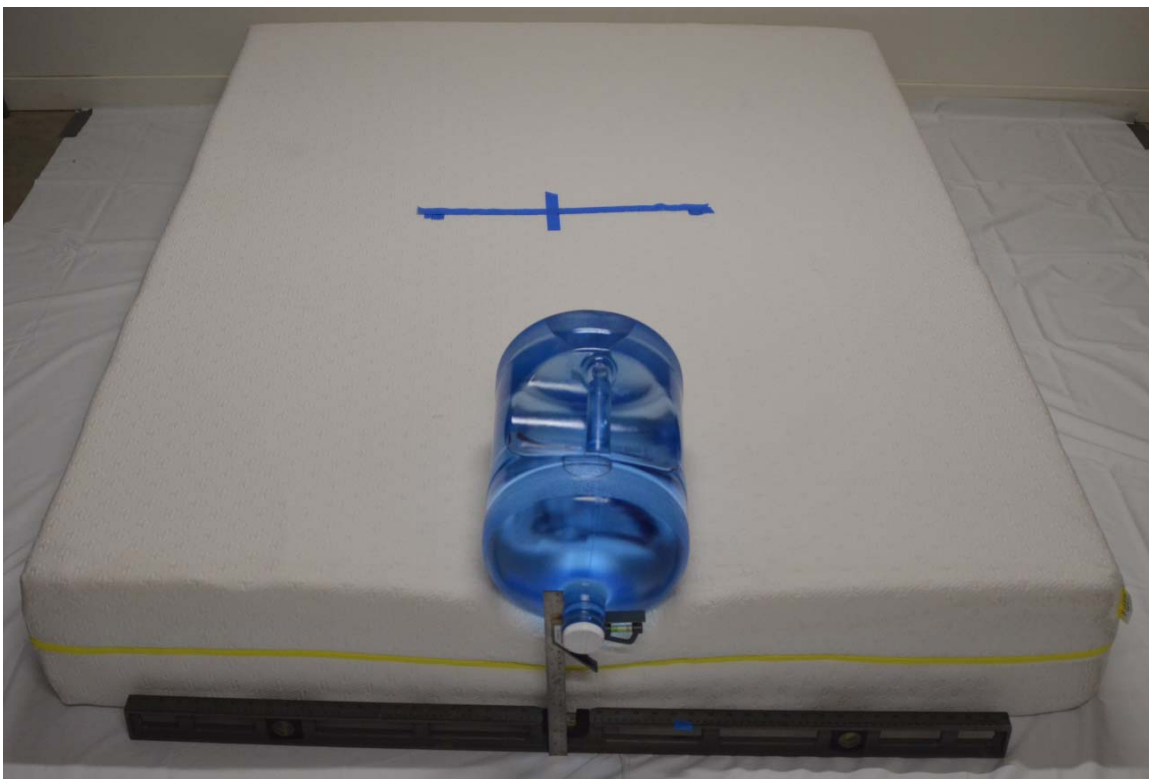


Figure 5: Typical setup for Test 2

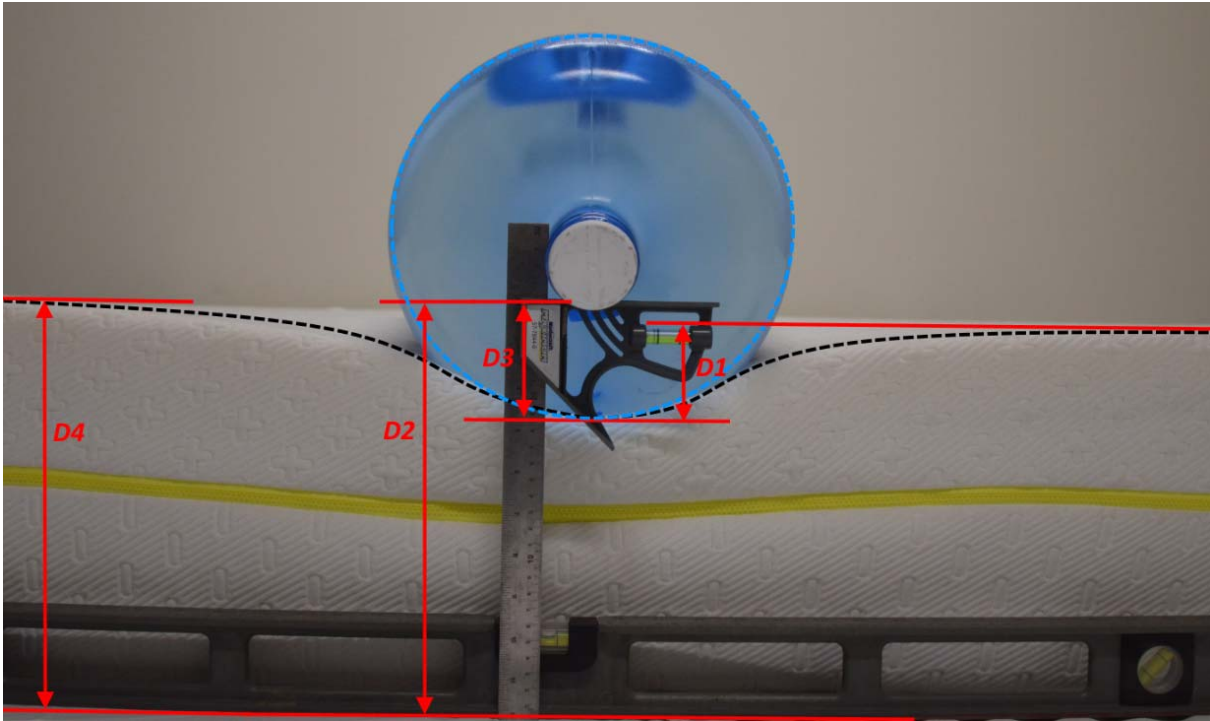


Figure 6: Deflection measurements for Test 2

The vertical deflection value of interest for Test 2 is  $D_1$  as defined below:

$$D_1 = D_4 - (D_2 - D_3)$$

$$D_2 = \text{Measured (Deflection)}$$

$$D_3 = 104 \text{ mm (Constant)}$$

$$D_4 = \text{Measured (Mattress Height)}$$

### TEST 3 – MOTION ISOLATION

**Overview and Objective:** Apply a reference impulse to the top side of each subject mattress, representative of human movement on the mattress, and measure the resultant peak acceleration of a calibrated accelerometer placed on the mattress a fixed distance away from the epicenter of the impulse to establish their respective positions on a “motion isolation” scale. A high resultant peak acceleration shall indicate less motion isolation, while a low resultant peak acceleration shall indicate more motion isolation.

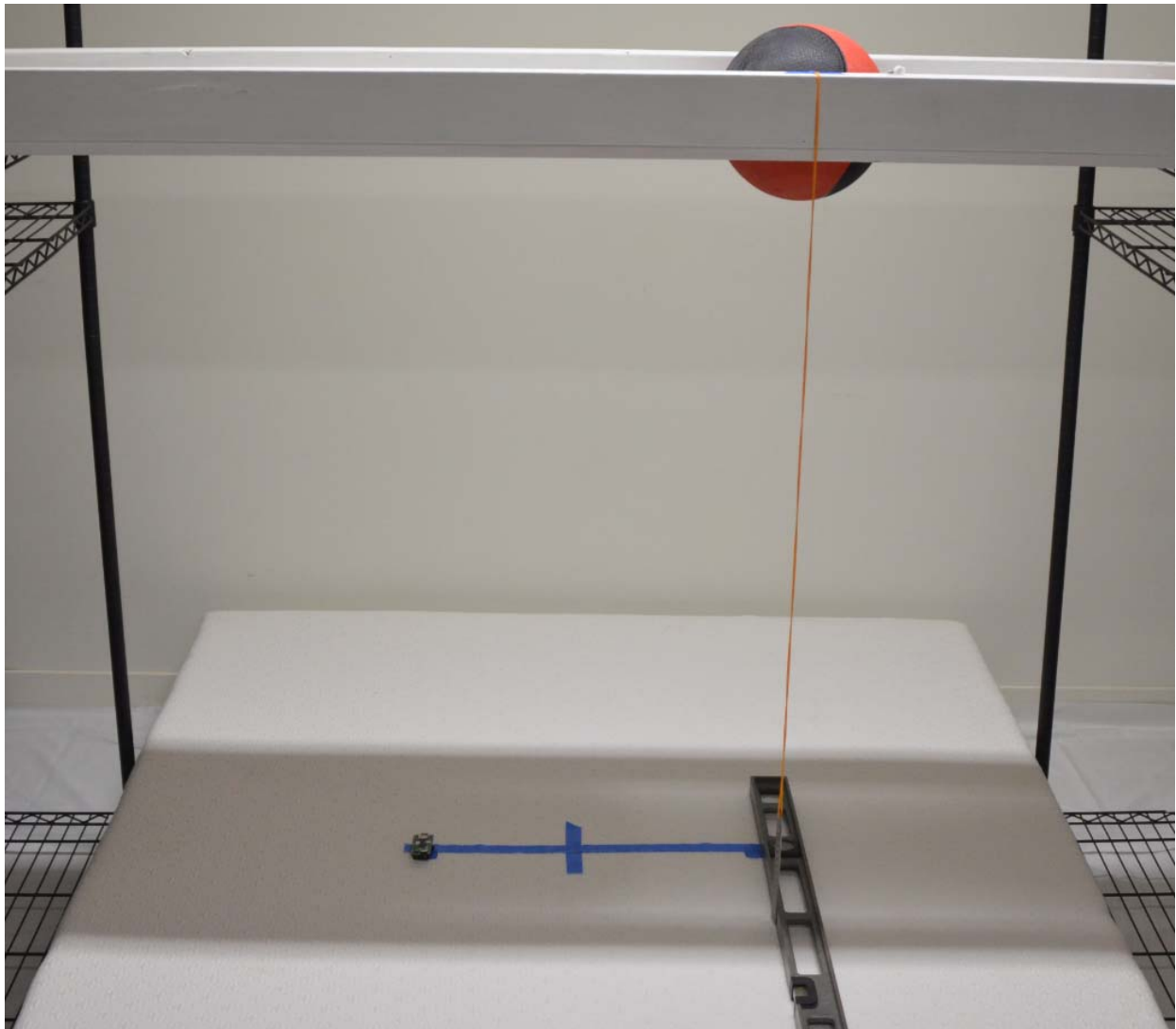
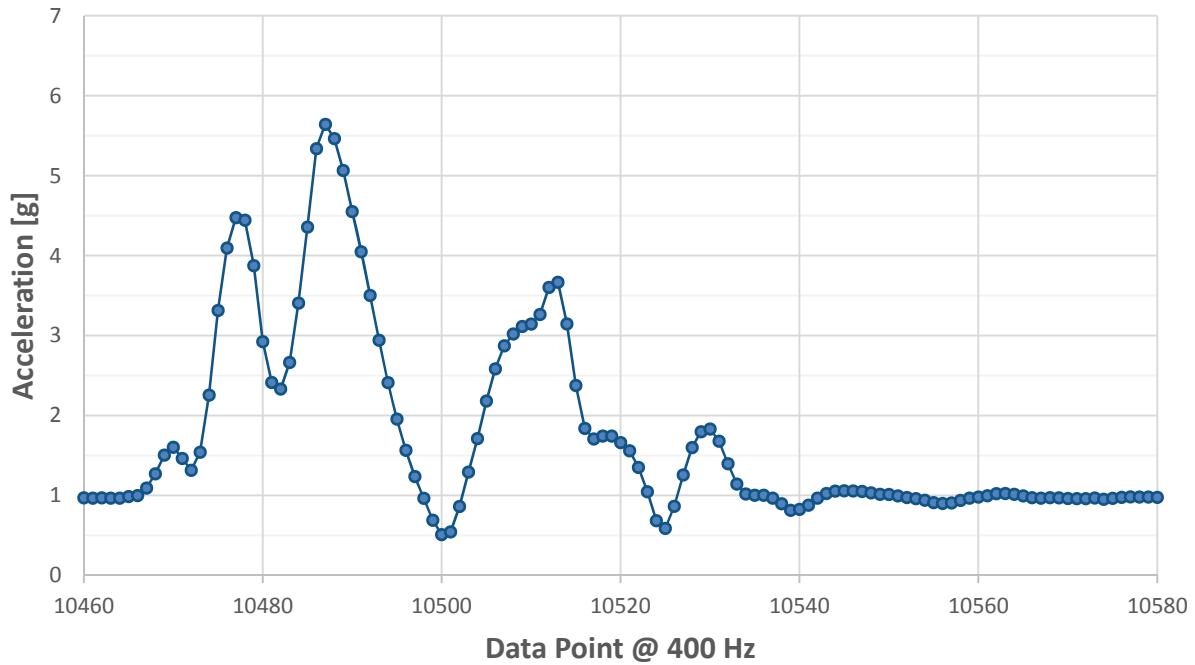


Figure 7: Typical setup for Test 3

### Vector Magnitude Acceleration



*Figure 8: Example Vector Magnitude Acceleration of one ball drop*

The vector magnitude of acceleration as shown above in Figure 8 is calculated using the expression shown below.

$$a = \sqrt{(x^2 + y^2 + z^2)}$$

The responsiveness of the mattress can be seen at one sleep point as a result of an impulse being applied at the second. In order to record this data, a digital accelerometer (ADXL345) was used and set to record data at 400 Hz (400 data points per second).

## TEST 4 – BOUNCINESS

**Overview and Objective:** Drop a 10lb sphere (9" diameter) from a fixed distance on to the top side of each subject mattress and measure the resultant peak rebound height on its first bounce. A high resultant peak rebound height shall indicate more bounciness, while a low resultant peak height shall indicate less bounciness.

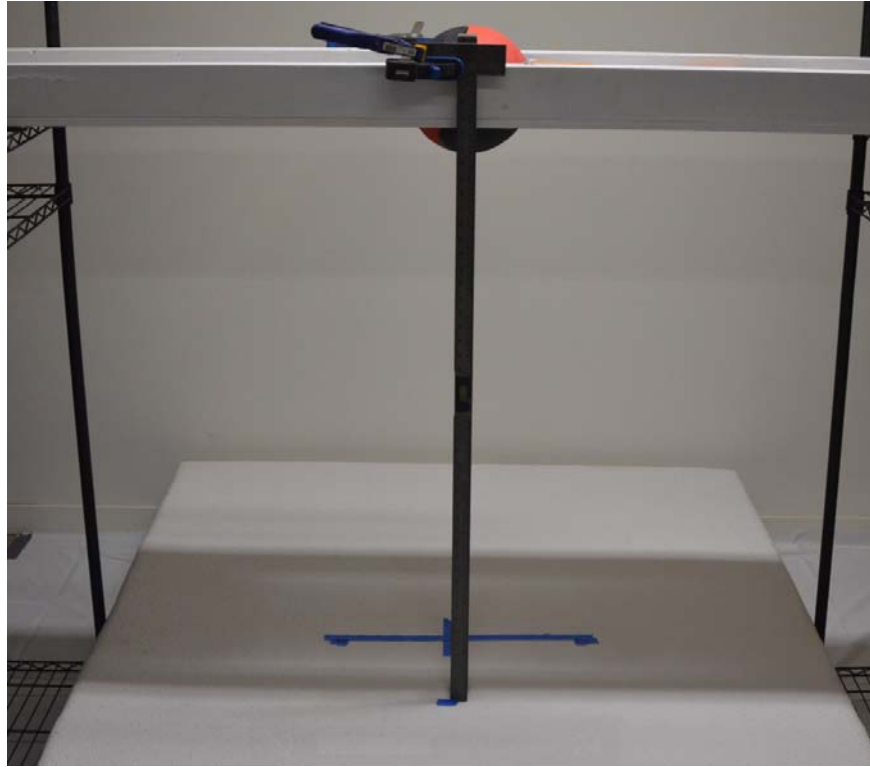


Figure 9: Typical setup for Test 4

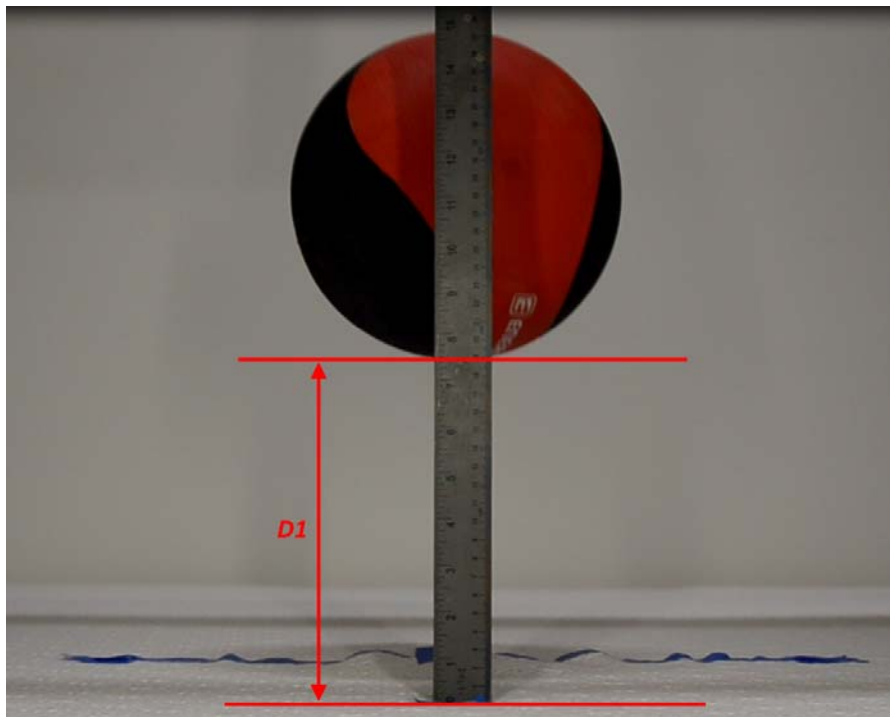


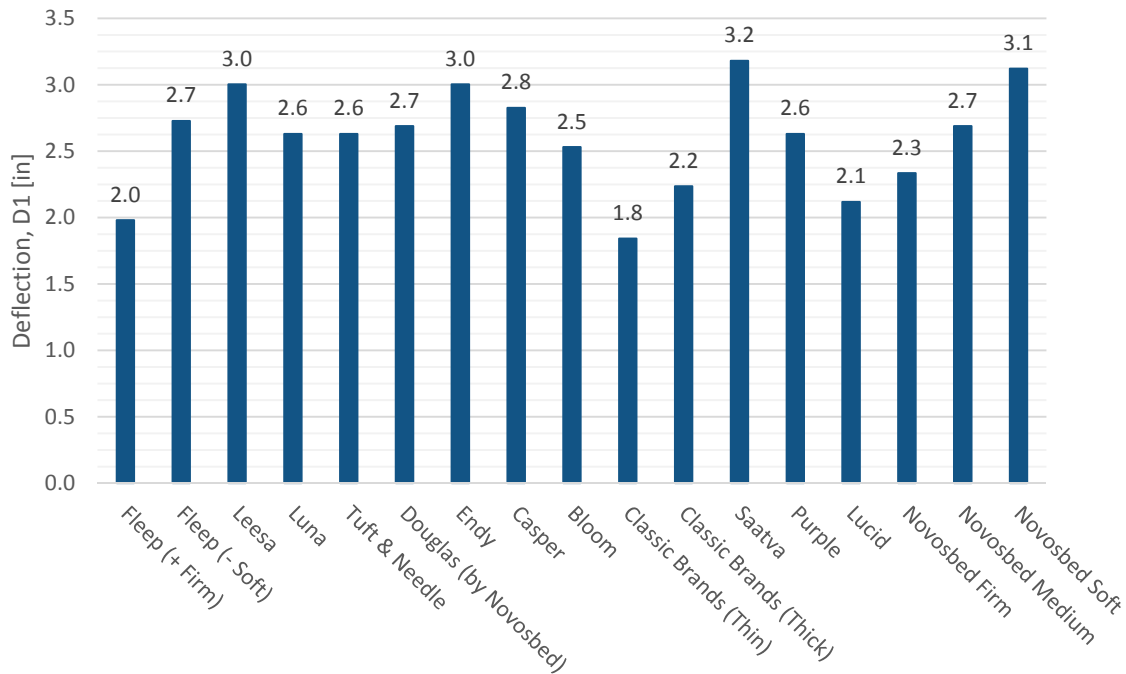
Figure 10: Rebound Measurement for Test 4

## TEST 1 RESULTS

**Table 1: Test 1 – Mattress Firmness**

|    | Mattress               | Deflection |      | Measured | Out of 10 |
|----|------------------------|------------|------|----------|-----------|
|    |                        | [mm]       | [in] | [mm]     |           |
| 1  | Fleep (+ Firm)         | 50.3       | 1.98 | 88.5     | 7.6       |
|    | Fleep (- Soft)         | 69.3       | 2.73 | 69.5     | 5.2       |
| 2  | Leesa                  | 76.3       | 3.00 | 62.5     | 4.3       |
| 3  | Luna                   | 66.8       | 2.63 | 72.0     | 5.5       |
| 4  | Tuft & Needle          | 66.8       | 2.63 | 72.0     | 5.5       |
| 5  | Douglas (by Novosbed)  | 68.3       | 2.69 | 70.5     | 5.3       |
| 6  | Endy                   | 76.3       | 3.00 | 62.5     | 4.3       |
| 7  | Casper                 | 71.8       | 2.83 | 67.0     | 4.8       |
| 8  | Bloom                  | 64.3       | 2.53 | 74.5     | 5.8       |
| 9  | Classic Brands (Thin)  | 46.8       | 1.84 | 92.0     | 8.1       |
| 10 | Classic Brands (Thick) | 56.8       | 2.24 | 82.0     | 6.8       |
| 11 | Saatva                 | 80.8       | 3.18 | 58.0     | 3.7       |
| 12 | Purple                 | 66.8       | 2.63 | 72.0     | 5.5       |
| 13 | Lucid                  | 53.8       | 2.12 | 85.0     | 7.2       |
| 14 | Novosbed Firm          | 59.3       | 2.33 | 79.5     | 6.5       |
| 15 | Novosbed Medium        | 68.3       | 2.69 | 70.5     | 5.3       |
| 16 | Novosbed Soft          | 79.3       | 3.12 | 59.5     | 3.9       |

**Test 1 - Mattress Firmness (or Sinkage)**



*Figure 11: Test 1 – Mattress Firmness measuring how far Reference Load 1 deflects in the center of the mattress. A higher number indicates larger deflection (or a softer mattress).*



### Test 1 - Mattress Firmness (or Sinkage)

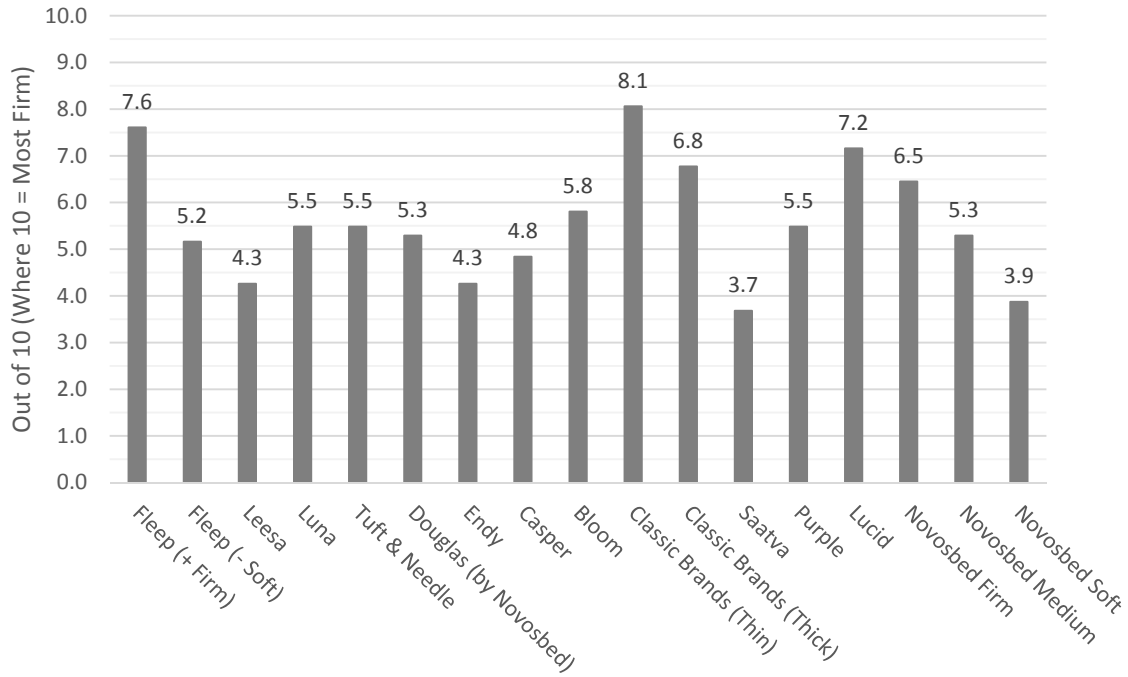


Figure 12: Test 1 – Mattress Firmness on a scale from 1 to 10 based on the given mattresses that were sampled (where 10 = most firm)

## TEST 2 RESULTS

**Table 2: Test 2 – Edge Supportiveness**

|    | Mattress               | Mattress Height, D4 |      | Measured Depth, D2 |      | Deflection, D1 [in] |      | Out of 10 |
|----|------------------------|---------------------|------|--------------------|------|---------------------|------|-----------|
|    |                        | [mm]                | [in] | [mm]               | [in] | [mm]                | [in] |           |
| 1  | Fleep (+ Firm)         | 249                 | 9.8  | 259                | 10.2 | 94.0                | 3.7  | 4.9       |
|    | Fleep (- Soft)         | 249                 | 9.8  | 243                | 9.6  | 110.0               | 4.3  | 3.0       |
| 2  | Leesa                  | 250                 | 9.8  | 273                | 10.7 | 81.0                | 3.2  | 6.4       |
| 3  | Luna                   | 256                 | 10.1 | 275                | 10.8 | 85.0                | 3.3  | 6.0       |
| 4  | Tuft & Needle          | 251                 | 9.9  | 270                | 10.6 | 85.0                | 3.3  | 6.0       |
| 5  | Douglas (by Novosbed)  | 258                 | 10.2 | 276                | 10.9 | 86.0                | 3.4  | 5.8       |
| 6  | Endy                   | 261                 | 10.3 | 250                | 9.8  | 115.0               | 4.5  | 2.4       |
| 7  | Casper                 | 249                 | 9.8  | 268                | 10.6 | 85.0                | 3.3  | 6.0       |
| 8  | Bloom                  | 281                 | 11.1 | 301                | 11.9 | 84.0                | 3.3  | 6.1       |
| 9  | Classic Brands (Thin)  | 154                 | 6.1  | 194                | 7.6  | 64.0                | 2.5  | 8.4       |
| 10 | Classic Brands (Thick) | 204                 | 8.0  | 239                | 9.4  | 69.0                | 2.7  | 7.9       |
| 11 | Saatva                 | 400                 | 15.7 | 384                | 15.1 | 120.0               | 4.7  | 1.8       |
| 12 | Purple                 | 242                 | 9.5  | 236                | 9.3  | 110.0               | 4.3  | 3.0       |
| 13 | Lucid                  | 254                 | 10.0 | 292                | 11.5 | 66.0                | 2.6  | 8.2       |
| 14 | Novosbed Firm          | 293                 | 11.5 | 316                | 12.4 | 81.0                | 3.2  | 6.4       |
| 15 | Novosbed Medium        | 307                 | 12.1 | 311                | 12.2 | 100.0               | 3.9  | 4.2       |
| 16 | Novosbed Soft          | 286                 | 11.3 | 276                | 10.9 | 114.0               | 4.5  | 2.5       |

Test 2 - Edge Supportiveness

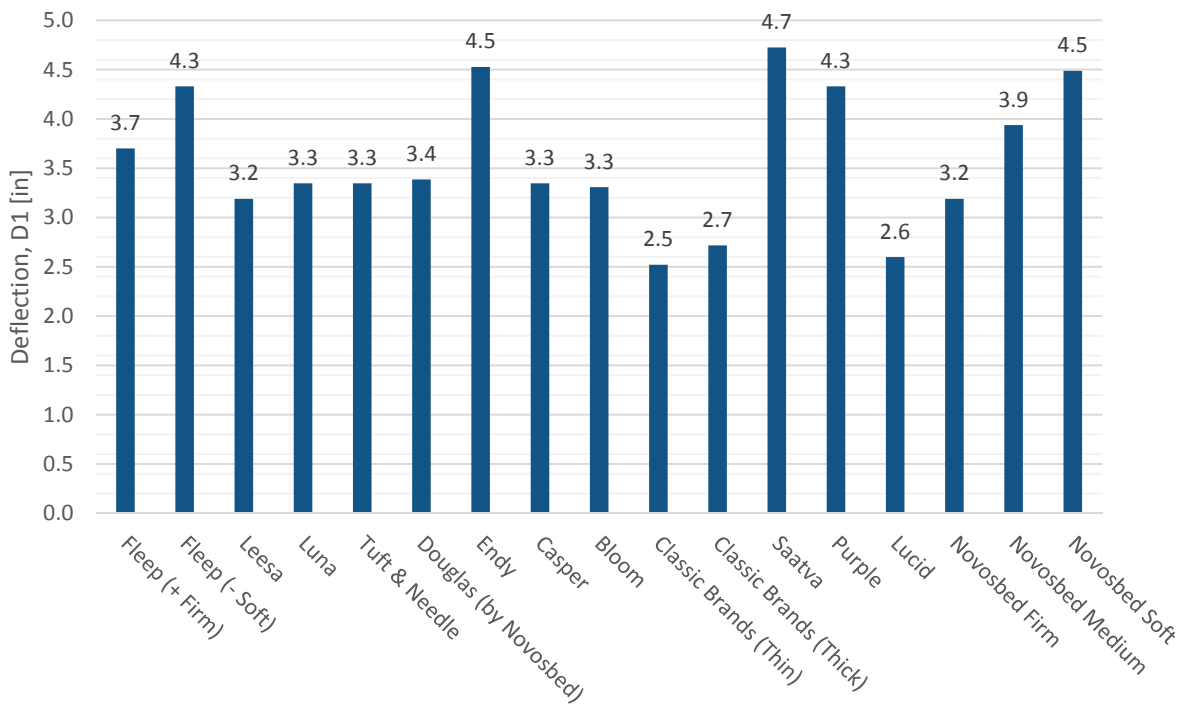


Figure 13: Test 2 – Mattress Firmness measuring how far Reference Load 1 deflects on the edge of the mattress. A higher number indicates larger deflection (or a softer mattress).

### Test 2 - Edge Supportiveness

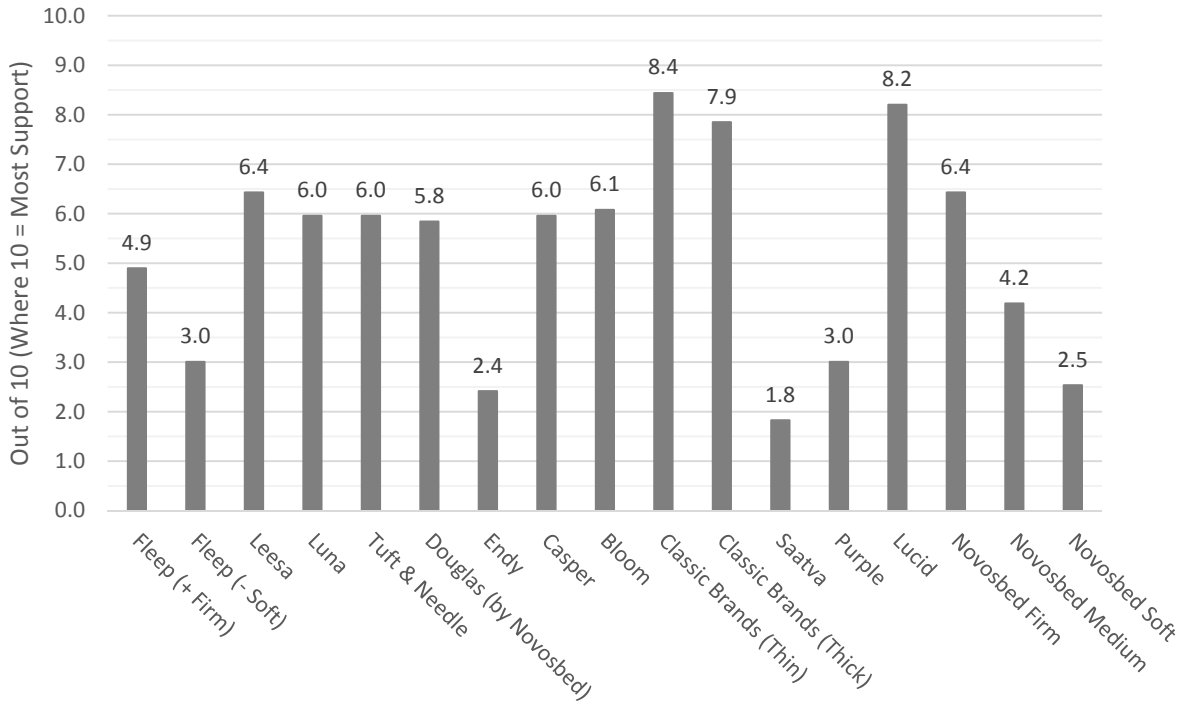


Figure 14: Test 2 – Mattress Edge Support on a scale from 1 to 10 based on the given mattresses that were sampled (where 10 = most support)

TEST 3 RESULTS

Table 3: Test 3 – Motion Isolation

|    | Mattress               | Average Peak Acceleration [g] | Out of 10 |
|----|------------------------|-------------------------------|-----------|
| 1  | Fleep (+ Firm)         | 5.2                           | 6.9       |
|    | Fleep (- Soft)         | 5.2                           | 6.9       |
| 2  | Leesa                  | 6.4                           | 6.1       |
| 3  | Luna                   | 6.6                           | 6.1       |
| 4  | Tuft & Needle          | 4.7                           | 7.2       |
| 5  | Douglas (by Novosbed)  | 3.3                           | 8.0       |
| 6  | Endy                   | 5.1                           | 6.9       |
| 7  | Casper                 | 8.7                           | 4.8       |
| 8  | Bloom                  | 5.1                           | 6.9       |
| 9  | Classic Brands (Thin)  | 6.4                           | 6.2       |
| 10 | Classic Brands (Thick) | 7.0                           | 5.8       |
| 11 | Saatva                 | 5.2                           | 6.9       |
| 12 | Purple                 | 9.9                           | 4.0       |
| 13 | Lucid                  | 5.4                           | 6.8       |
| 14 | Novosbed Medium        | 5.4                           | 6.8       |
| 15 | Novosbed Firm          | 5.0                           | 7.0       |
| 16 | Novosbed Soft          | 6.7                           | 6.0       |

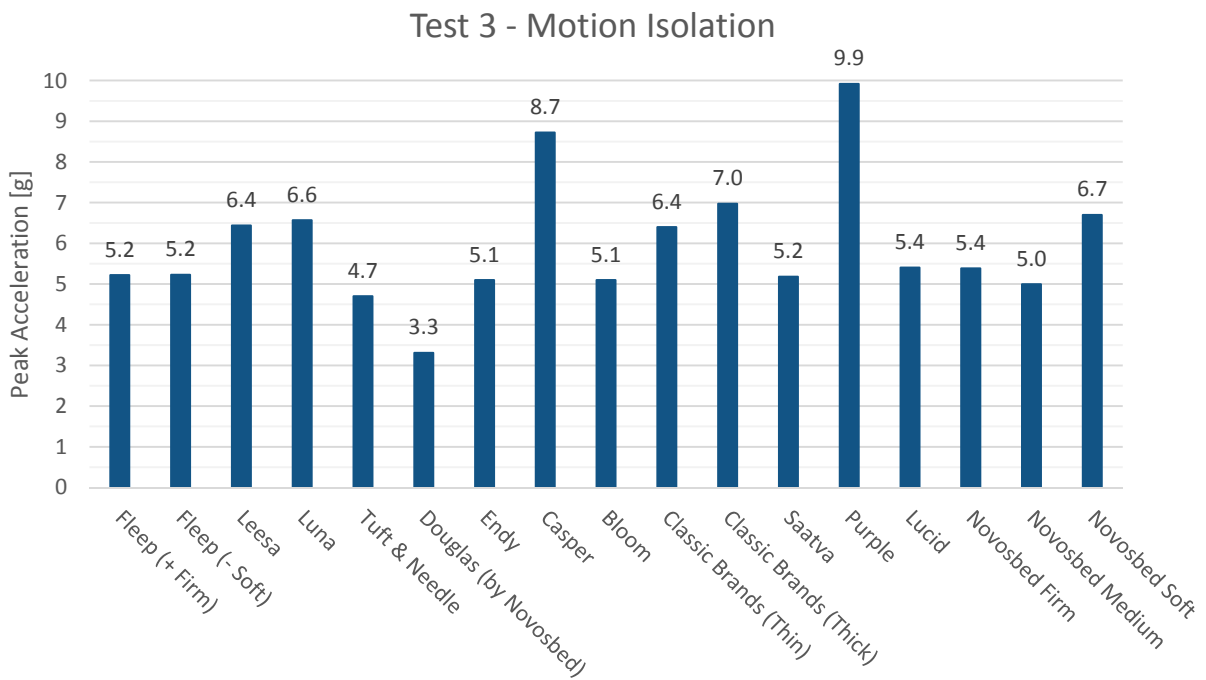


Figure 15: Peak Acceleration at one sleep point when Reference Load 2 is dropped on the other sleep point. Values shown are an average of 20 runs per mattress.\*

\*Additional data on motion isolation for each mattress shown in Appendix A

### Test 3 - Motion Isolation

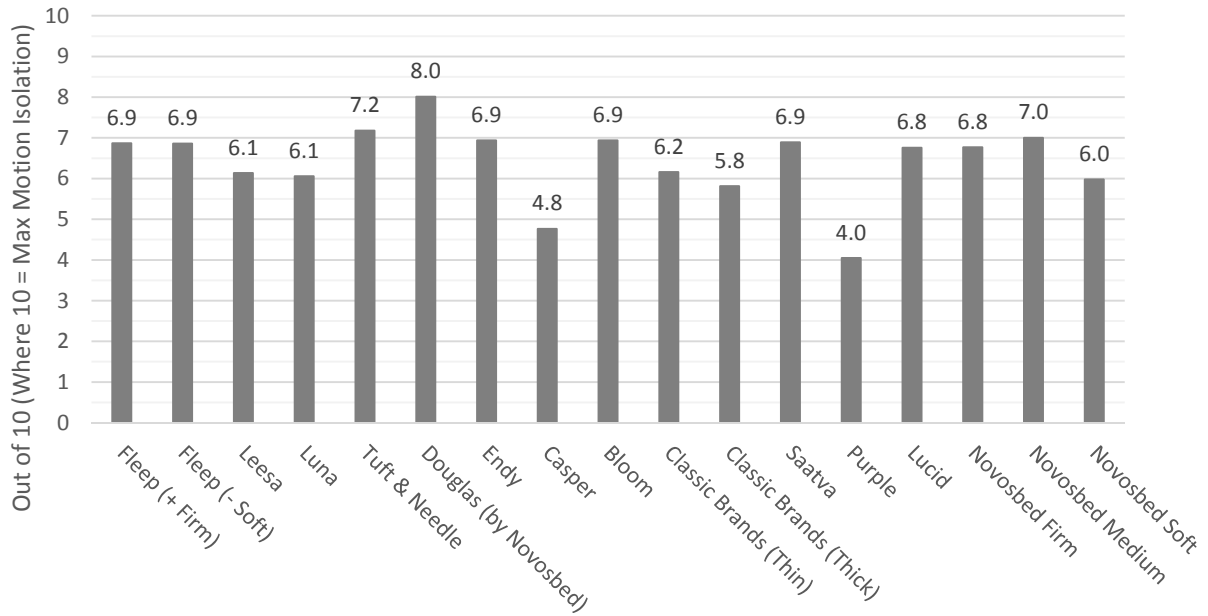


Figure 16: Test 3 – Motion Isolation on a scale from 1 to 10 based on the given mattresses that were sampled (where 10 = max motion isolation)

TEST 4 RESULTS

Table 4: Test 4 – Bounciness

|    | Mattress               | Rebound            | Rebound            | Rebound            | Rebound              | Out of 10 |
|----|------------------------|--------------------|--------------------|--------------------|----------------------|-----------|
|    |                        | Height Run 1, [in] | Height Run 2, [in] | Height Run 3, [in] | Height Average, [in] |           |
| 1  | Fleep (+ Firm)         | 7.5                | 7.6                | 7.5                | 7.5                  | 5.5       |
|    | Fleep (- Soft)         | 3.6                | 3.7                | 3.5                | 3.6                  | 3.2       |
| 2  | Leesa                  | 4.4                | 4.4                | 4.3                | 4.4                  | 3.6       |
| 3  | Luna                   | 3.3                | 3.4                | 3.4                | 3.4                  | 3.0       |
| 4  | Tuft & Needle          | 6.3                | 6.5                | 6.4                | 6.4                  | 4.8       |
| 5  | Douglas (by Novosbed)  | 5.5                | 5.7                | 5.5                | 5.6                  | 4.3       |
| 6  | Endy                   | 2.5                | 2.6                | 2.6                | 2.6                  | 2.5       |
| 7  | Casper                 | 4.9                | 5.0                | 5.1                | 5.0                  | 4.0       |
| 8  | Bloom                  | 3.5                | 3.7                | 4.0                | 3.7                  | 3.2       |
| 9  | Classic Brands (Thin)  | 7.1                | 7.1                | 7.2                | 7.1                  | 5.3       |
| 10 | Classic Brands (Thick) | 3.4                | 3.6                | 3.5                | 3.5                  | 3.1       |
| 11 | Saatva                 | 12.2               | 12.5               | 12.3               | 12.3                 | 8.4       |
| 12 | Purple                 | 8.6                | 8.5                | 8.6                | 8.6                  | 6.1       |
| 13 | Lucid                  | 3.4                | 3.5                | 3.4                | 3.4                  | 3.1       |
| 14 | Novosbed Firm          | 1.2                | 1.3                | 1.3                | 1.3                  | 1.8       |
| 15 | Novosbed Medium        | 1.7                | 1.7                | 1.6                | 1.7                  | 2.0       |
| 16 | Novosbed Soft          | 3.4                | 3.5                | 3.6                | 3.5                  | 3.1       |

Test 4 - Rebound Height

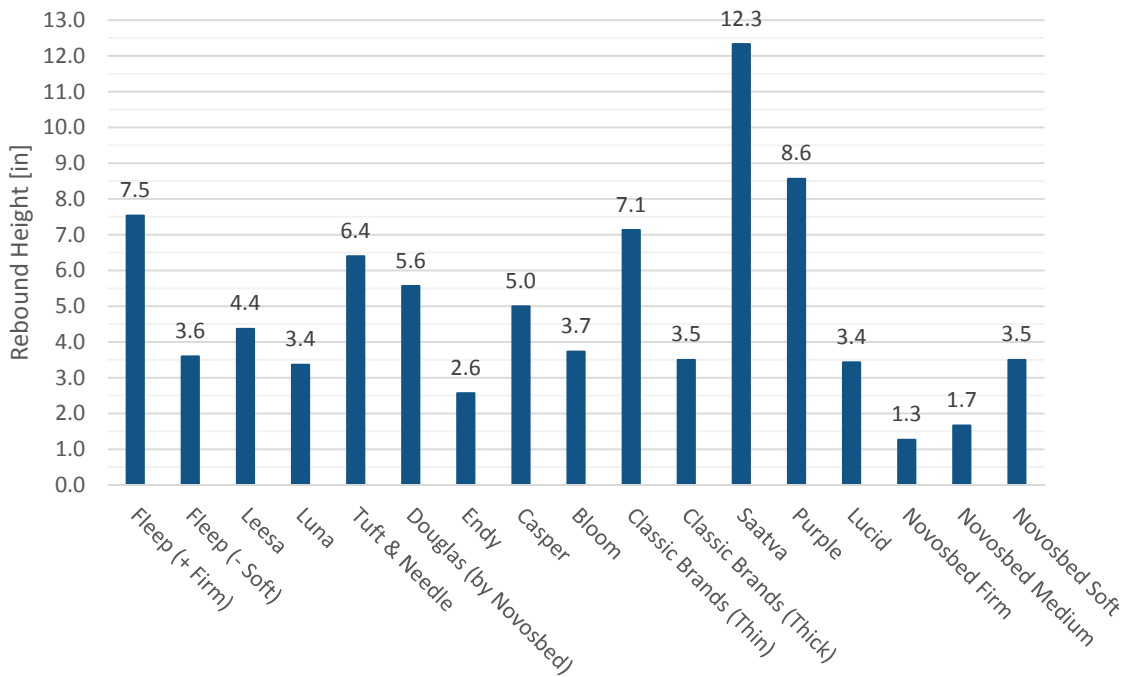


Figure 17: Rebound height of Reference Load 2 when dropped in the center of the mattress. Values shown are an average of 3 runs per mattress.

### Test 4 - Rebound Height

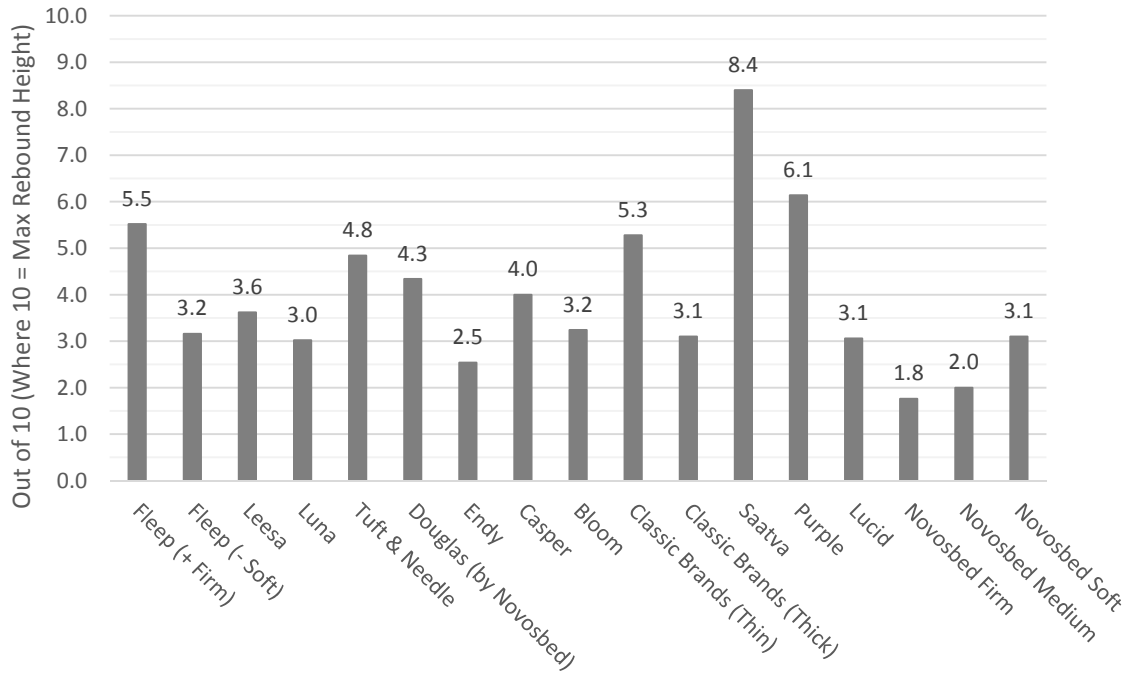


Figure 18: Test 3 – Rebound height on a scale from 1 to 10 based on the given mattresses that were sampled (where 10 = max rebound height)

## CONCLUSION

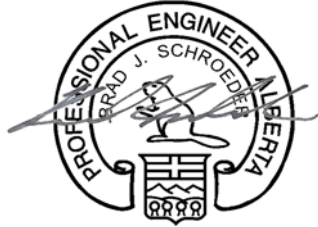
We trust that the above and attached information is satisfactory. Please do not hesitate to contact the undersigned if you have any questions or require further information.

Sincerely,

### PURE MOSAIC SERVICES.

P-13431

Brad Schroeder, P.Eng

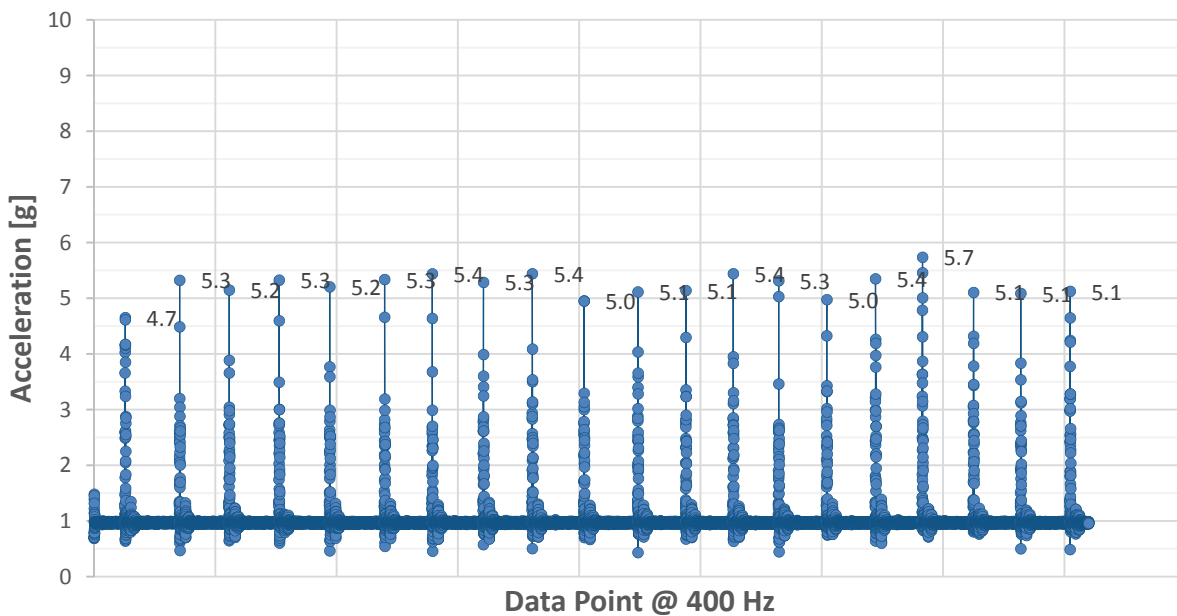




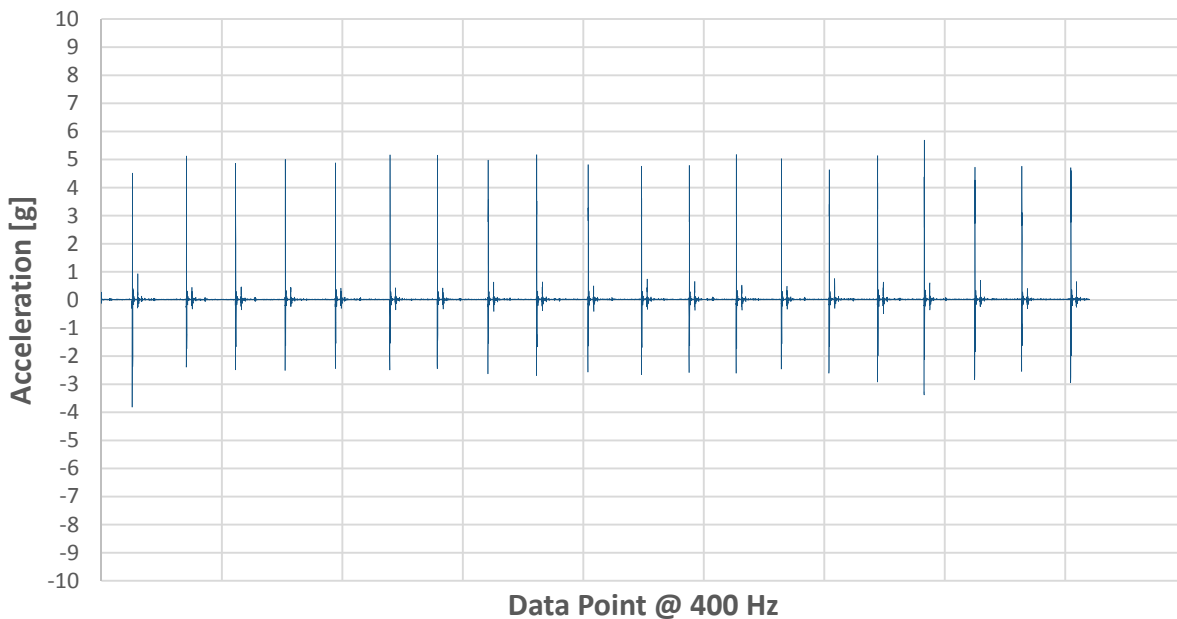
## APPENDIX A

## TEST 3 – FLEEP +

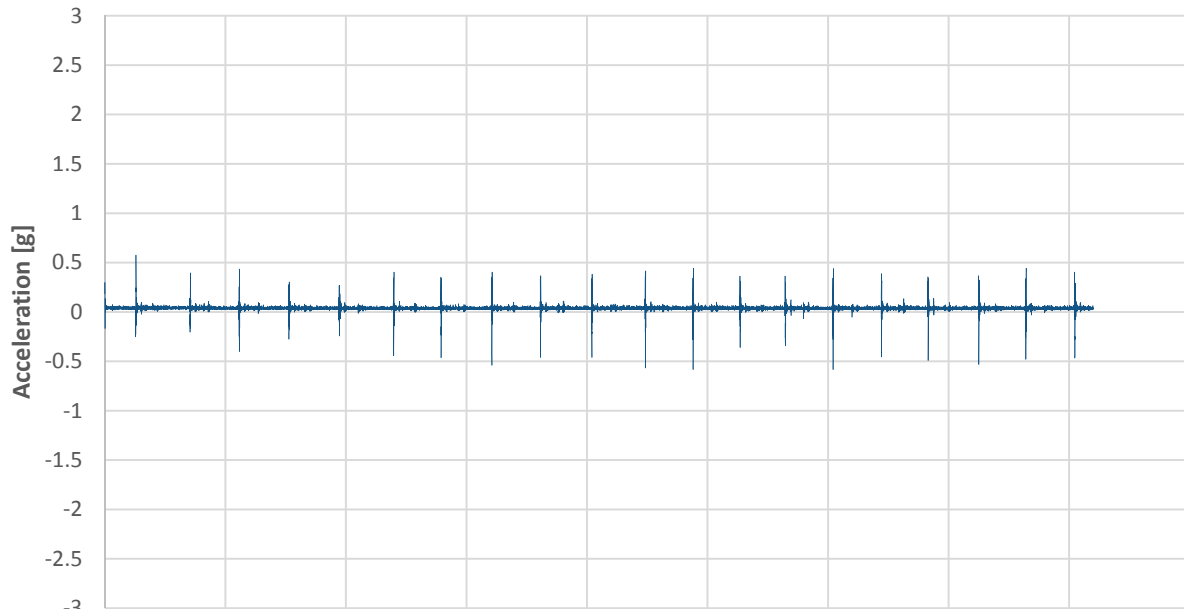
## Vector Magnitude Acceleration - Fleep +



## X Acceleration (Side to Side) - Fleep +

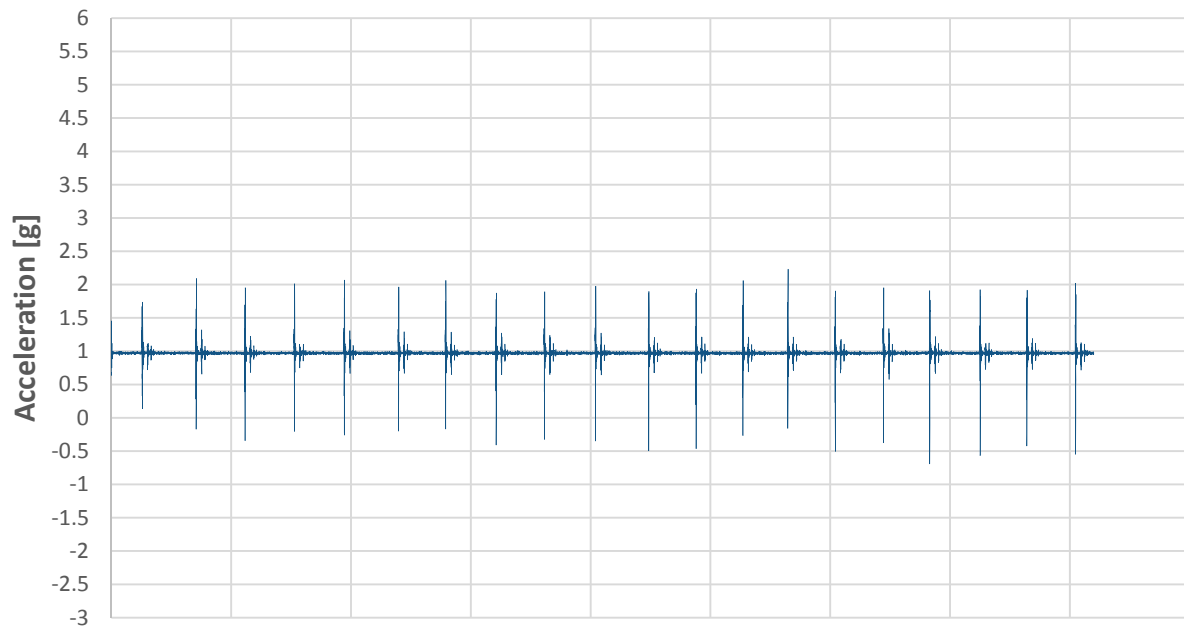


### Y Acceleration (Head to Toe) - Fleep +



Data Point @ 400 Hz

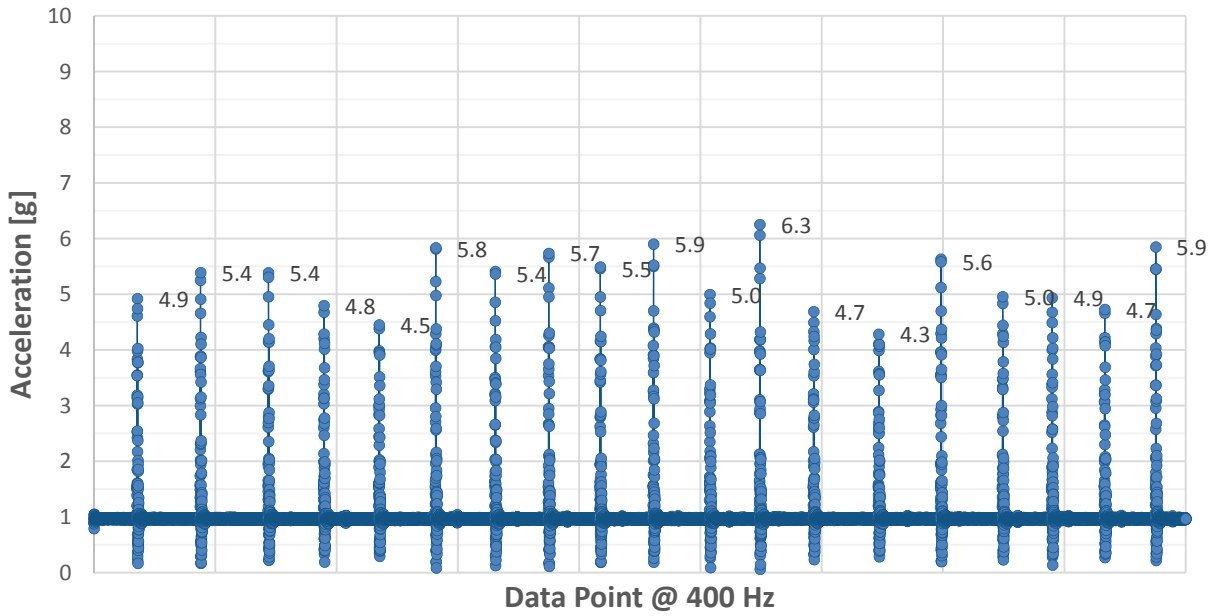
### Z Acceleration (Up and Down) - Fleep +



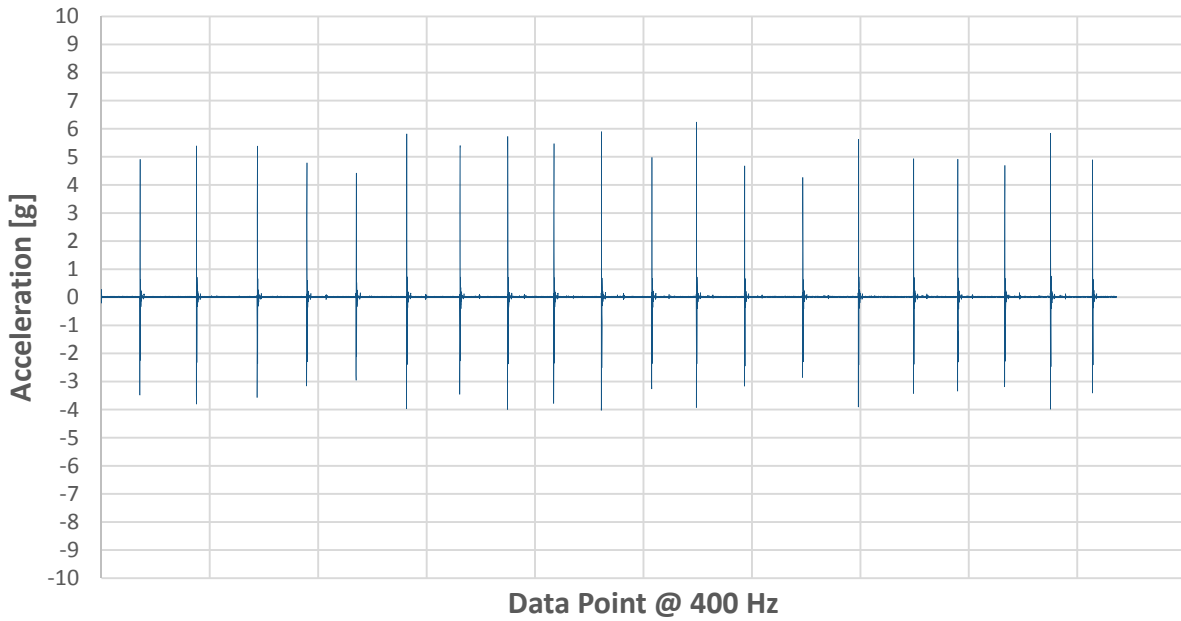
Data Point @ 400 Hz

TEST 3 – FLEEP –

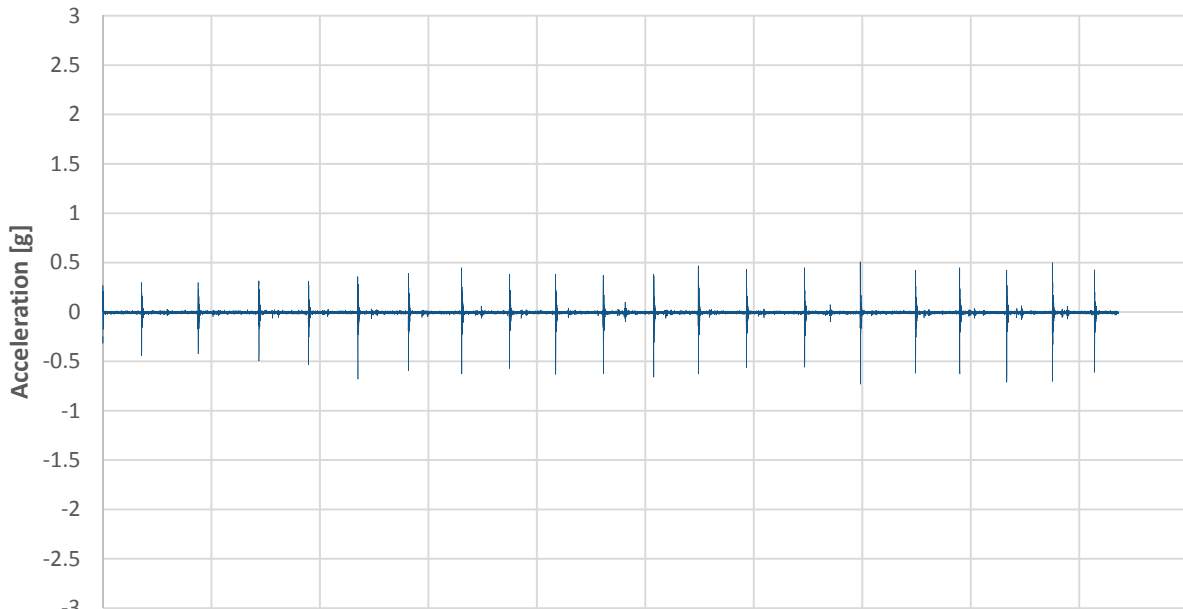
Vector Magnitude Acceleration - Fleep -



X Acceleration (Side to Side) - Fleep -

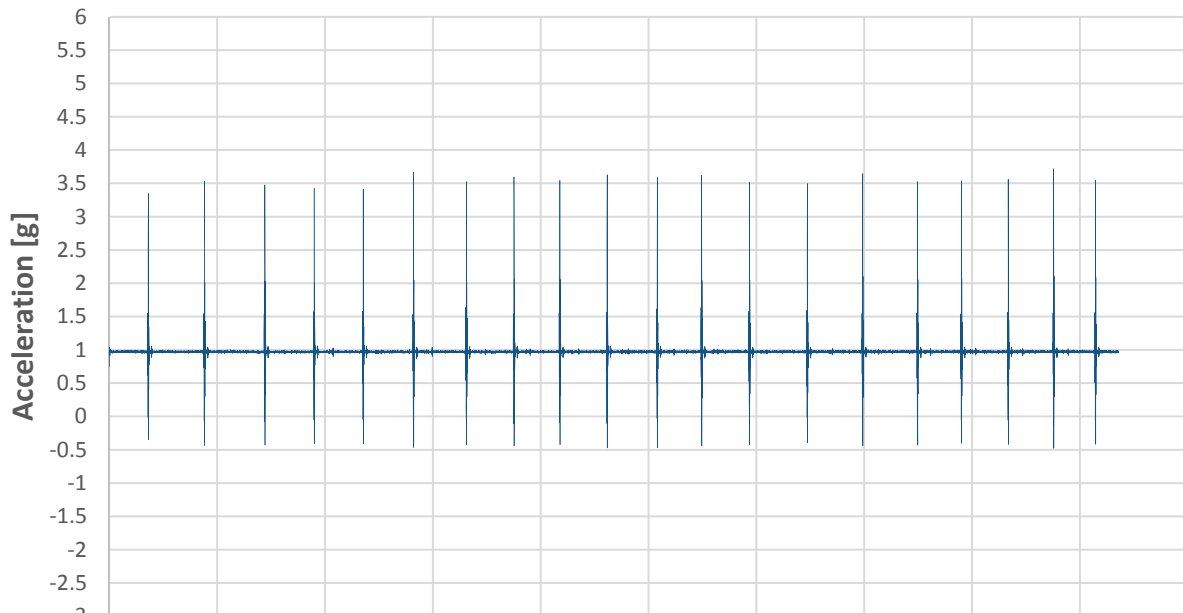


### Y Acceleration (Head to Toe) - Fleep -



Data Point @ 400 Hz

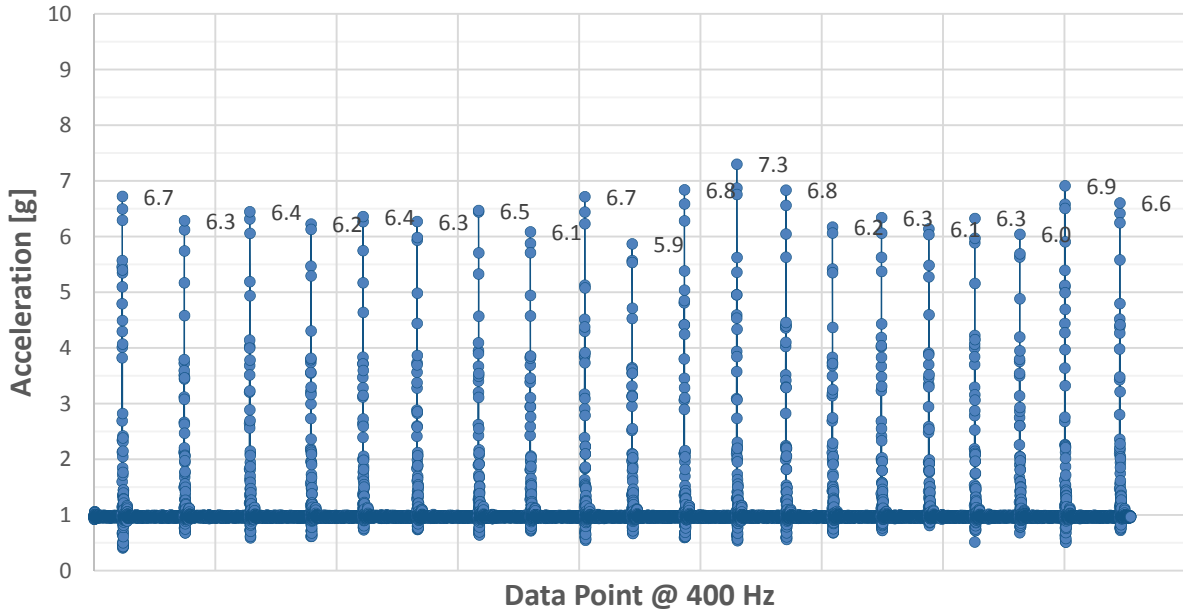
### Z Acceleration (Up and Down) - Fleep -



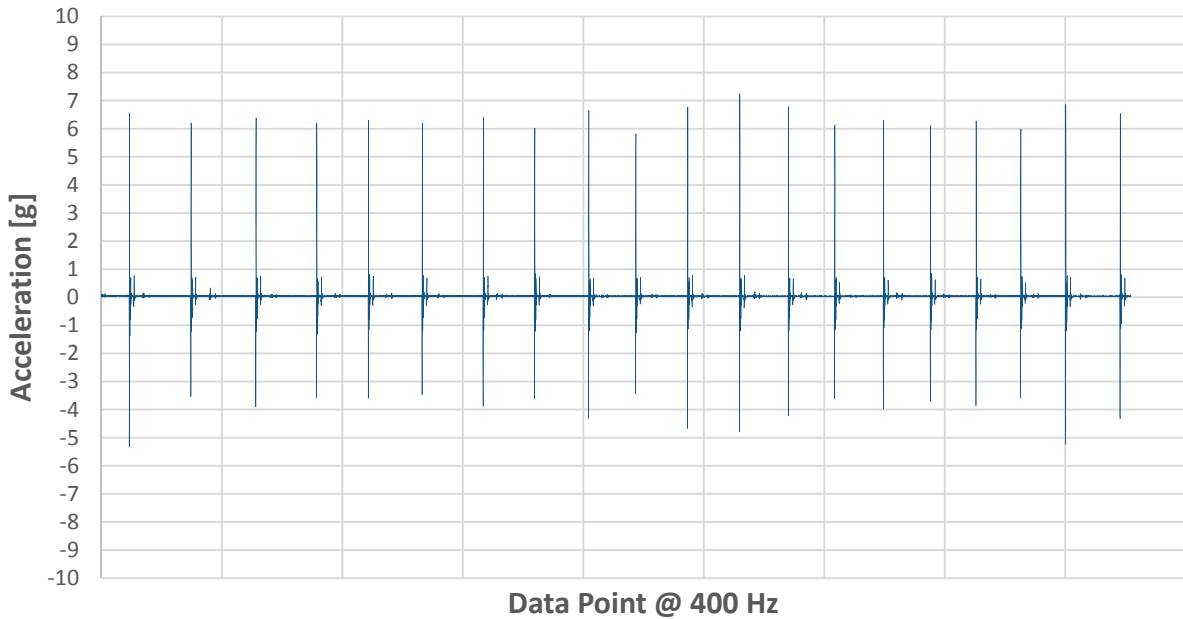
Data Point @ 400 Hz

TEST 3 – LEESA

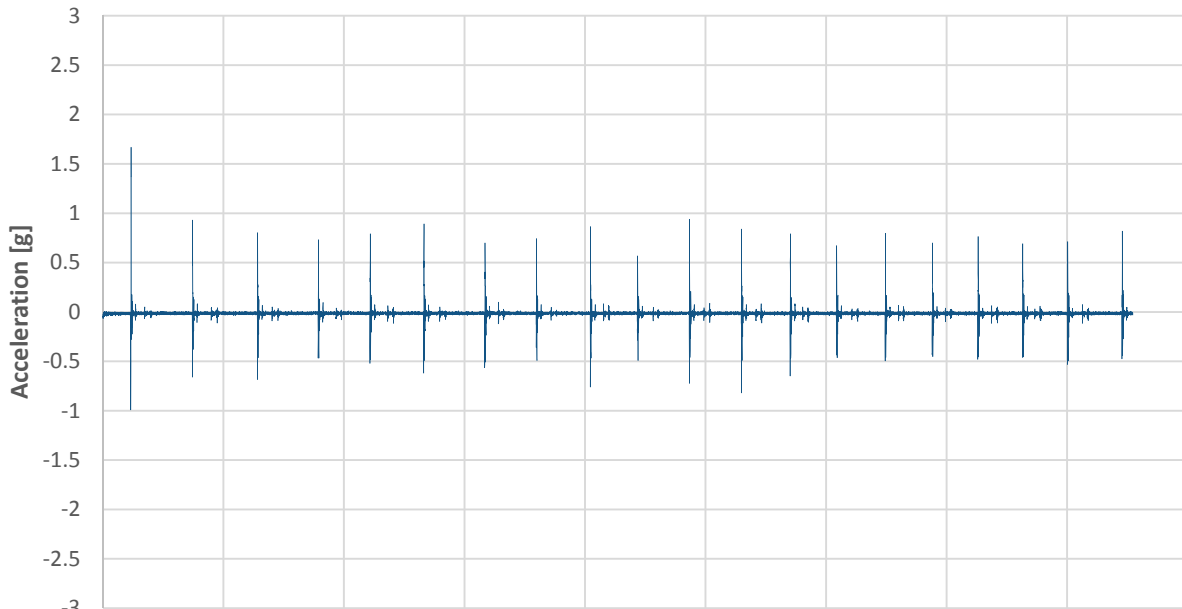
Vector Magnitude Acceleration - Leesa



X Acceleration (Side to Side) - Leesa

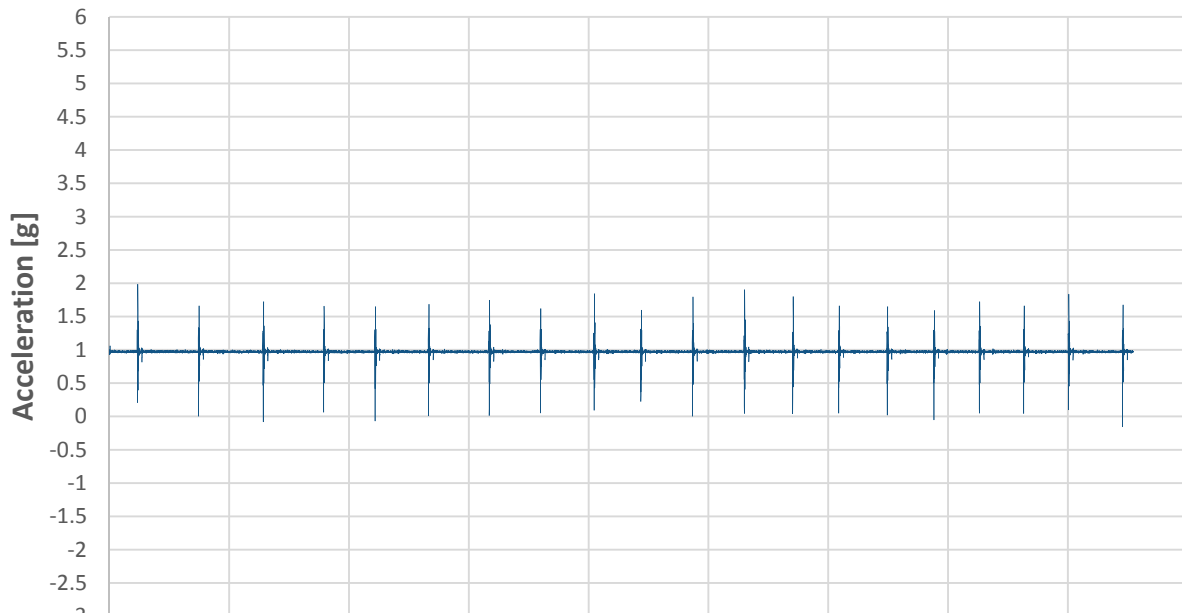


### Y Acceleration (Head to Toe) - Leesa



Data Point @ 400 Hz

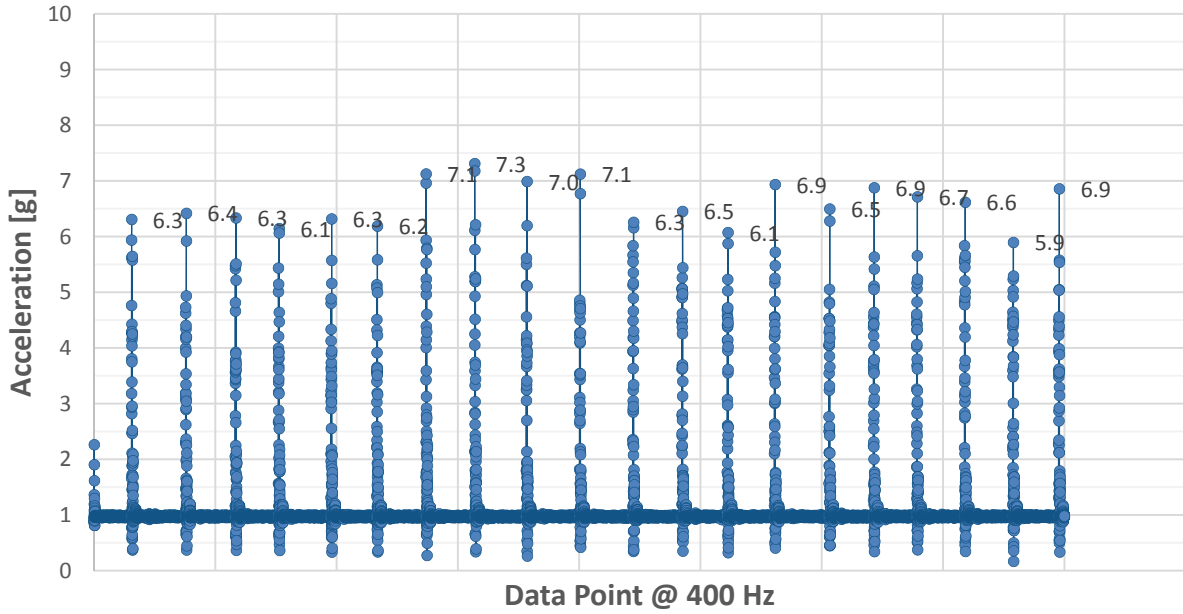
### Z Acceleration (Up and Down) - Leesa



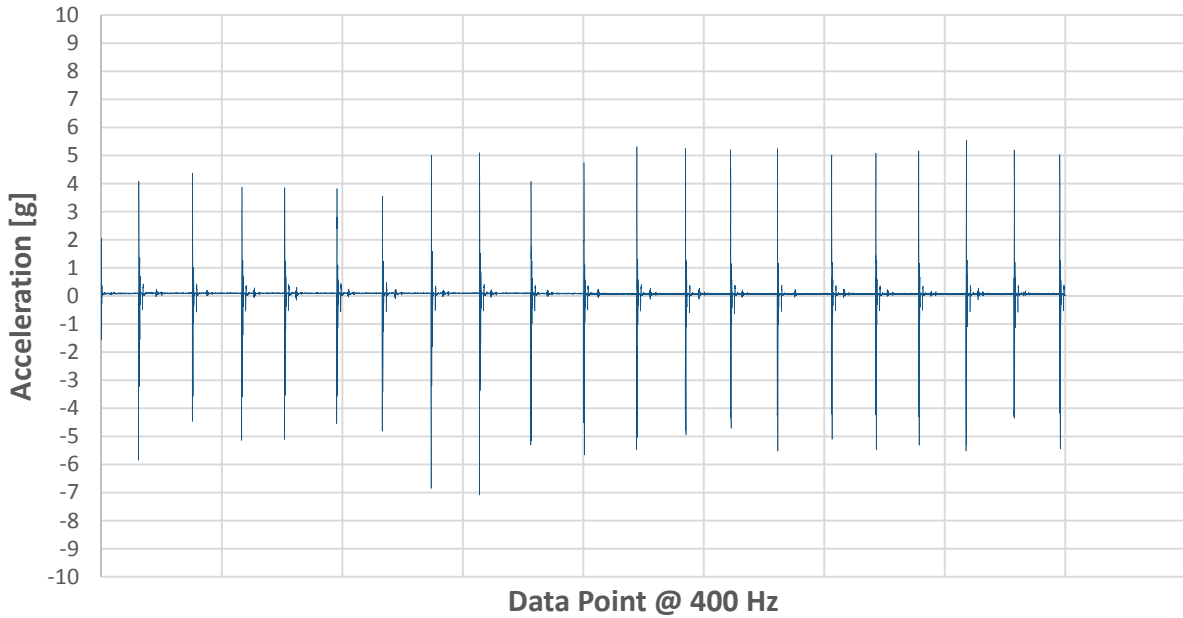
Data Point @ 400 Hz

TEST 3 – LUNA

Vector Magnitude Acceleration - Luna

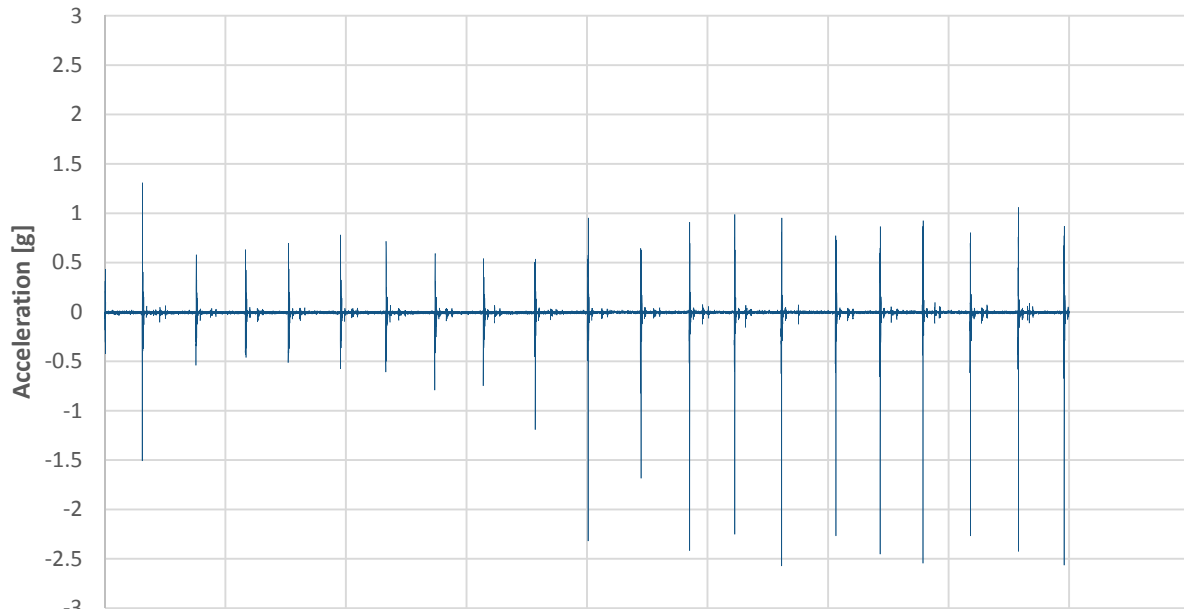


X Acceleration (Side to Side) - Luna



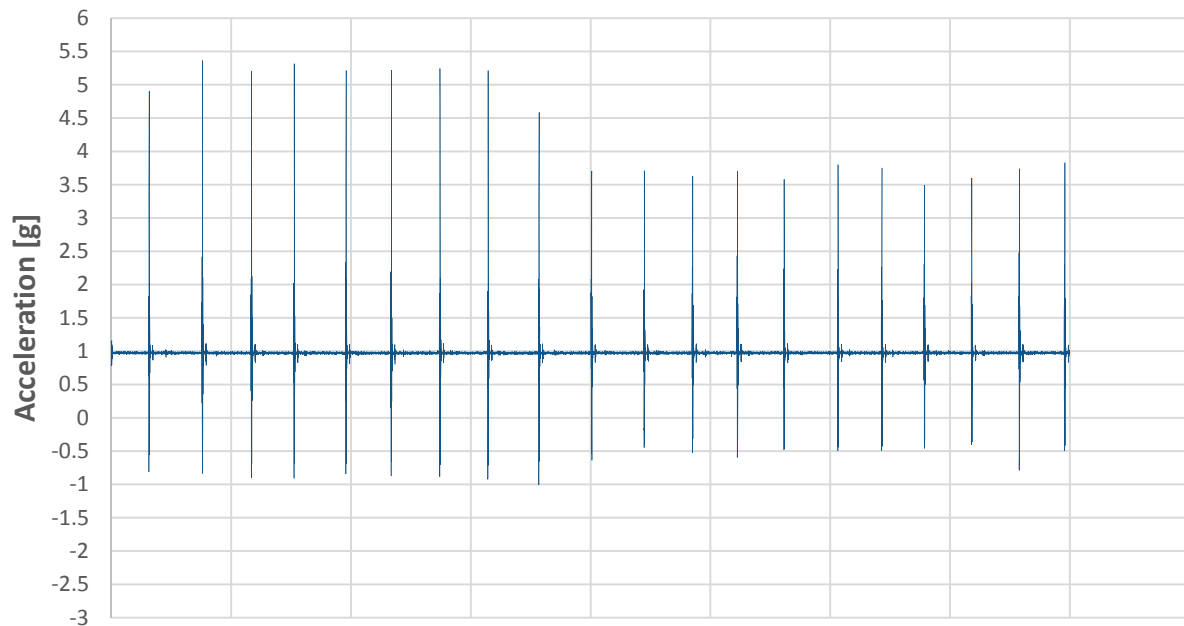


### Y Acceleration (Head to Toe) - Luna



Data Point @ 400 Hz

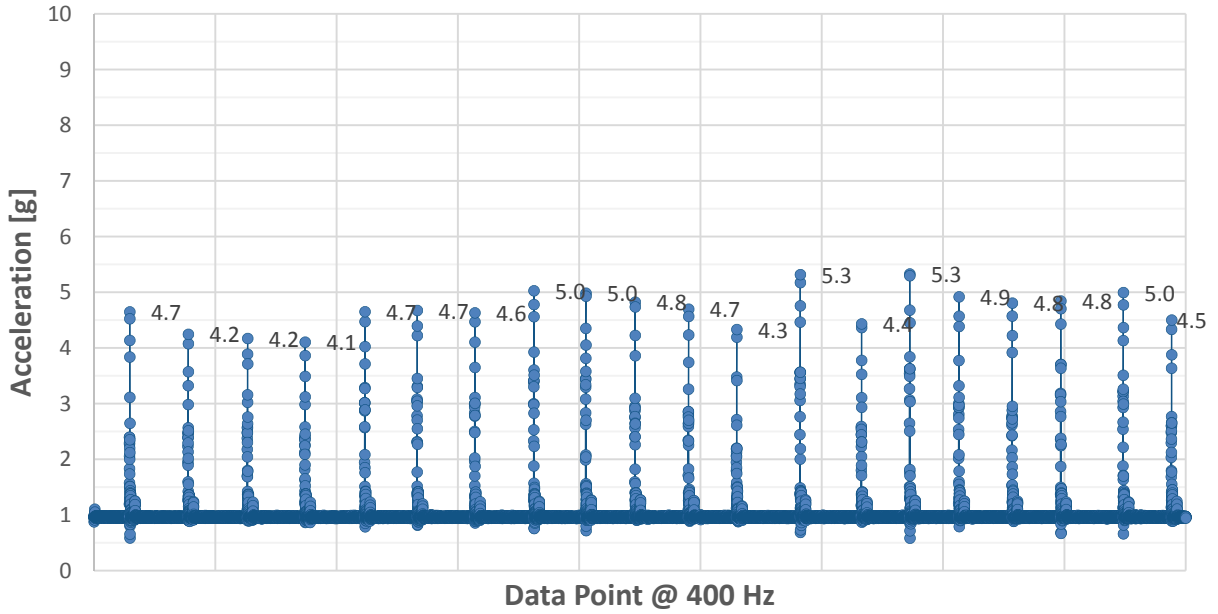
### Z Acceleration (Up and Down) - Luma



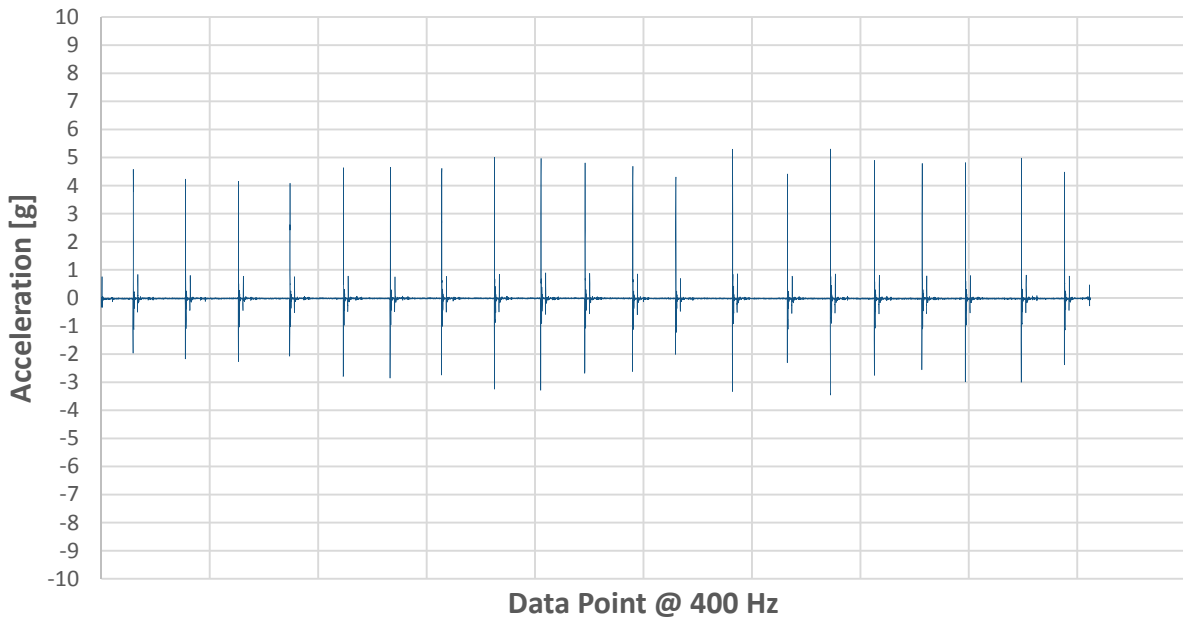
Data Point @ 400 Hz

TEST 3 – TUFT & NEEDLE

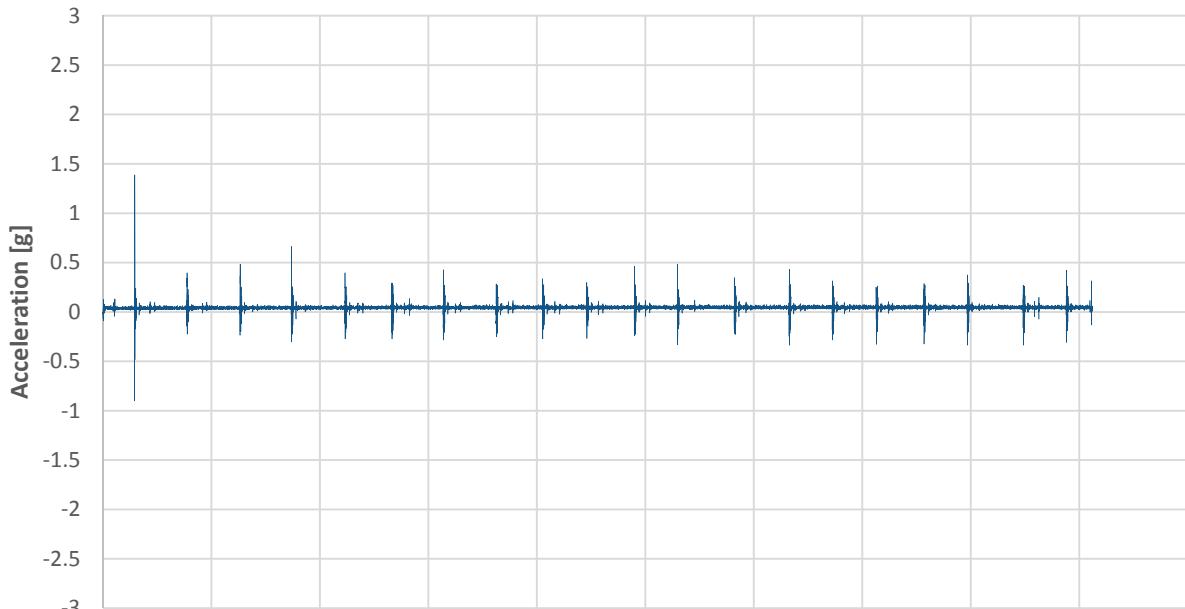
Vector Magnitude Acceleration - Tuft & Needle



X Acceleration (Side to Side) - Tuft & Needle

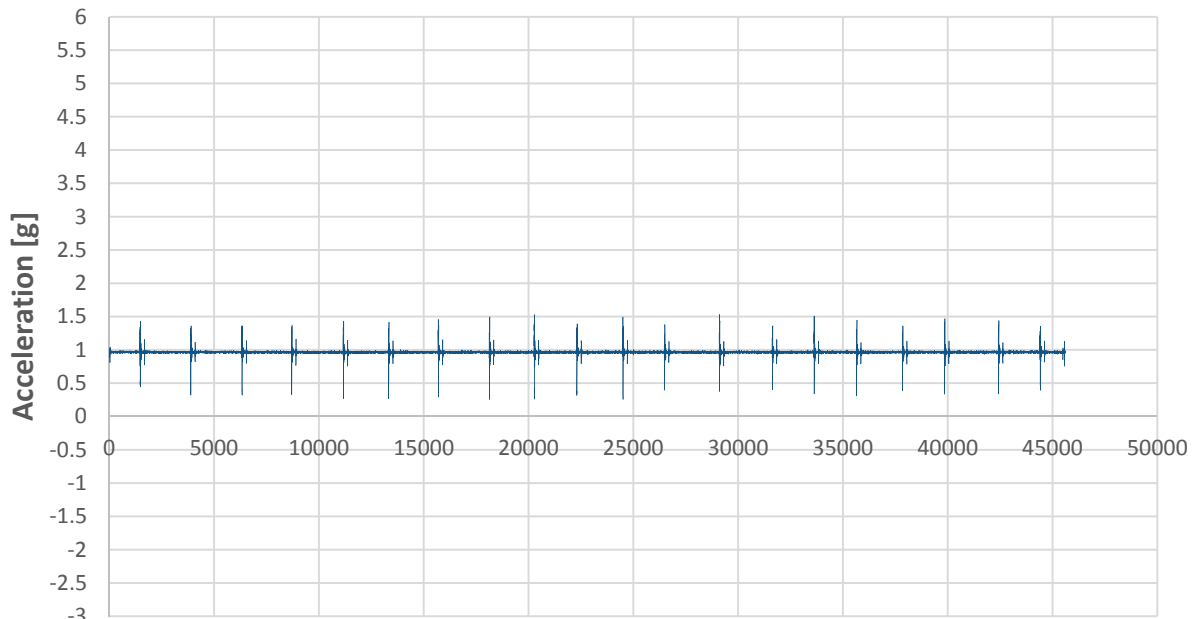


### Y Acceleration (Head to Toe) - Tuft & Needle



Data Point @ 400 Hz

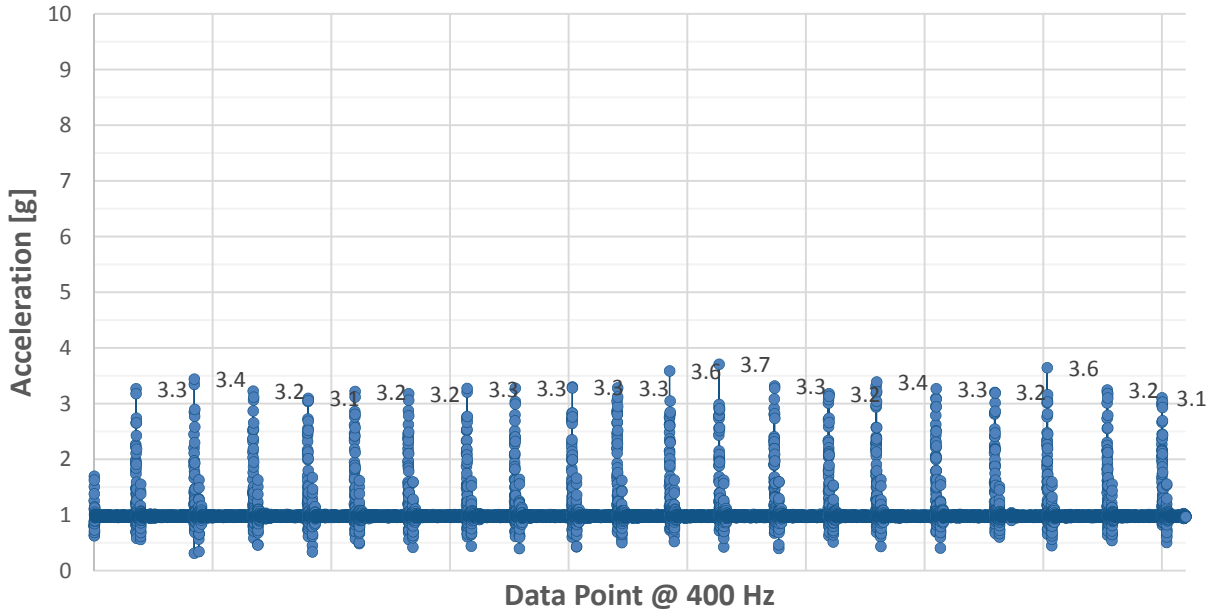
### Z Acceleration (Up and Down) - Tuft & Needle



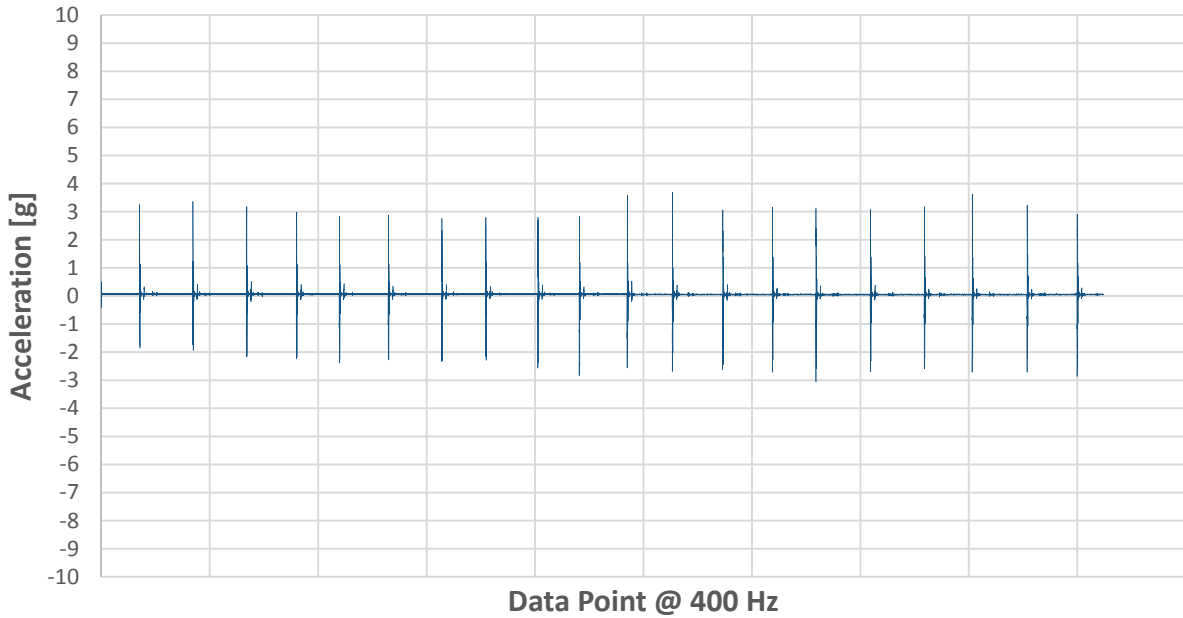
Data Point @ 400 Hz

TEST 3 – DOUGLAS

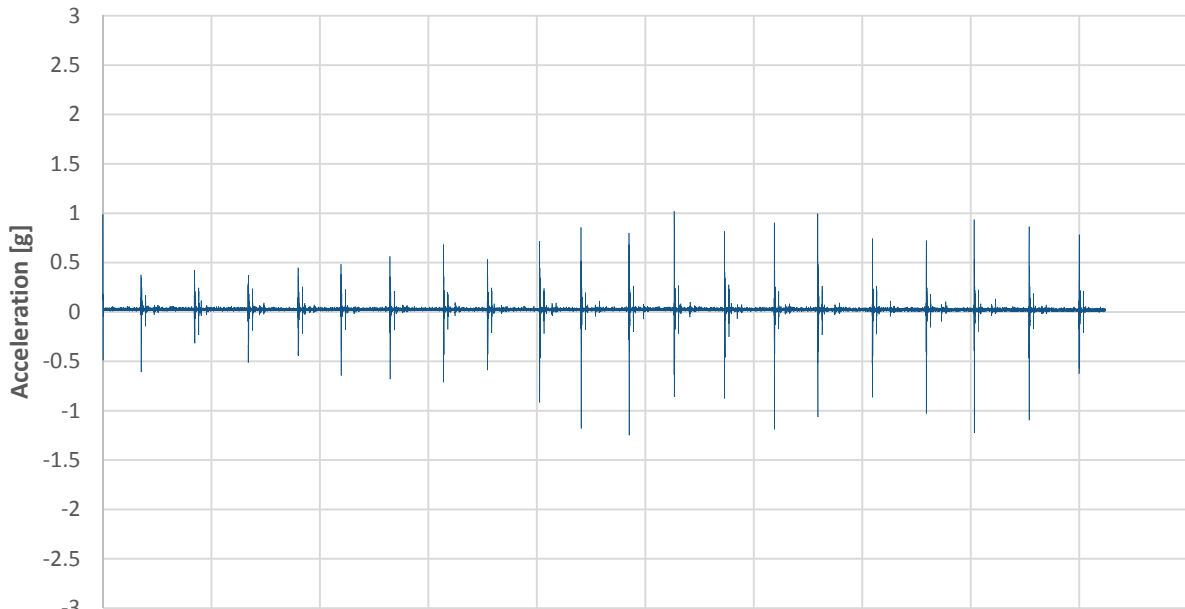
Vector Magnitude Acceleration - Douglas



X Acceleration (Side to Side) - Douglas

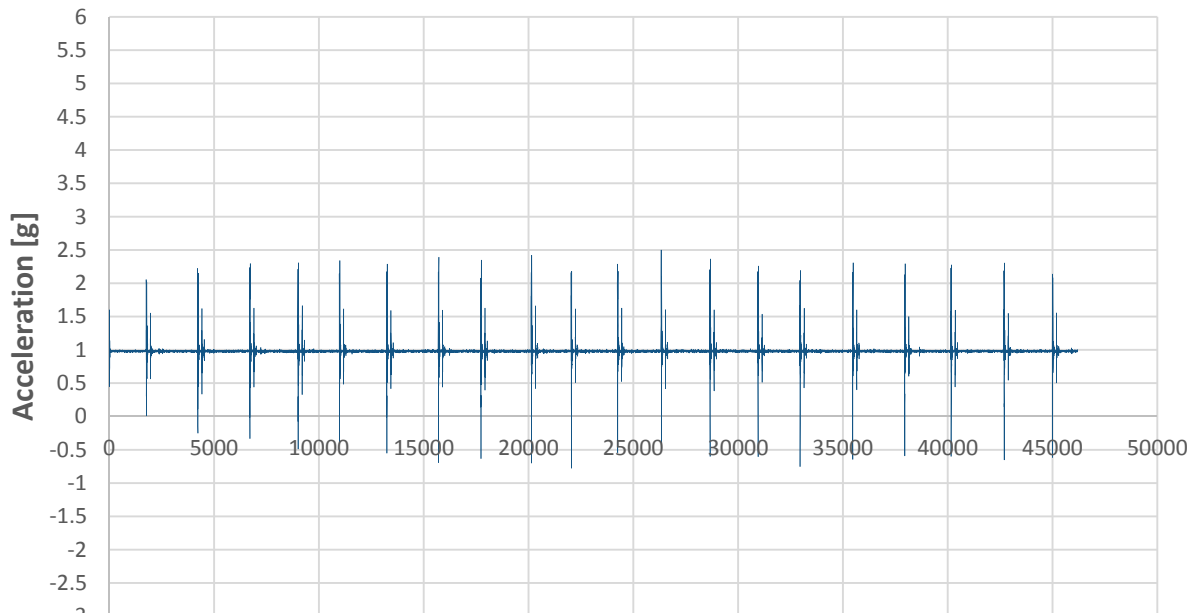


### Y Acceleration (Head to Toe) - Douglas



Data Point @ 400 Hz

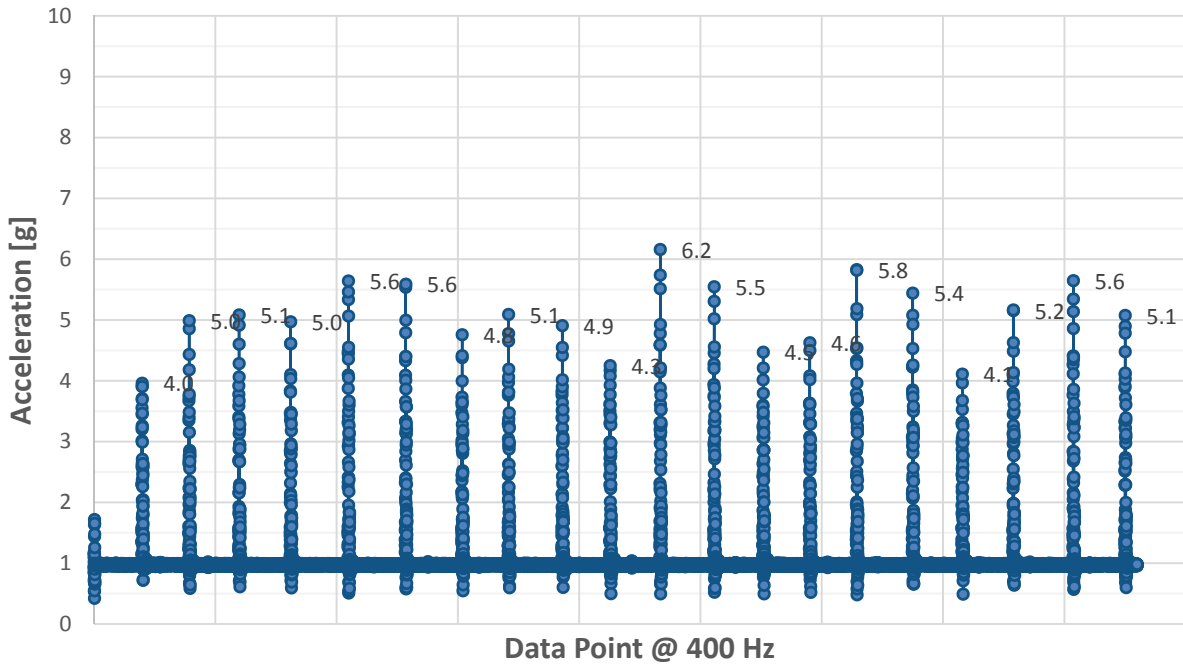
### Z Acceleration (Up and Down) - Douglas



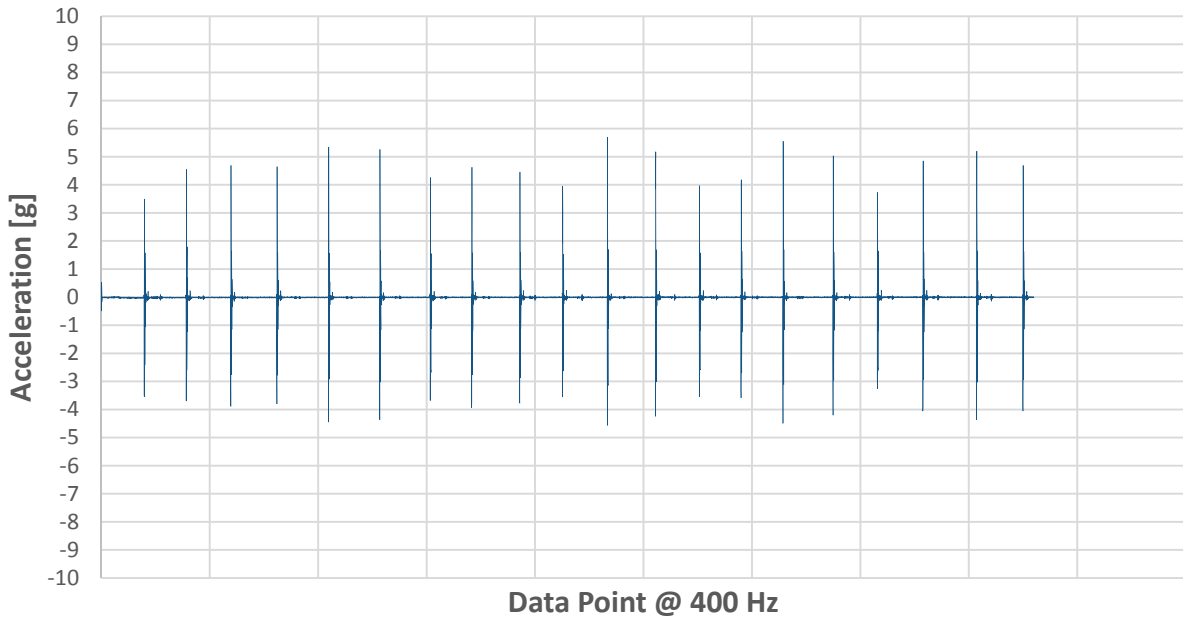
Data Point @ 400 Hz

TEST 3 – ENDY

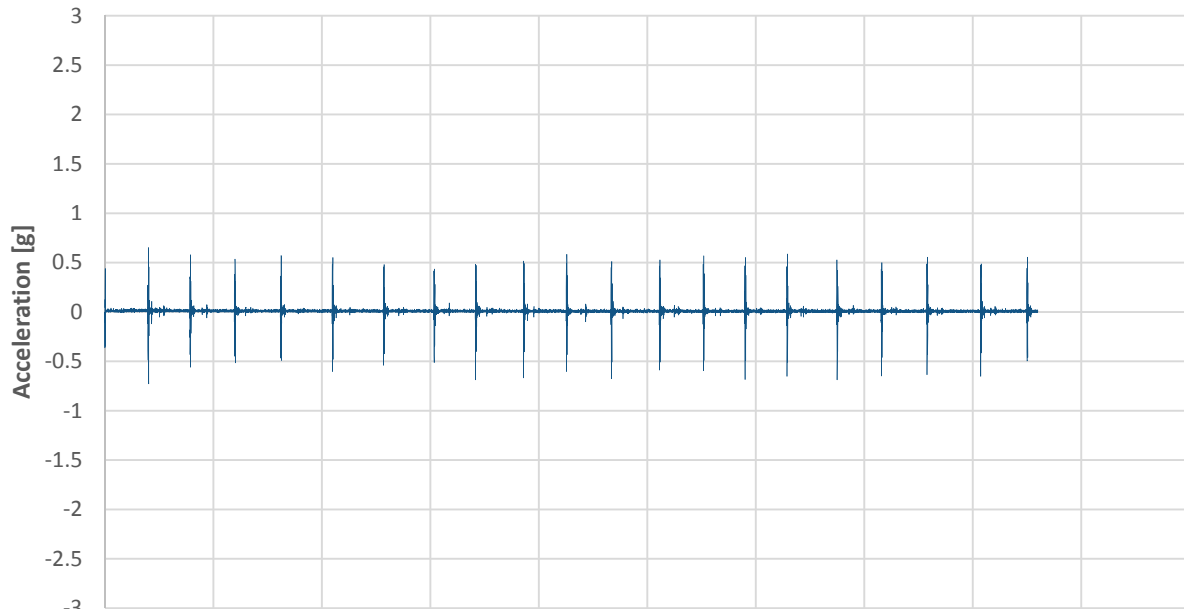
Vector Magnitude Acceleration - Endy



X Acceleration (Side to Side) - Endy

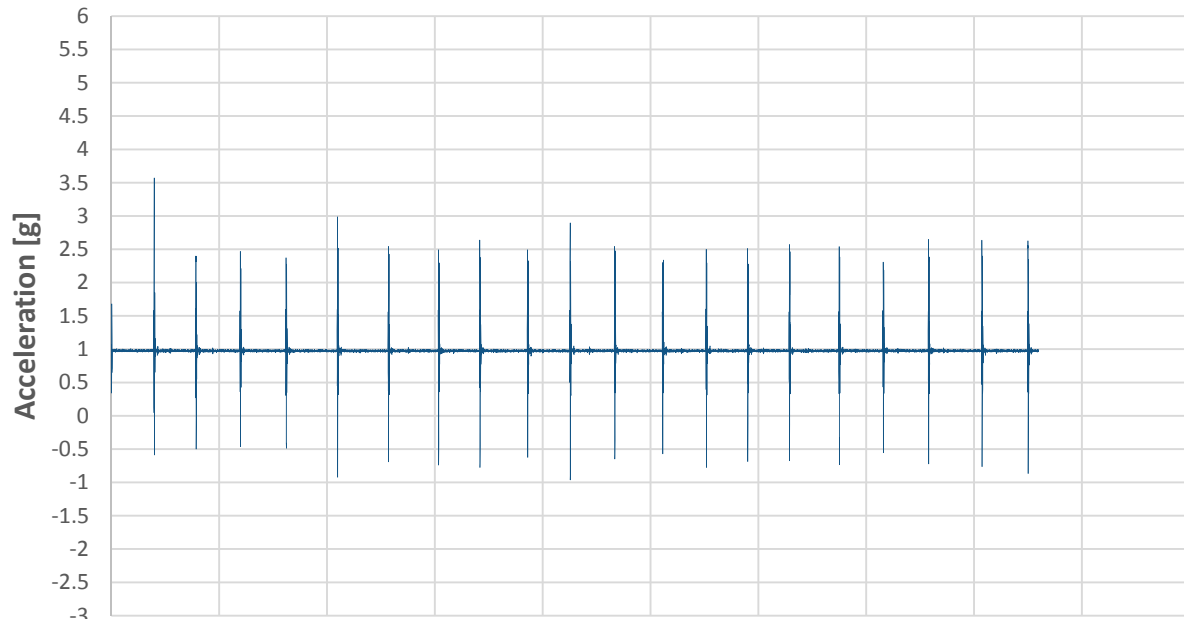


### Y Acceleration (Head to Toe) - Endy



Data Point @ 400 Hz

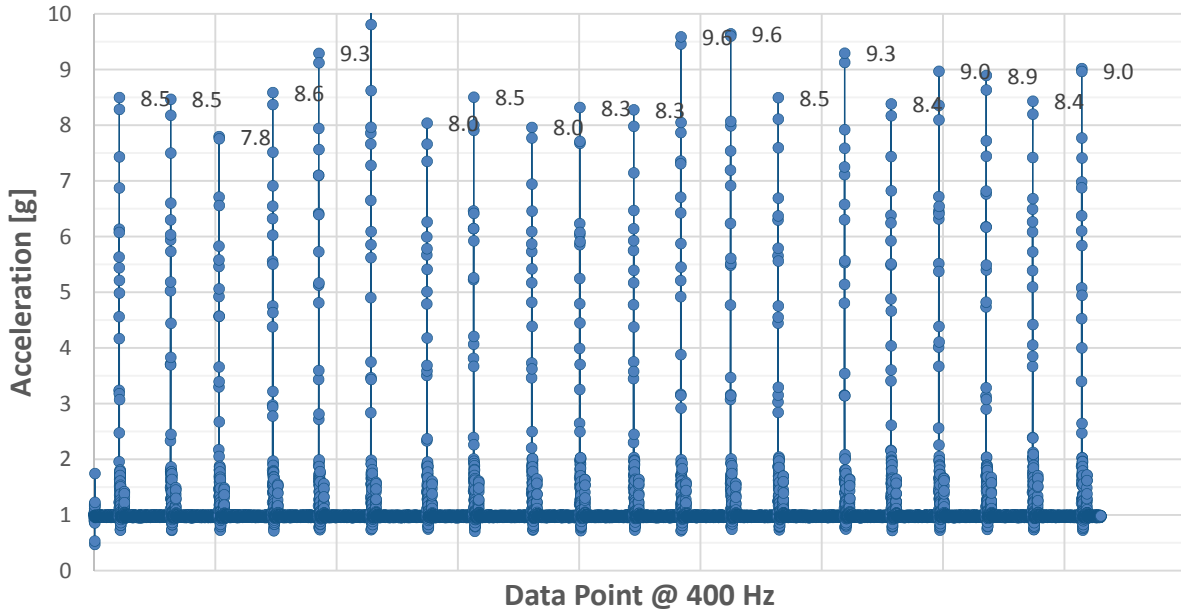
### Z Acceleration (Up and Down) - Endy



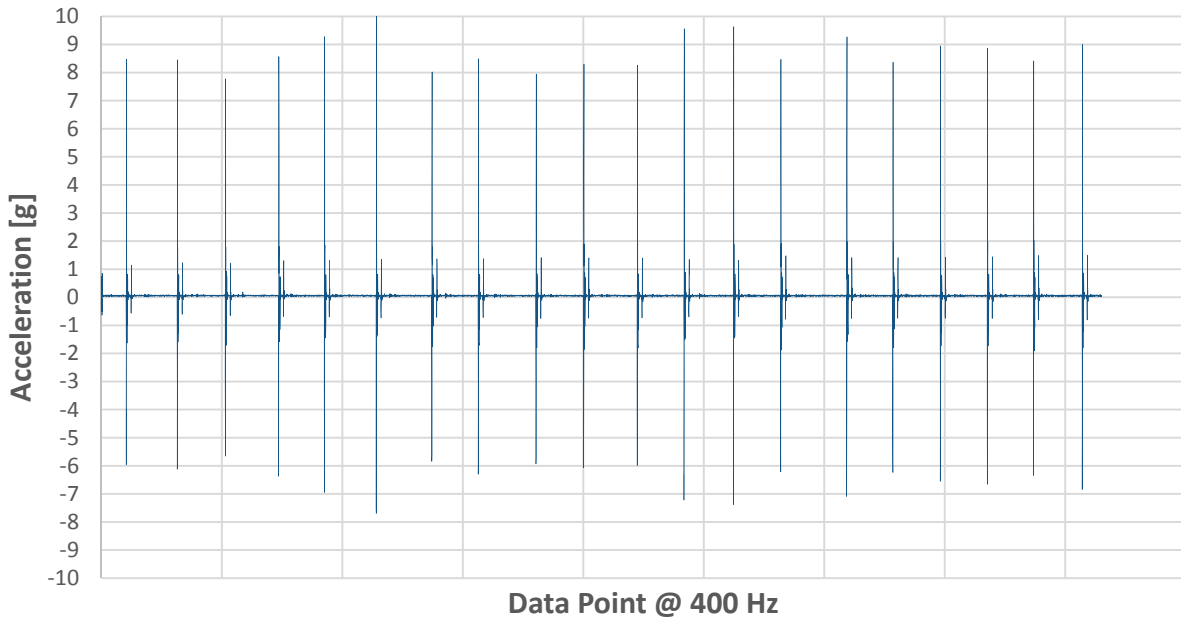
Data Point @ 400 Hz

TEST 3 – CASPER

Vector Magnitude Acceleration - Casper

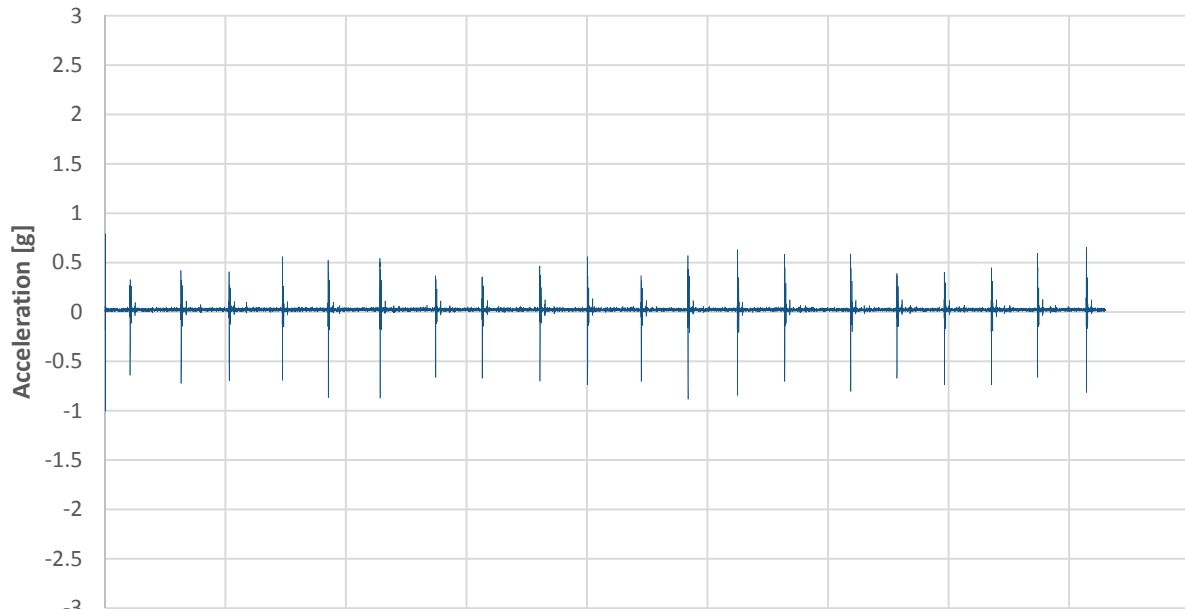


X Acceleration (Side to Side) - Casper



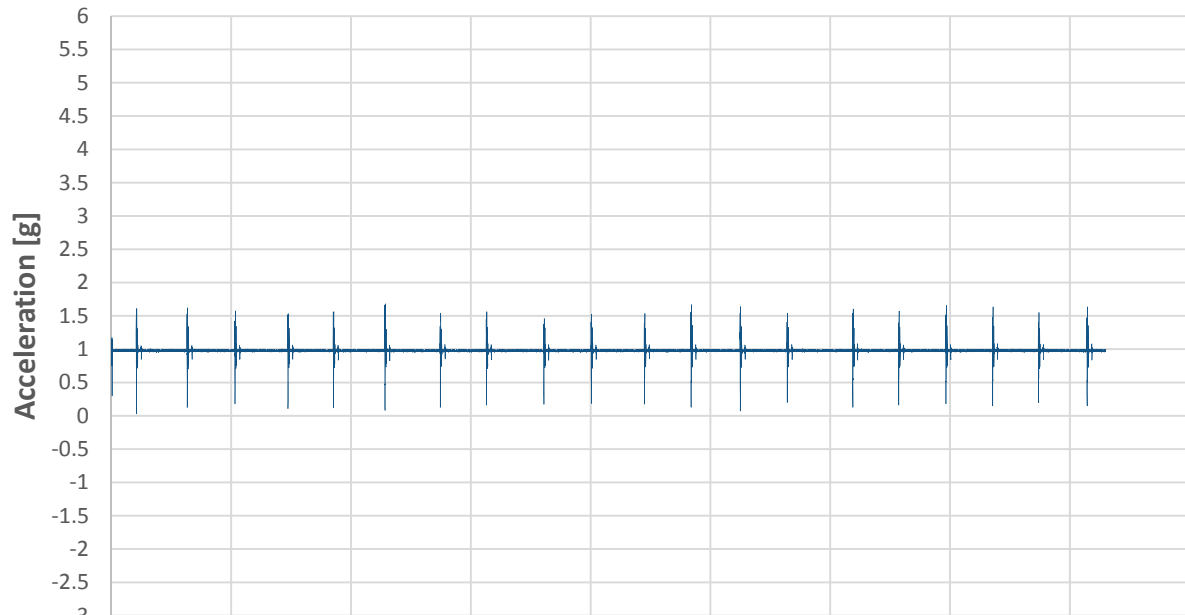


### Y Acceleration (Head to Toe) - Casper



Data Point @ 400 Hz

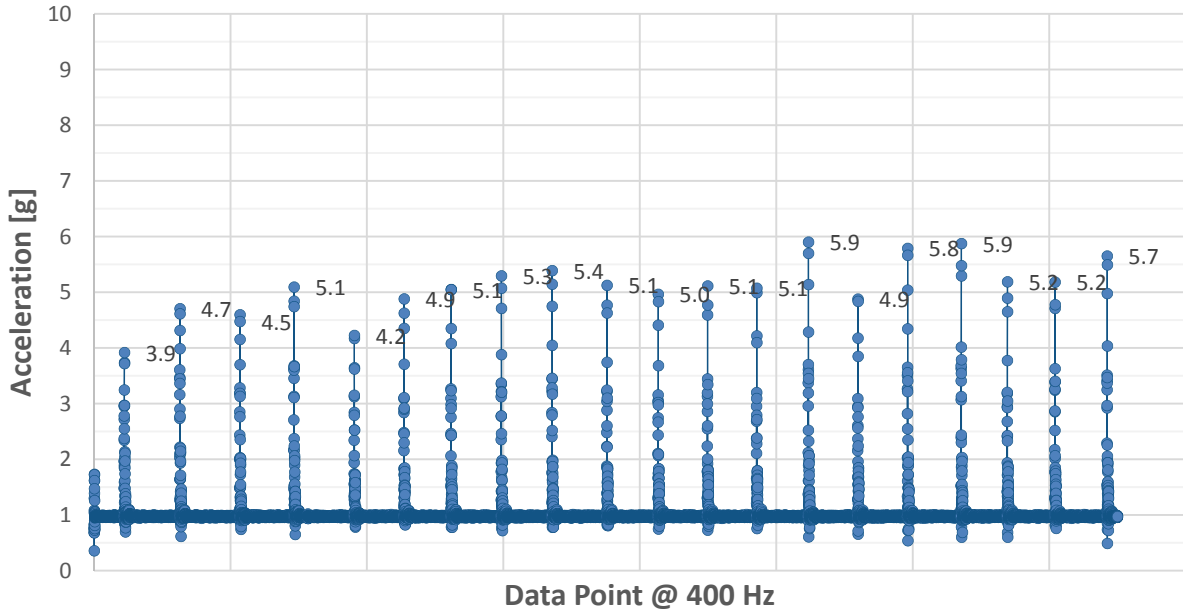
### Z Acceleration (Up and Down) - Casper



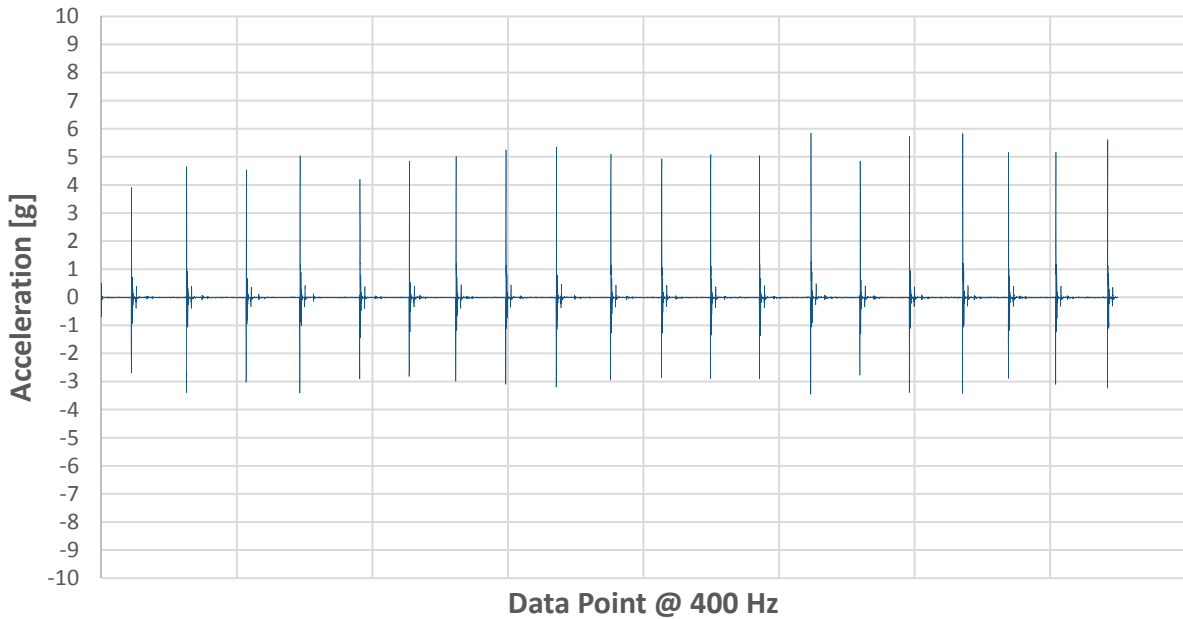
Data Point @ 400 Hz

TEST 3 – BLOOM

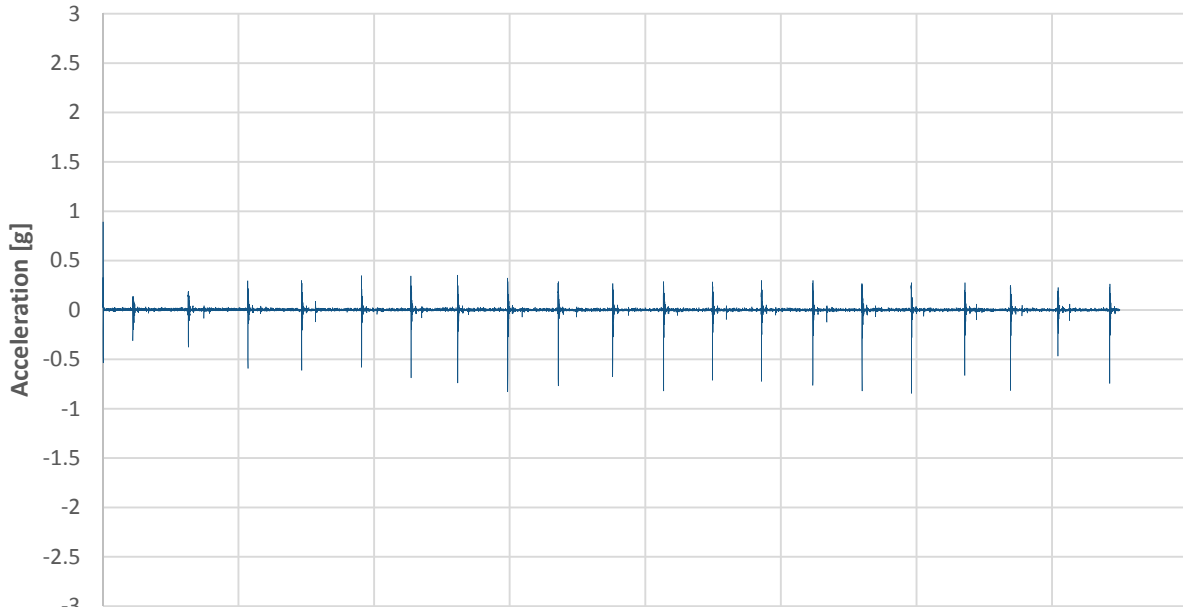
Vector Magnitude Acceleration - Bloom



X Acceleration (Side to Side) - Bloom

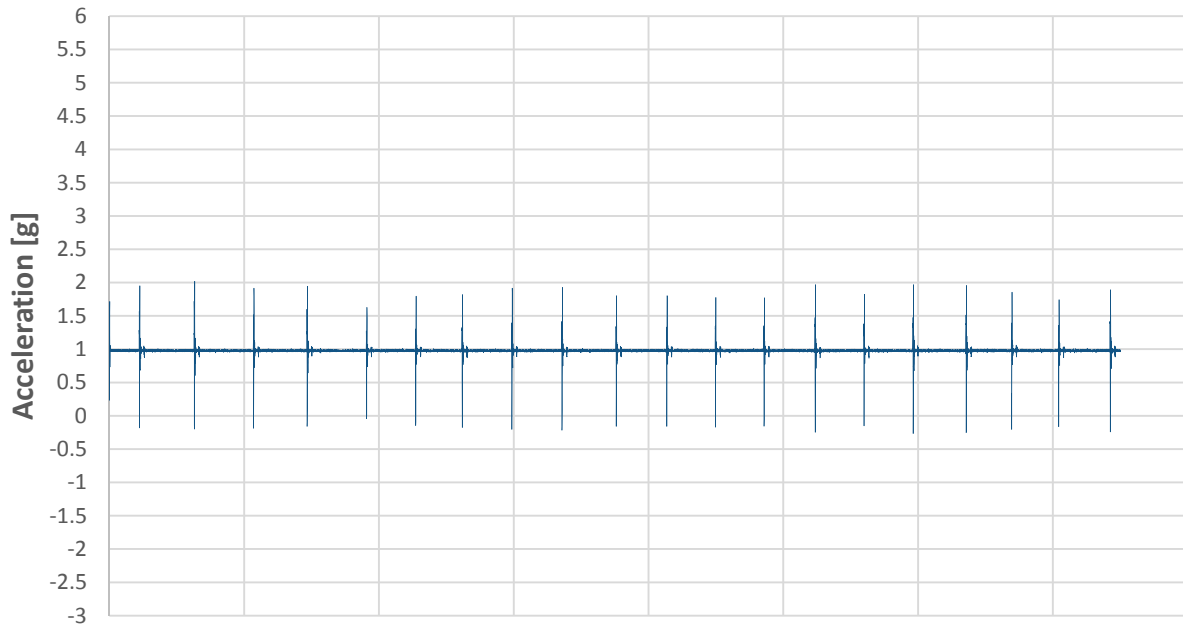


### Y Acceleration (Head to Toe) - Bloom



Data Point @ 400 Hz

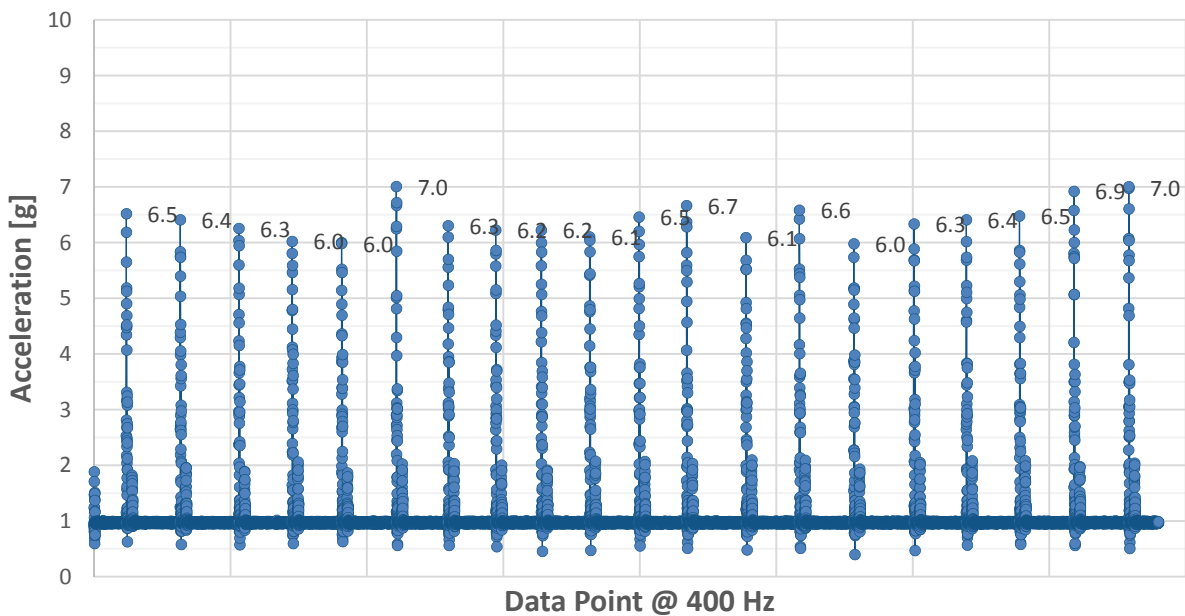
### Z Acceleration (Up and Down) - Bloom



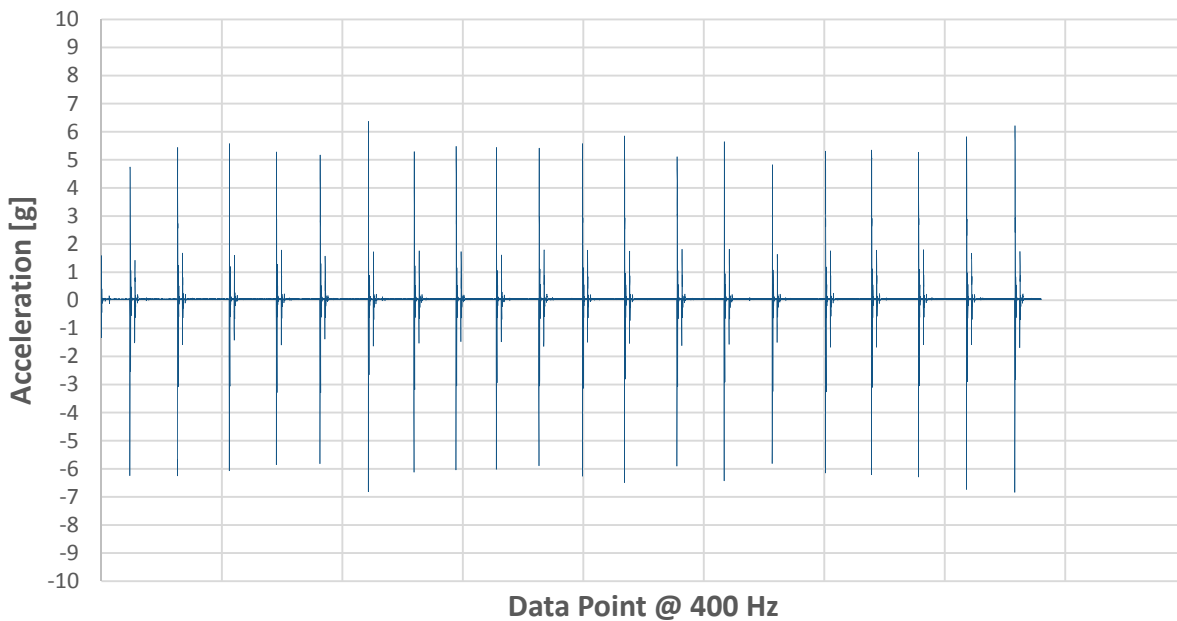
Data Point @ 400 Hz

### TEST 3 – CLASSIC BRANDS – THIN

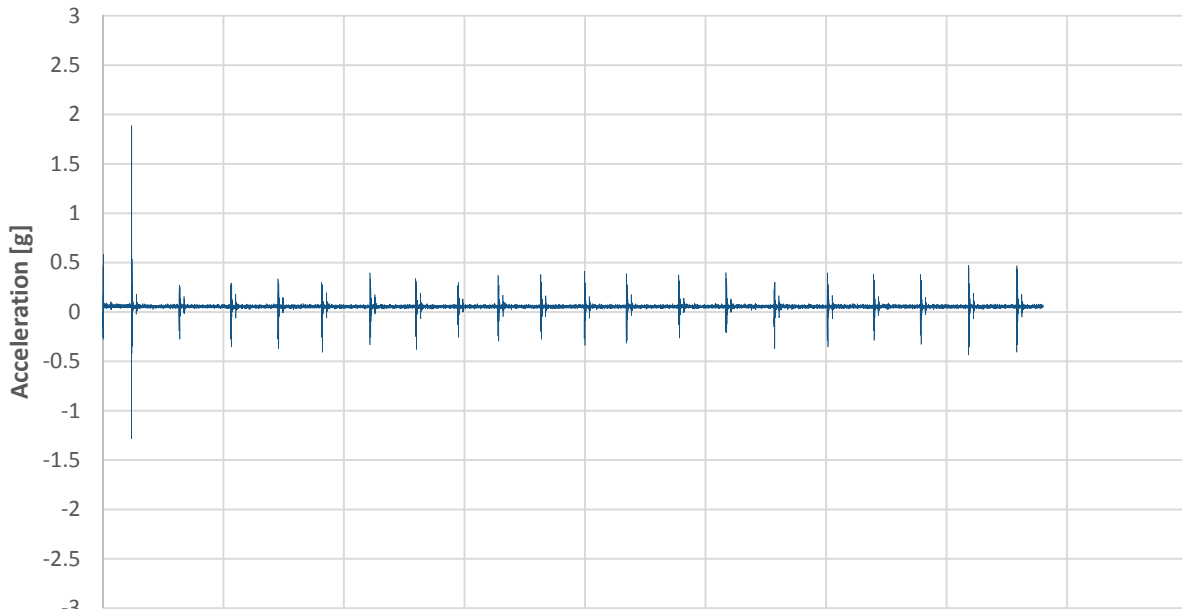
#### Vector Magnitude Acceleration - Classic Brands - Thin



#### X Acceleration (Side to Side) - Classic Brands - Thin

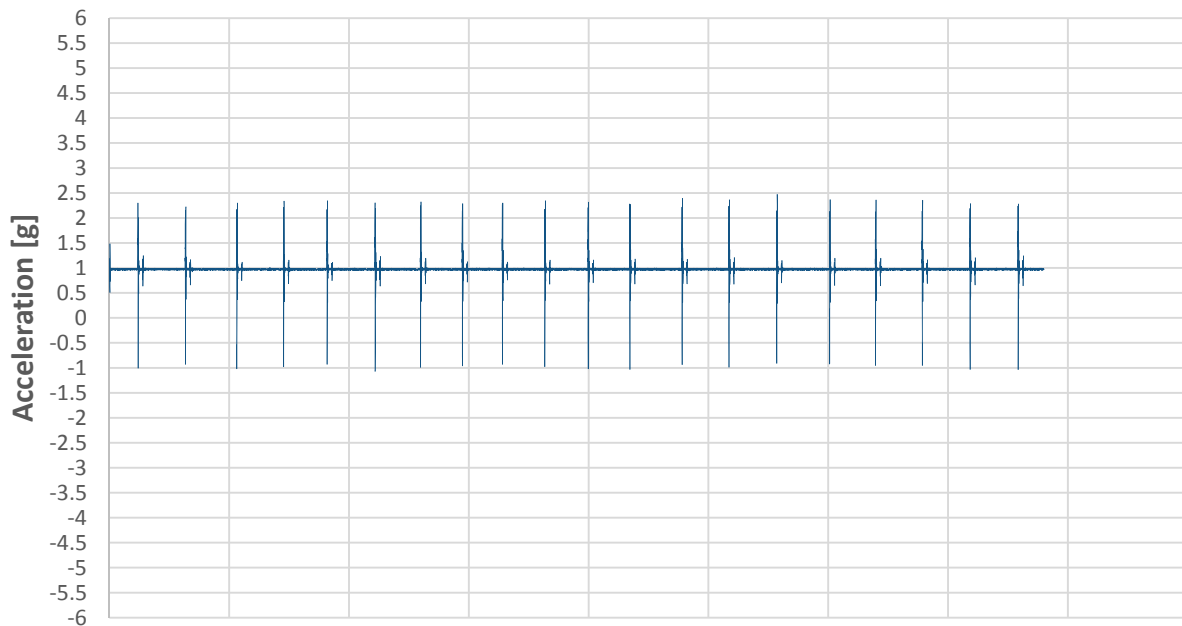


### Y Acceleration (Head to Toe) - Classic Brands - Thin



Data Point @ 400 Hz

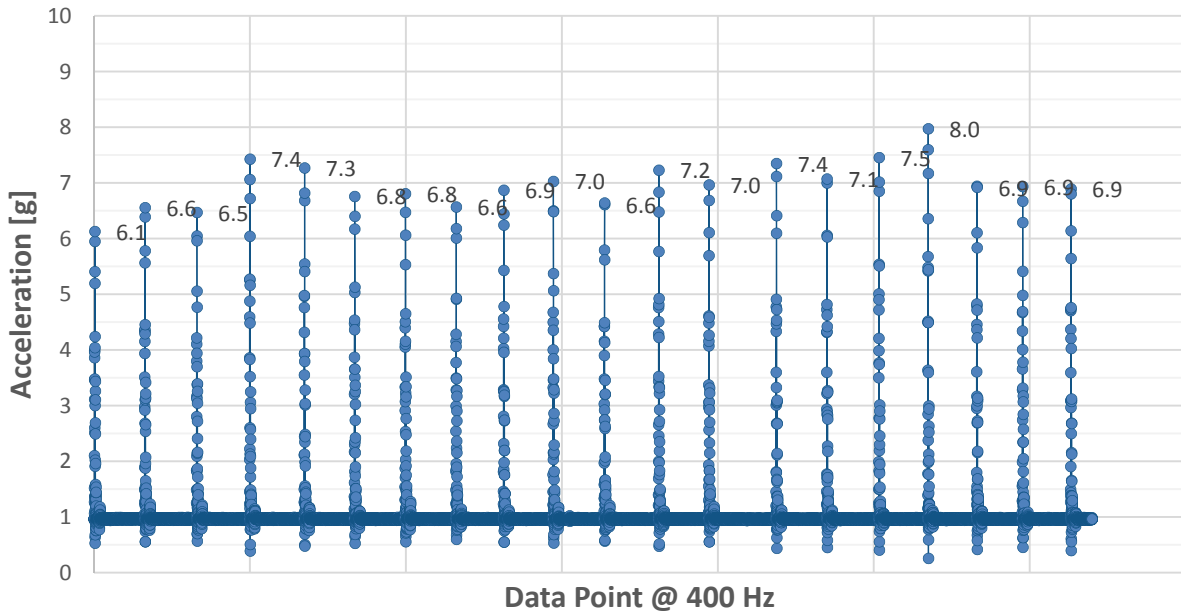
### Z Acceleration (Up and Down) - Classic Brands - Thin



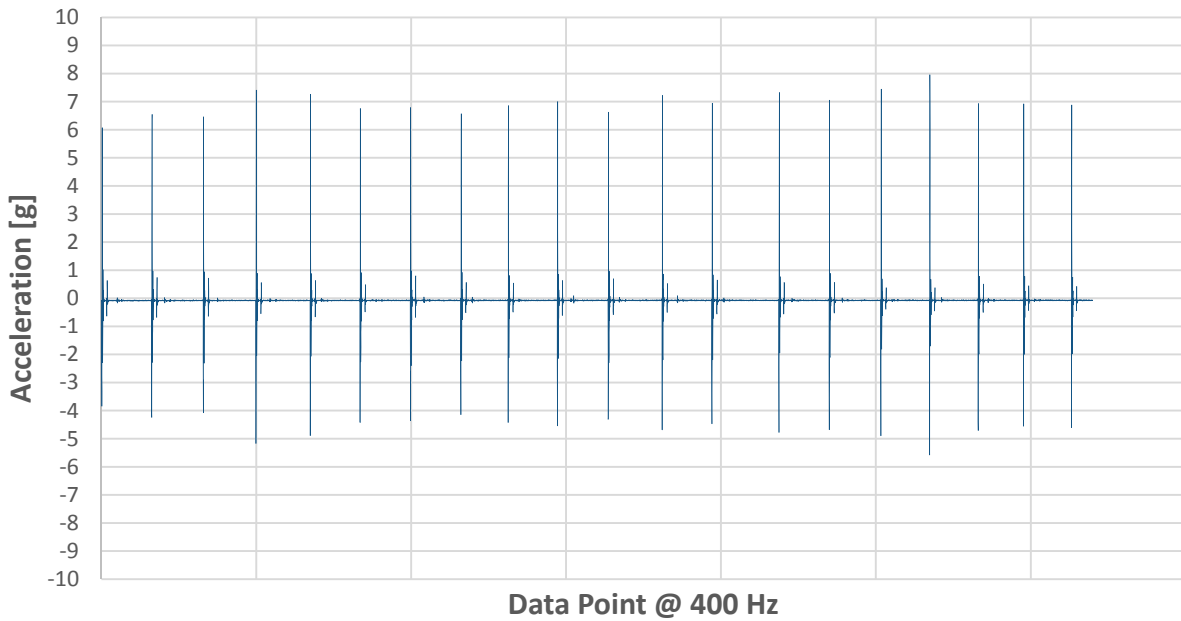
Data Point @ 400 Hz

### TEST 3 – CLASSIC BRANDS – THICK

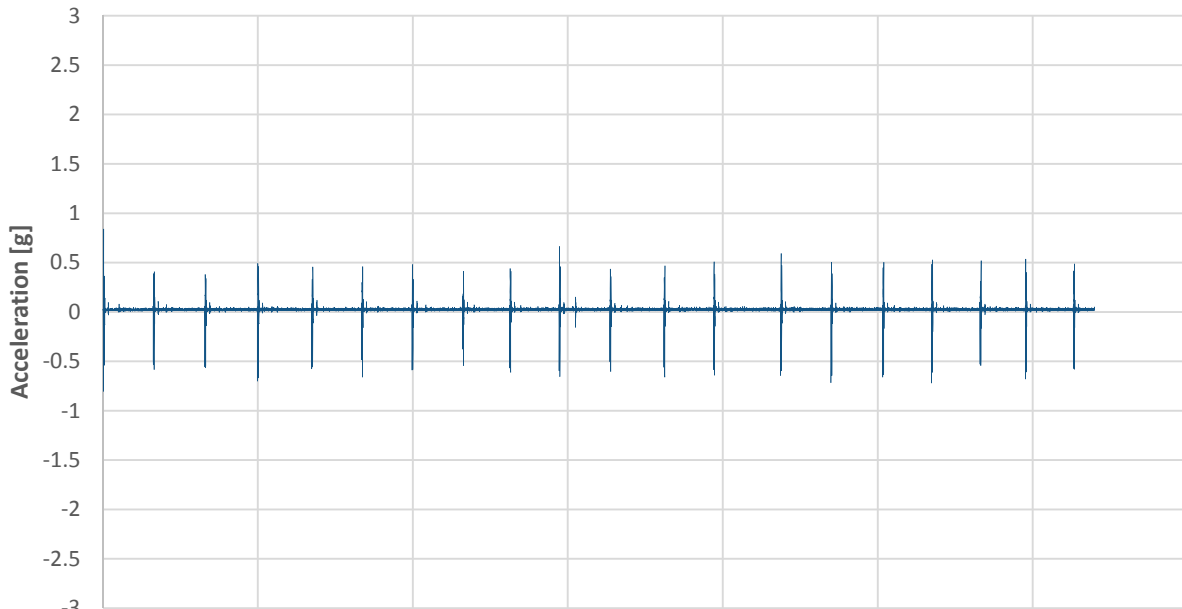
#### Vector Magnitude Acceleration - Classic Brands - Thick



#### X Acceleration (Side to Side) - Classic Brands - Thick

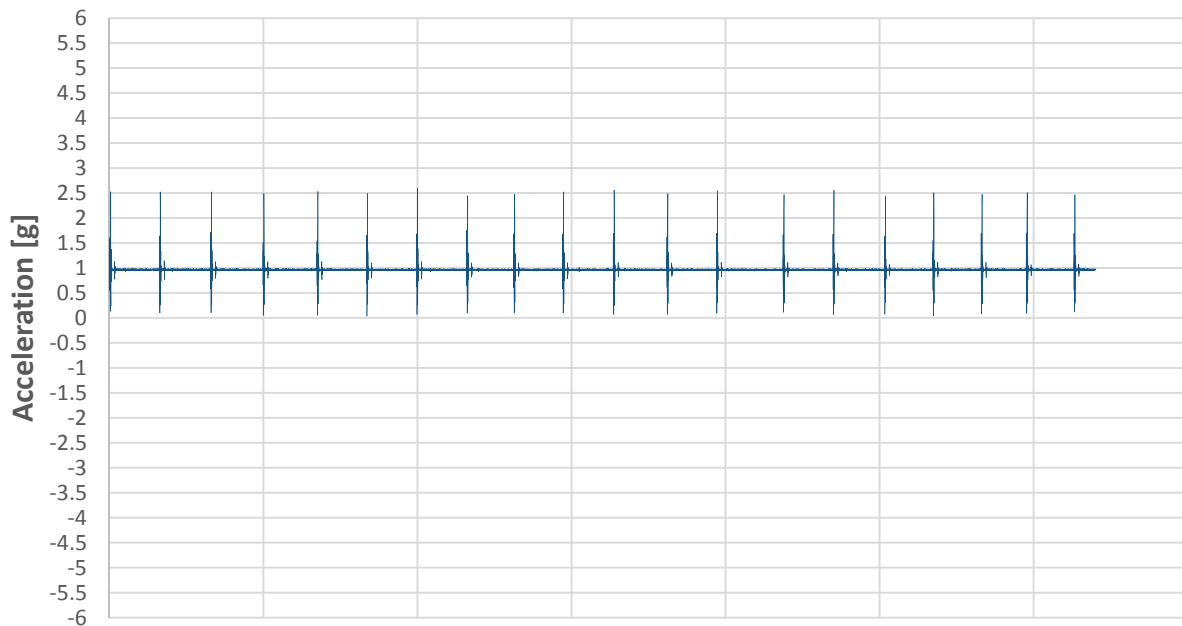


### Y Acceleration (Head to Toe) - Classic Brands - Thick



Data Point @ 400 Hz

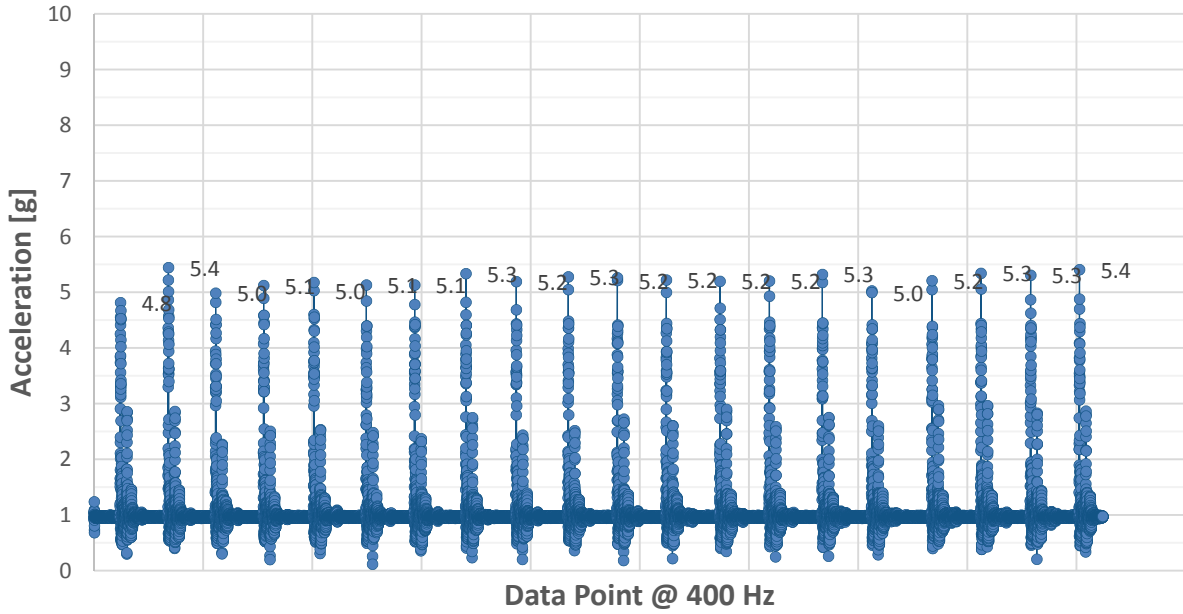
### Z Acceleration (Up and Down) - Classic Brands - Thick



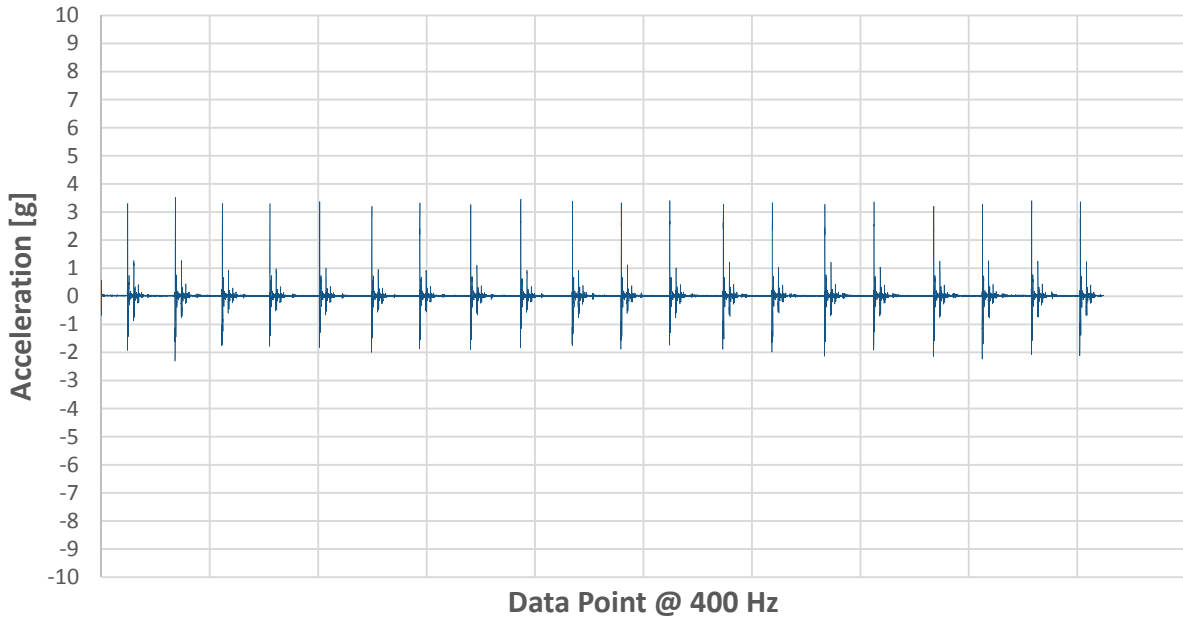
Data Point @ 400 Hz

TEST 3 – SAATVA

Vector Magnitude Acceleration - Saatva

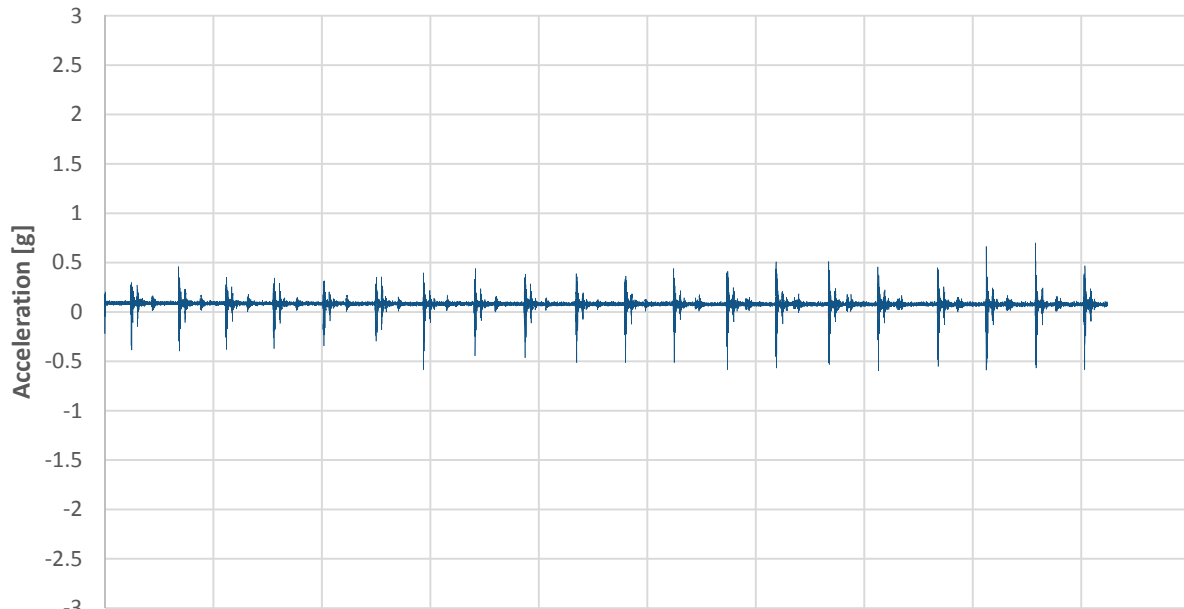


X Acceleration (Side to Side) - Saatva



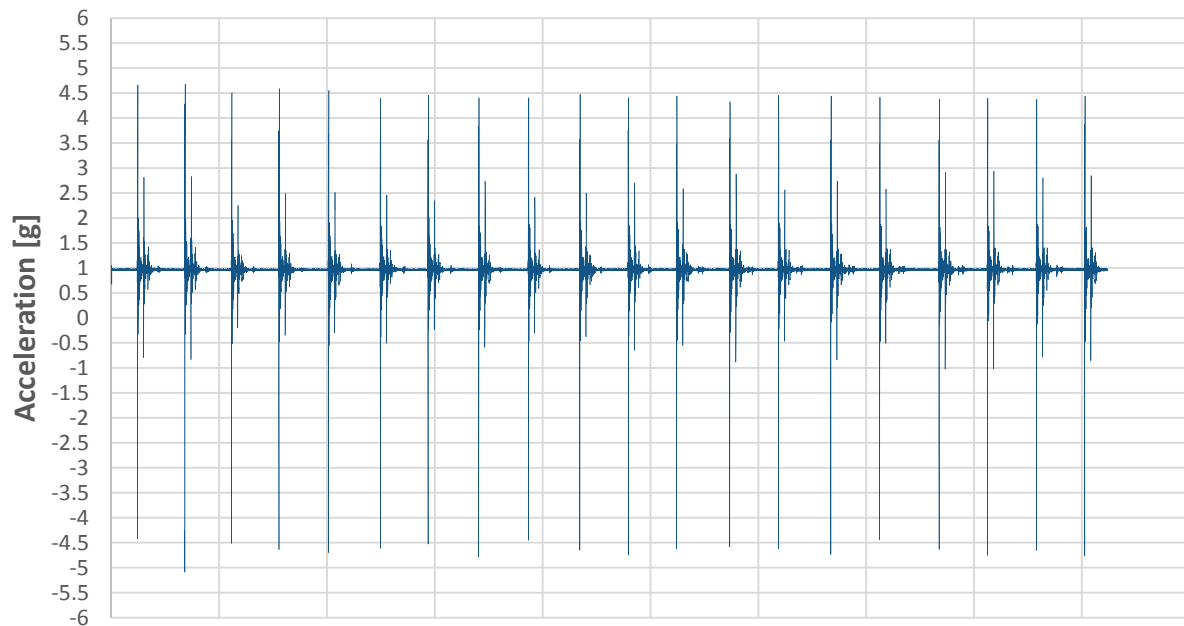


### Y Acceleration (Head to Toe) - Saatva



Data Point @ 400 Hz

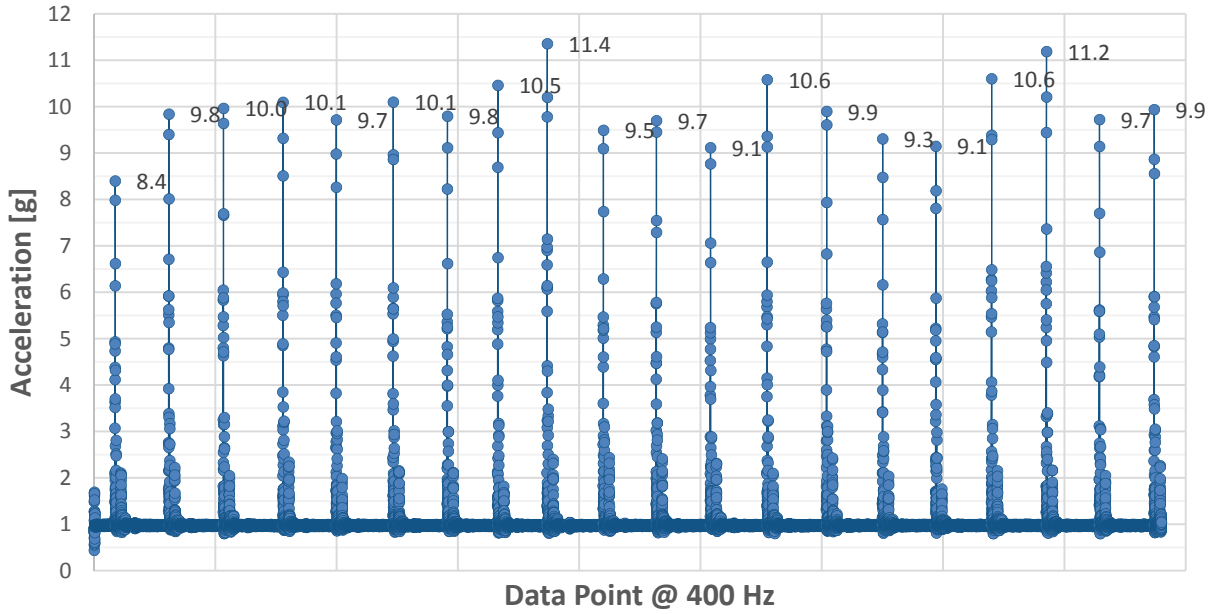
### Z Acceleration (Up and Down) - Saatva



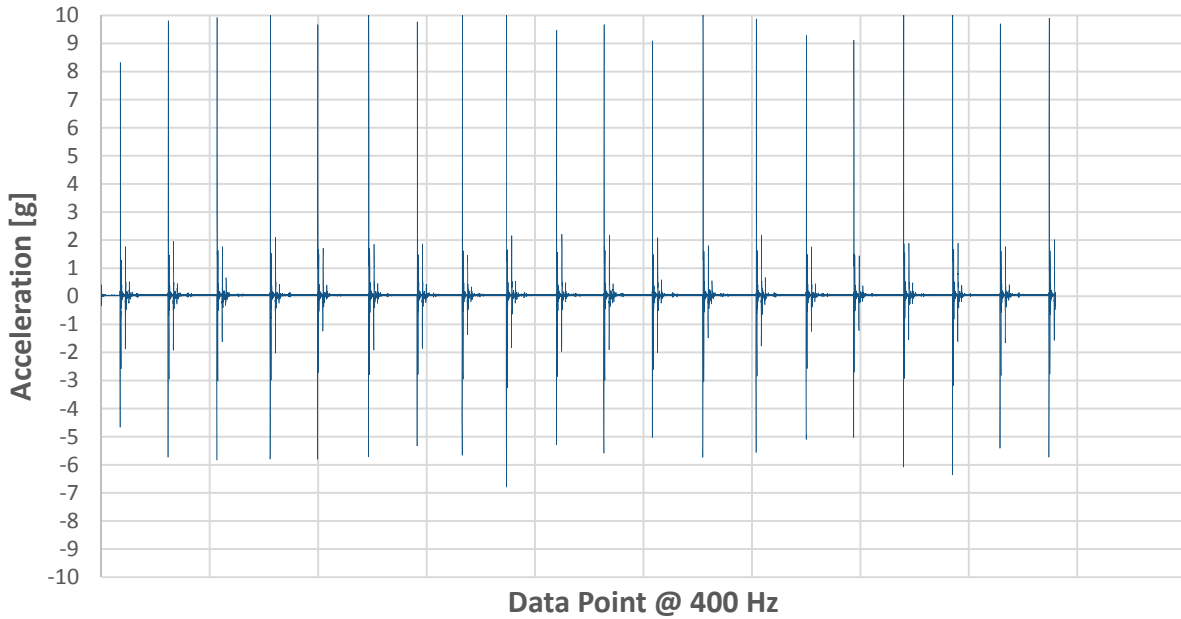
Data Point @ 400 Hz

TEST 3 – PURPLE

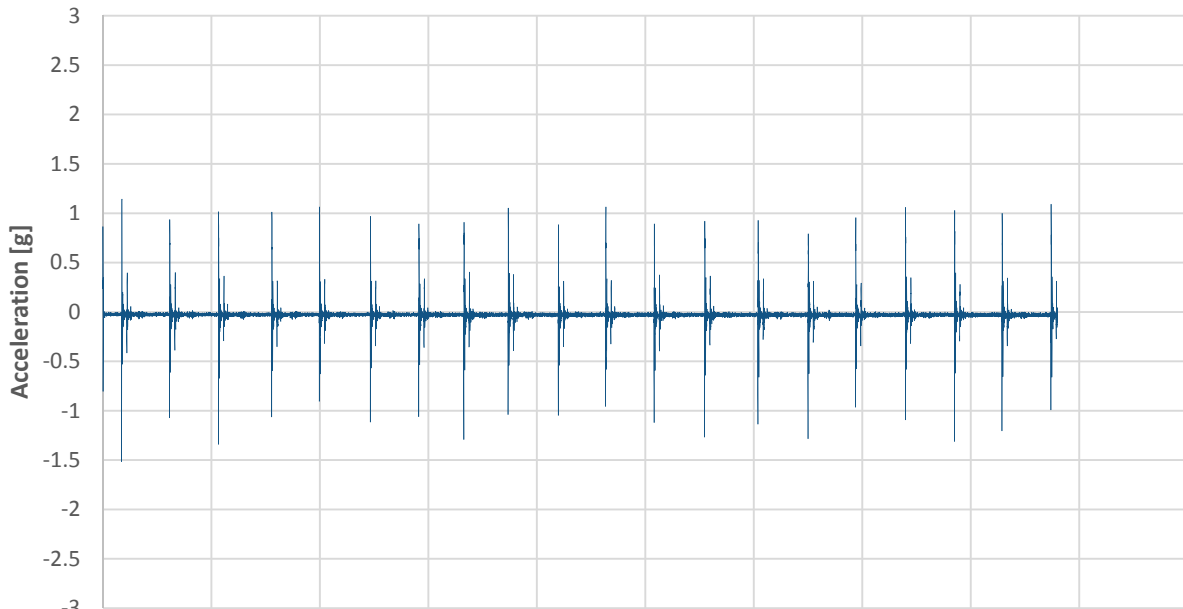
Vector Magnitude Acceleration - Purple



X Acceleration (Side to Side) - Purple

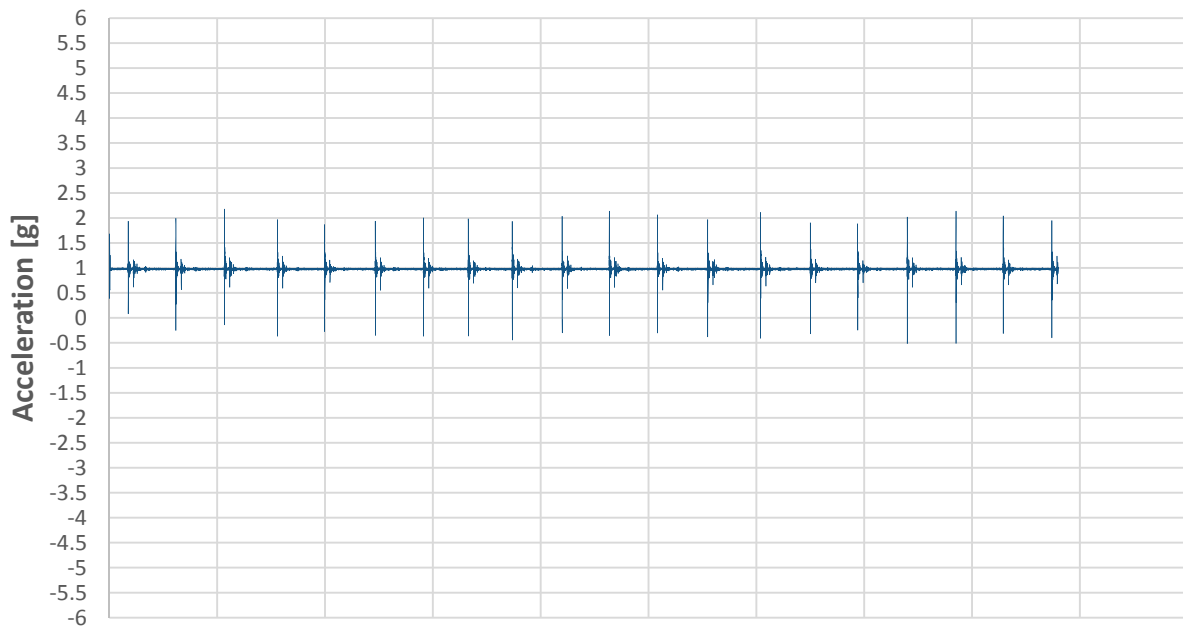


### Y Acceleration (Head to Toe) - Purple



Data Point @ 400 Hz

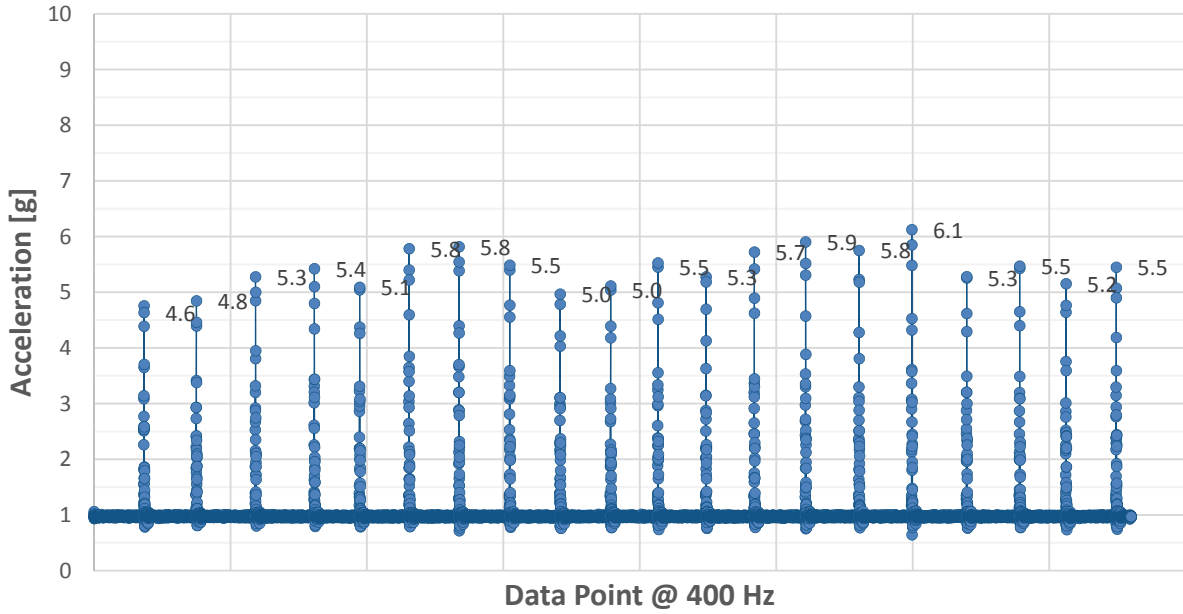
### Z Acceleration (Up and Down) - Purple



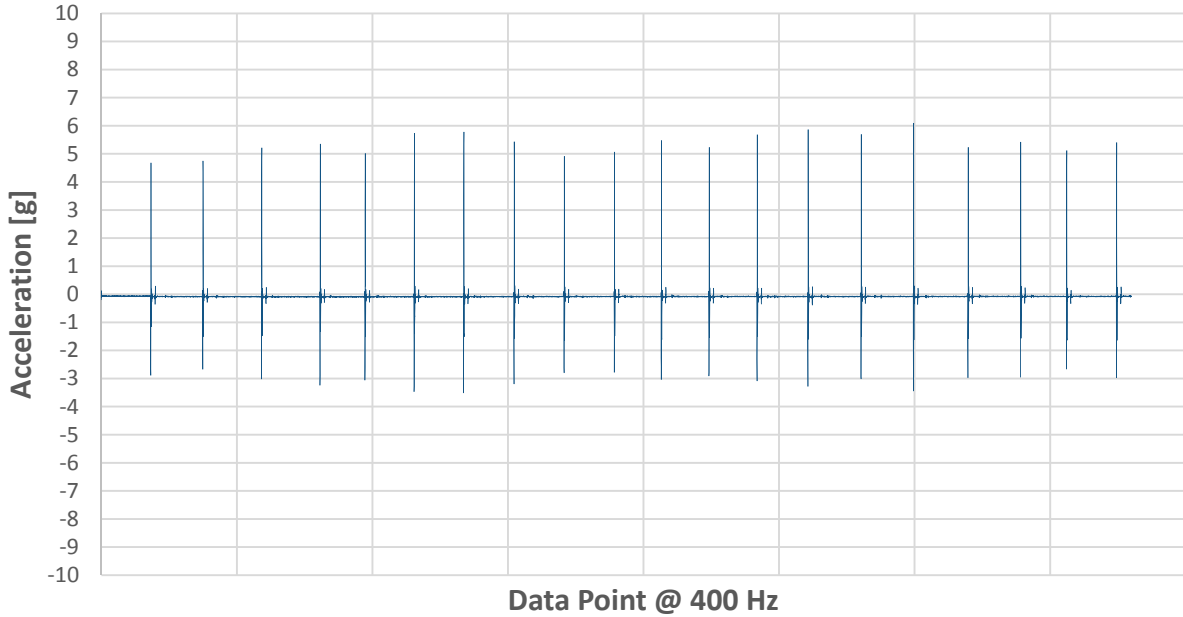
Data Point @ 400 Hz

### TEST 3 – LUCID

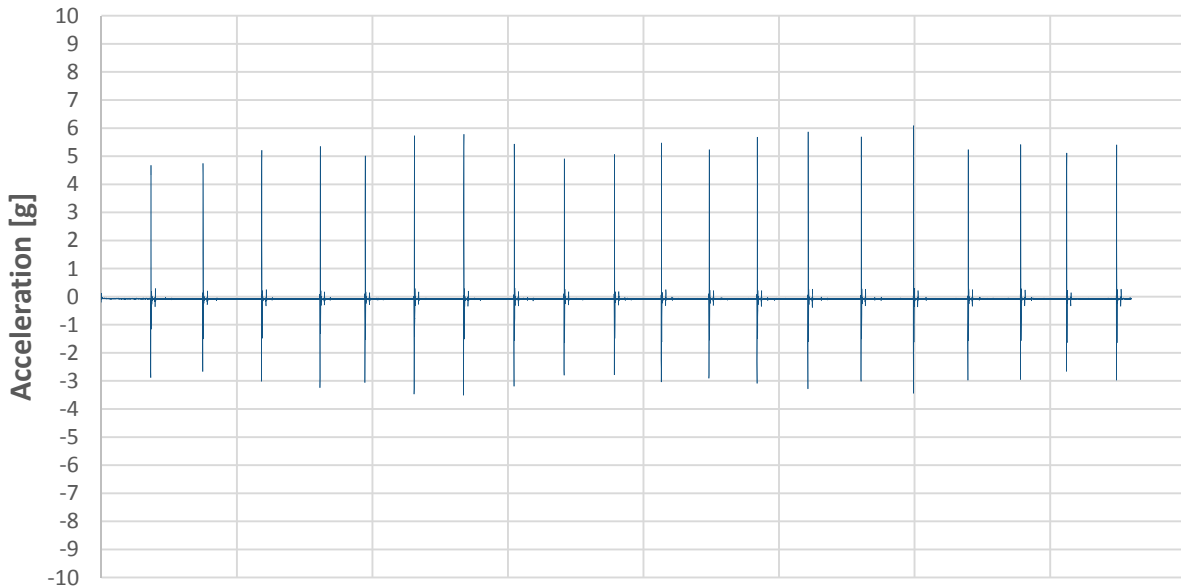
#### Vector Magnitude Acceleration - Lucid



#### X Acceleration (Side to Side) - Lucid

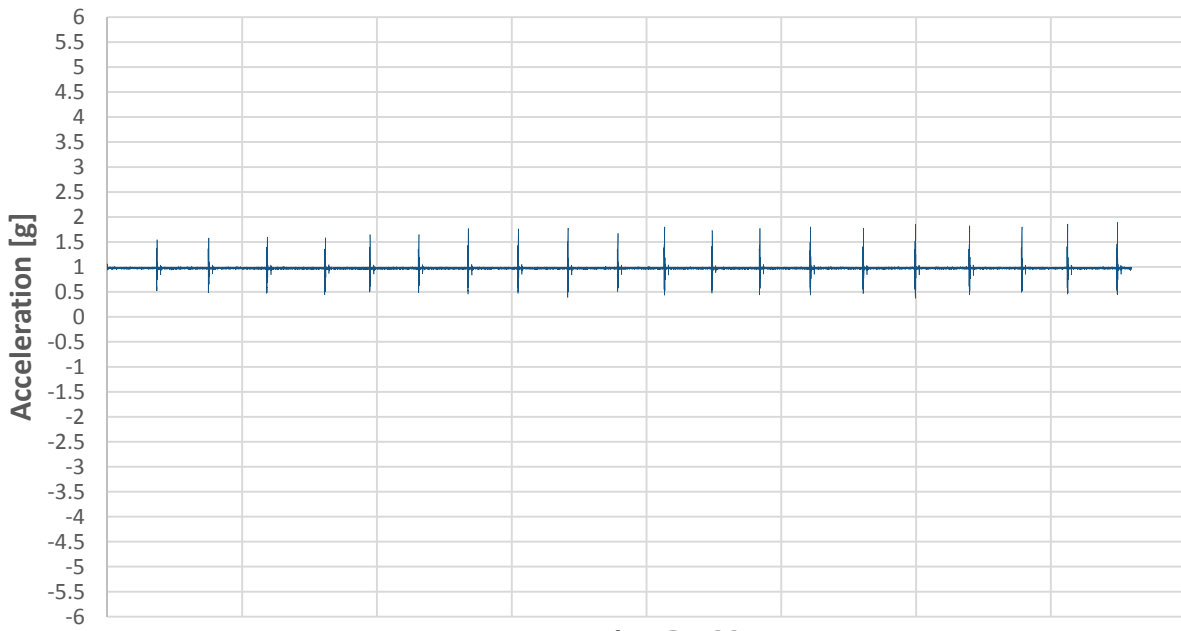


### X Acceleration (Side to Side) - Lucid



Data Point @ 400 Hz

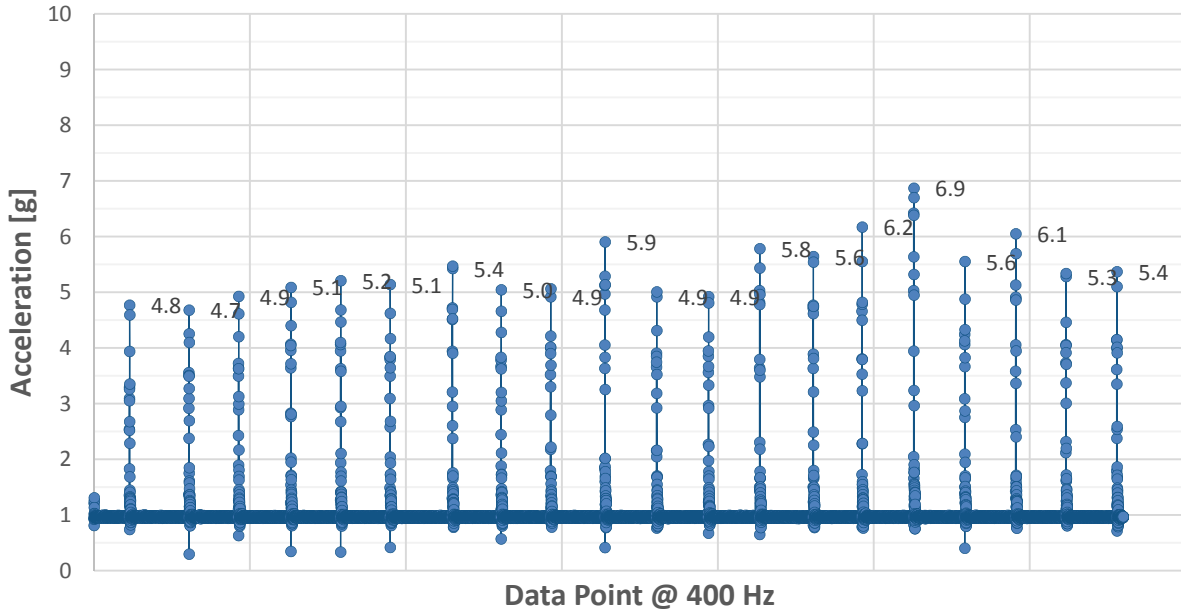
### Z Acceleration (Up and Down) - Lucid



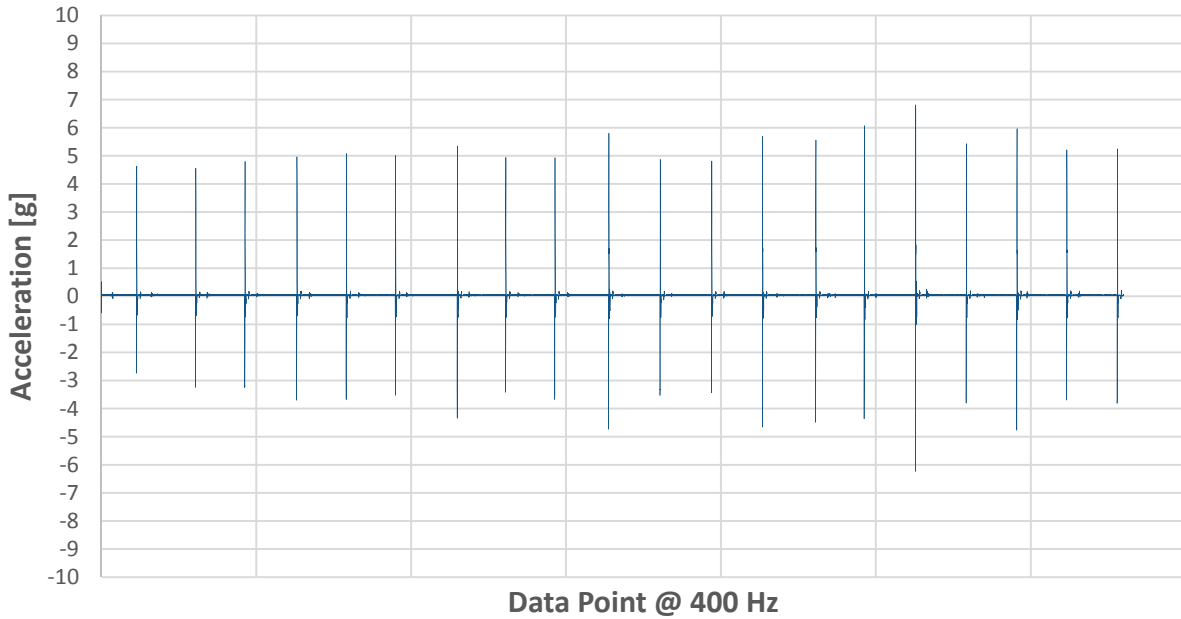
Data Point @ 400 Hz

TEST 3 – NOVOSBED FIRM

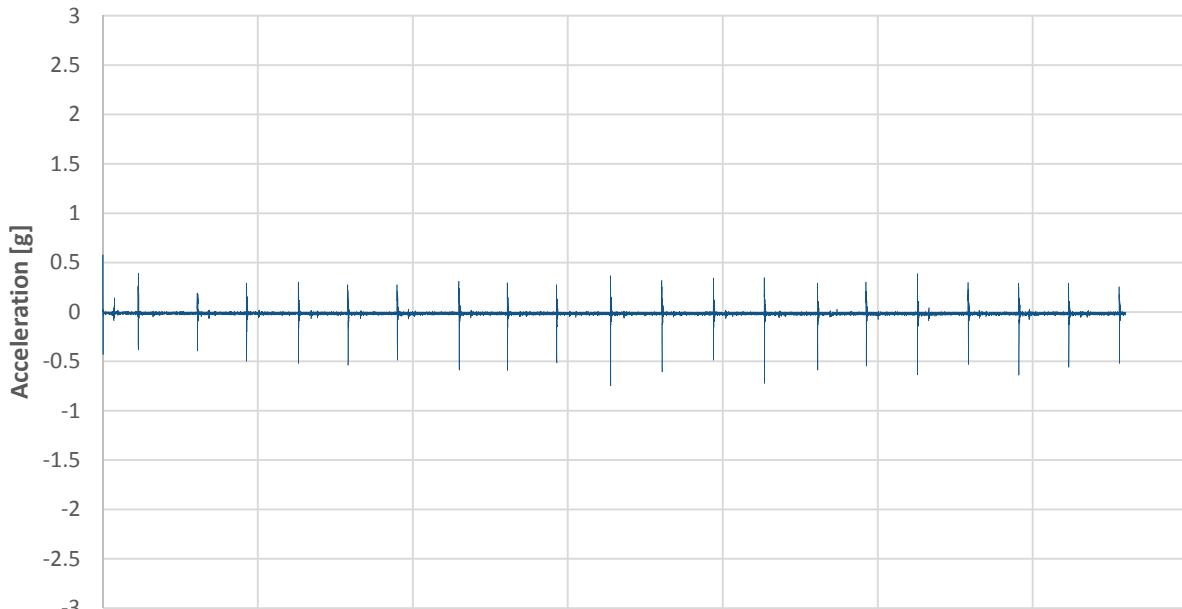
Vector Magnitude Acceleration - Novosbed Firm



X Acceleration (Side to Side) - Novosbed Firm

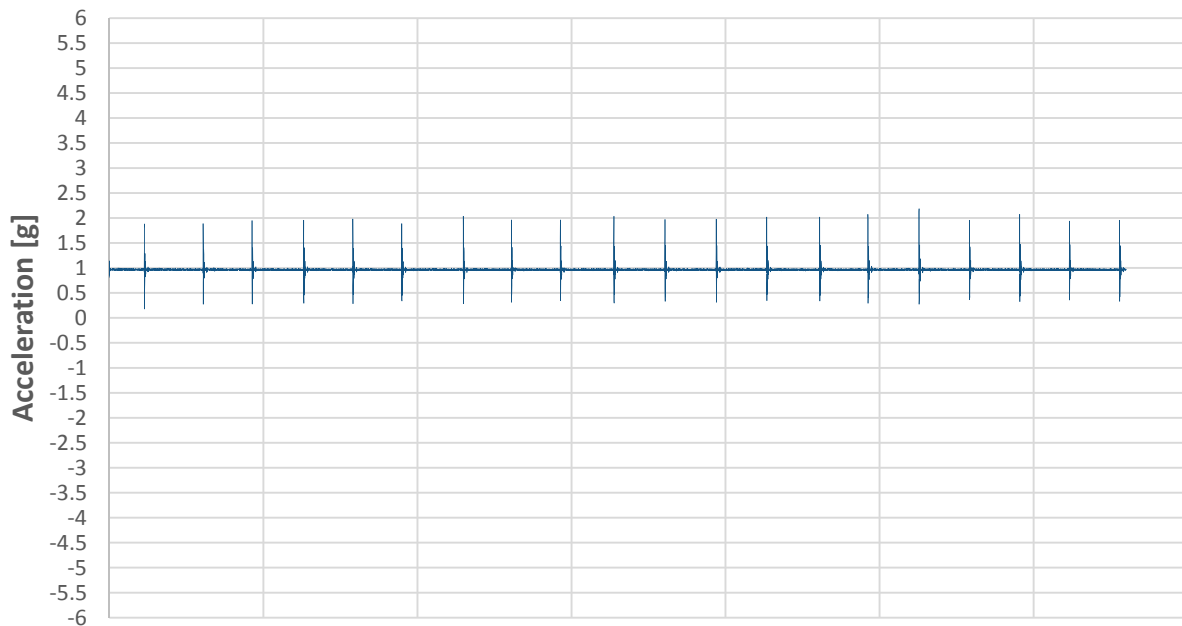


### Y Acceleration (Head to Toe) - Novosbed Firm



Data Point @ 400 Hz

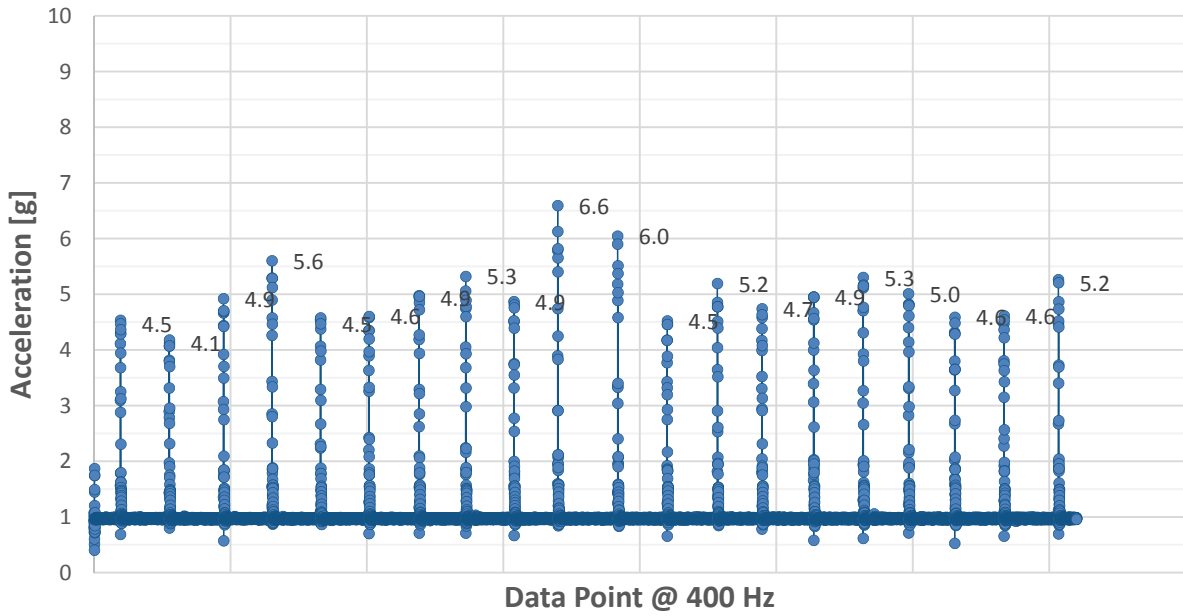
### Z Acceleration (Up and Down) - Novosbed Firm



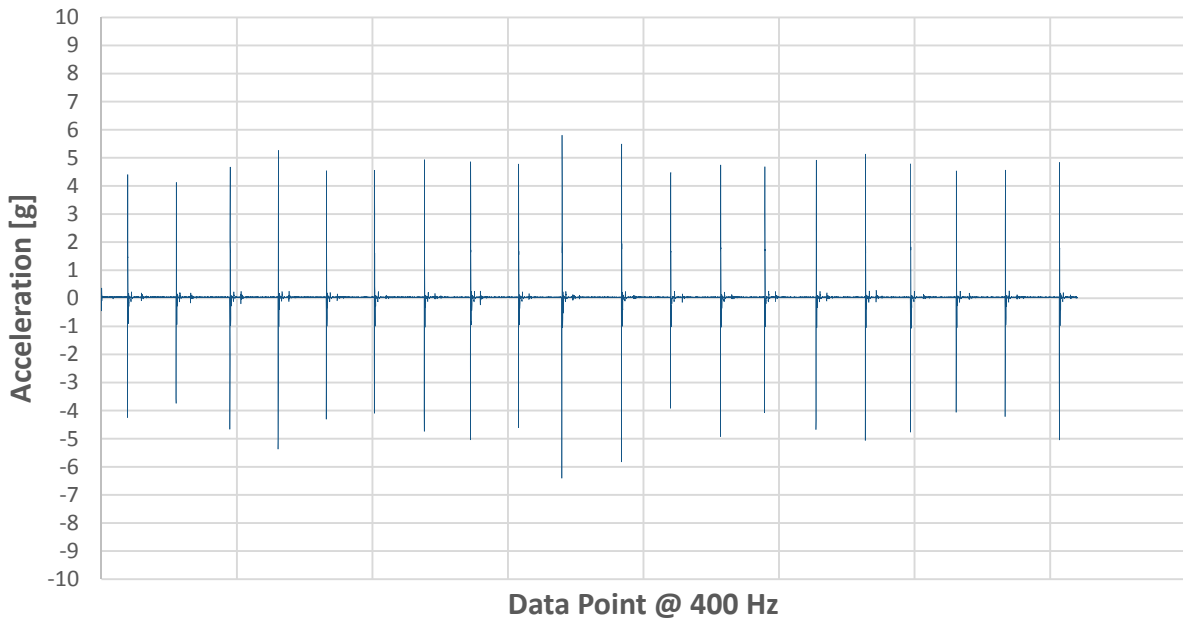
Data Point @ 400 Hz

TEST 3 – NOVOSBED MEDIUM

Vector Magnitude Acceleration - Novosbed Medium

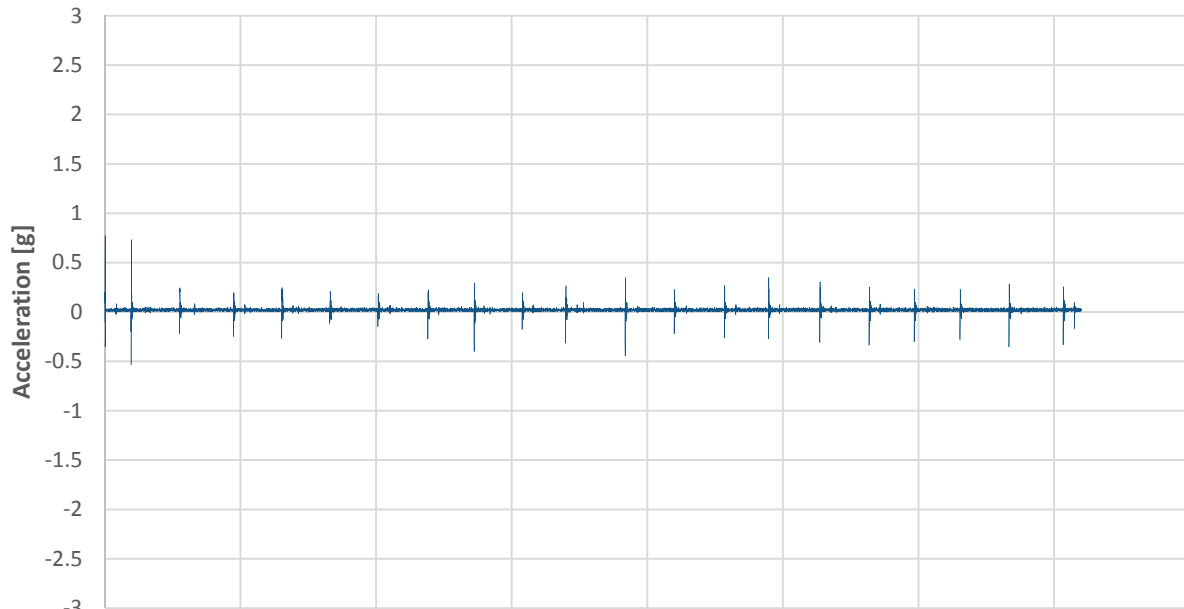


X Acceleration (Side to Side) - Novosbed Medium



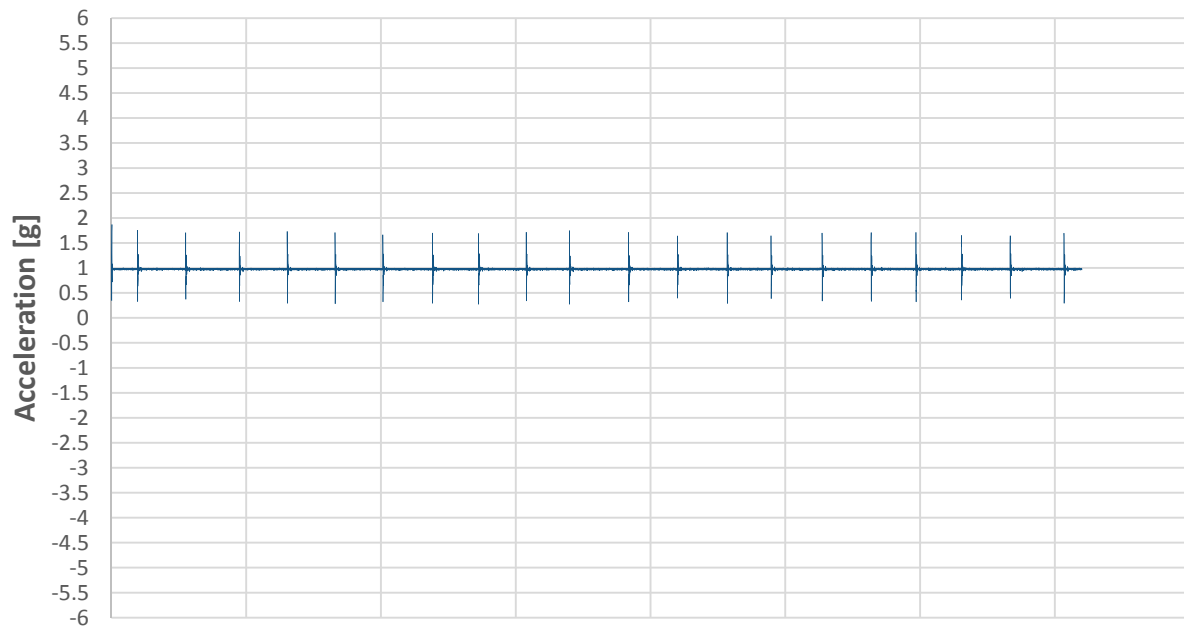


### Y Acceleration (Head to Toe) - Novosbed Medium



Data Point @ 400 Hz

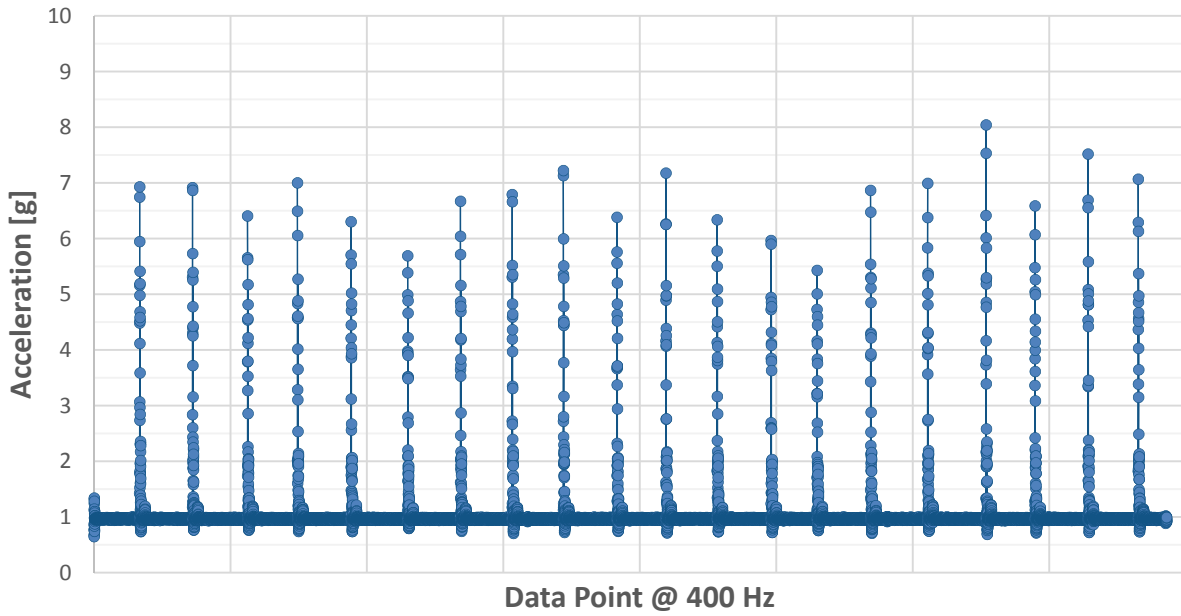
### Z Acceleration (Up and Down) - Novosbed Medium



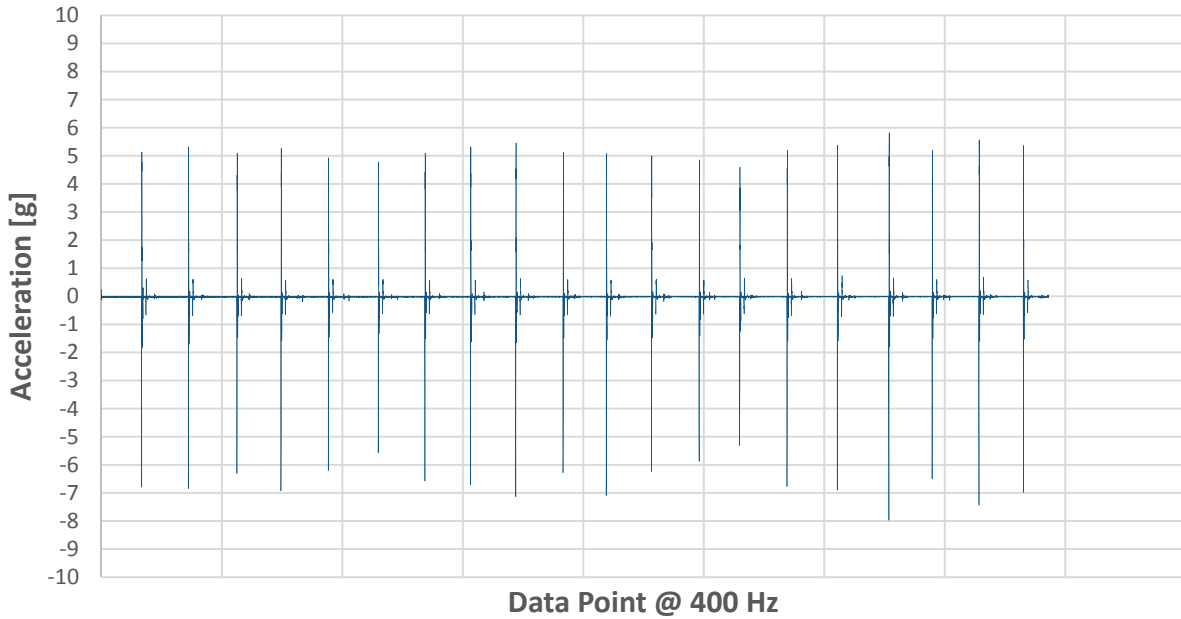
Data Point @ 400 Hz

### TEST 3 – NOVOSBED SOFT

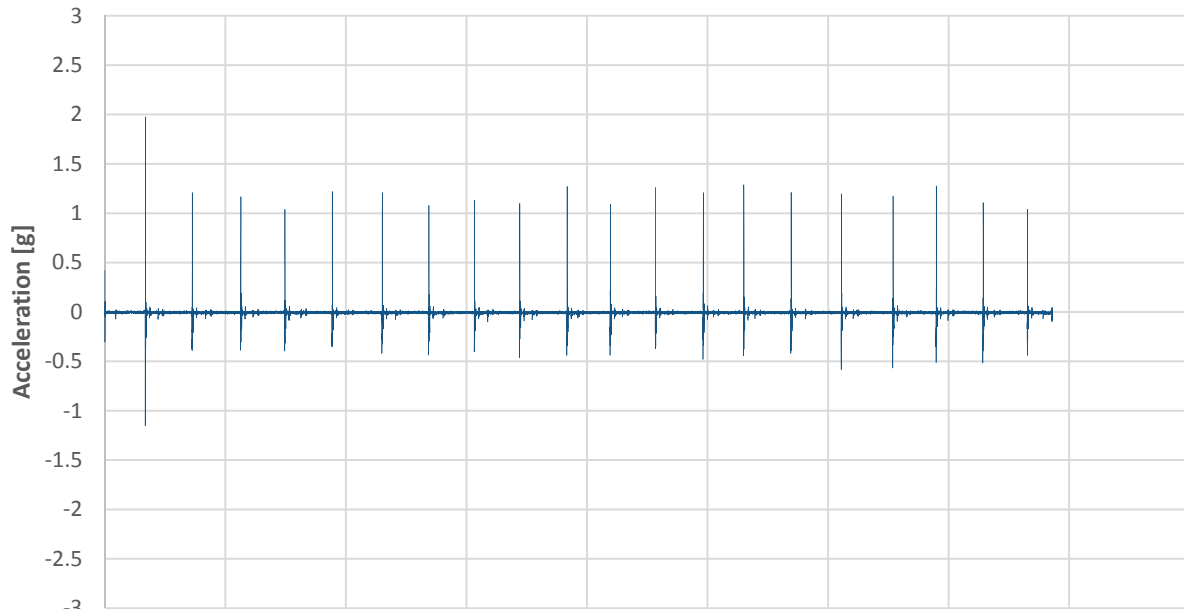
#### Vector Magnitude Acceleration - Novosbed Soft



#### X Acceleration (Side to Side) - Novosbed Soft

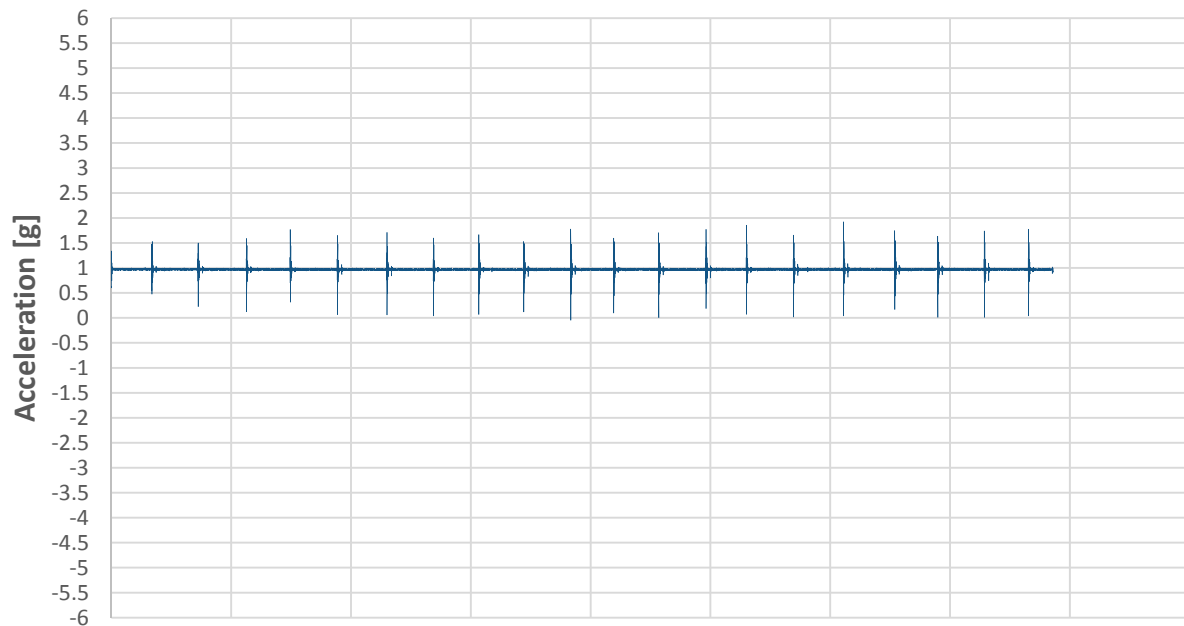


### Y Acceleration (Head to Toe) - Novosbed Soft



Data Point @ 400 Hz

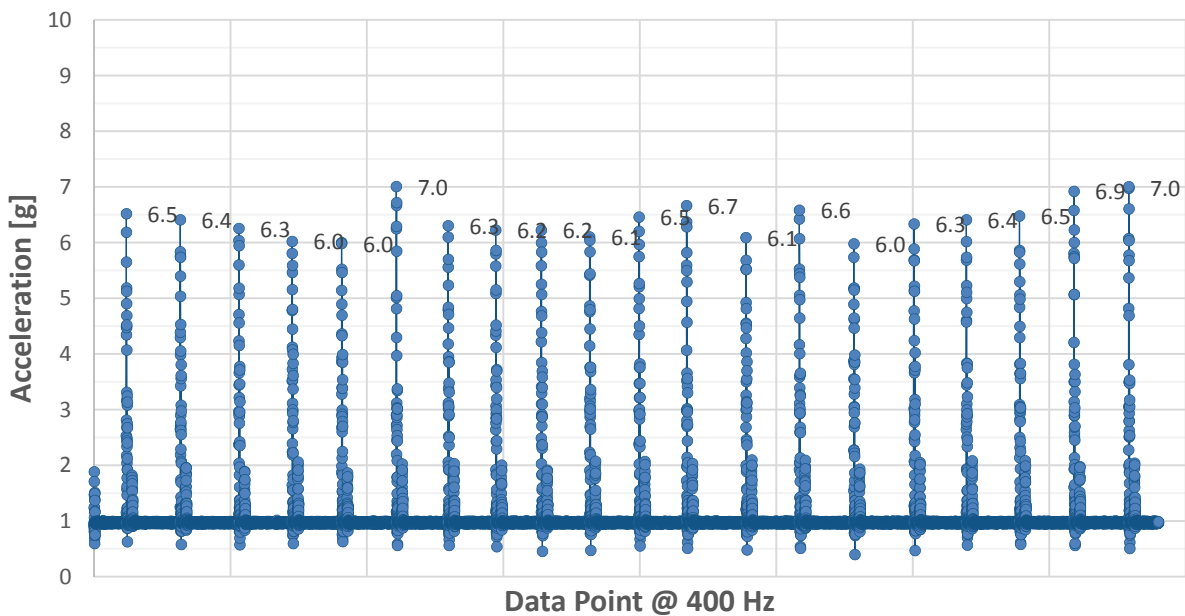
### Z Acceleration (Up and Down) - Novosbed Soft



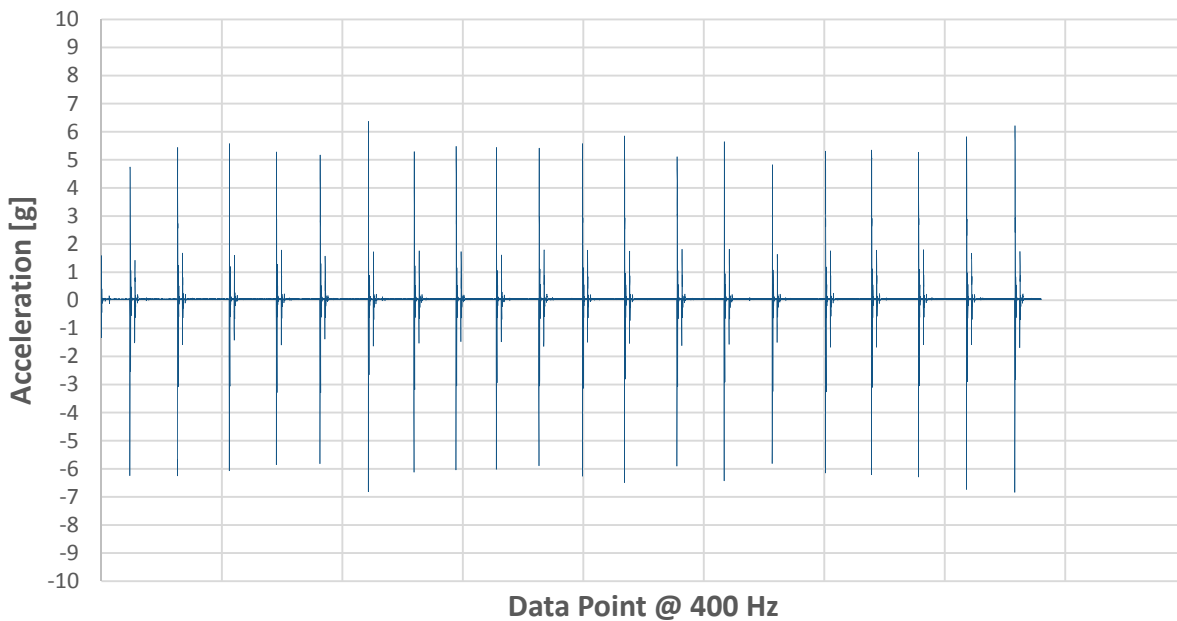
Data Point @ 400 Hz

### TEST 3 – CLASSIC BRANDS – THIN

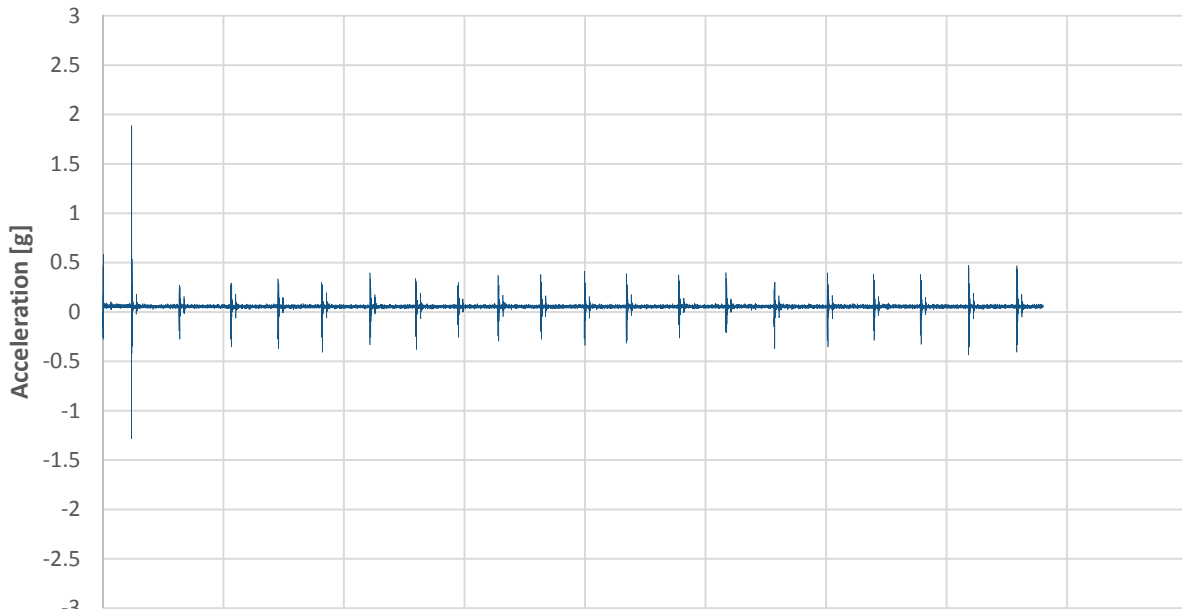
#### Vector Magnitude Acceleration - Classic Brands - Thin



#### X Acceleration (Side to Side) - Classic Brands - Thin

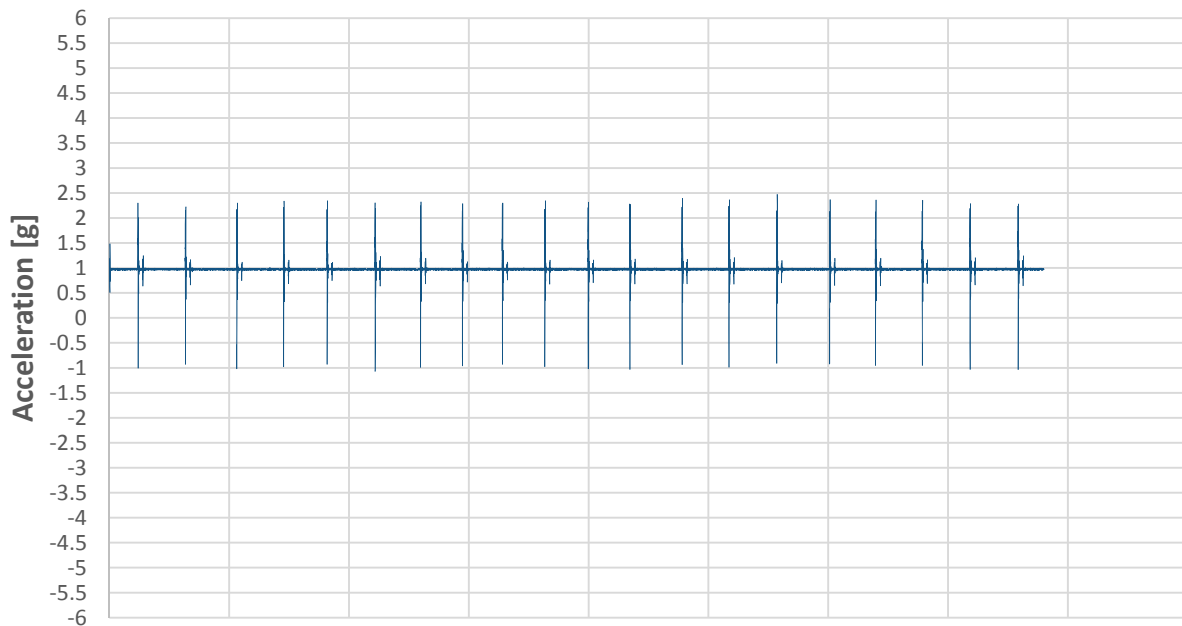


### Y Acceleration (Head to Toe) - Classic Brands - Thin



Data Point @ 400 Hz

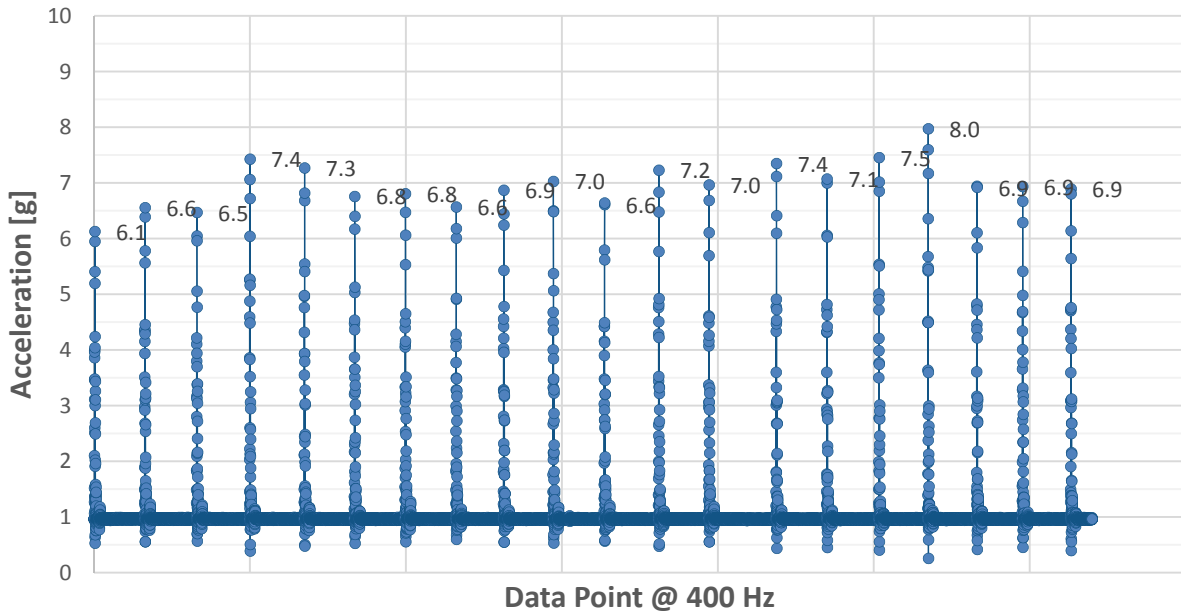
### Z Acceleration (Up and Down) - Classic Brands - Thin



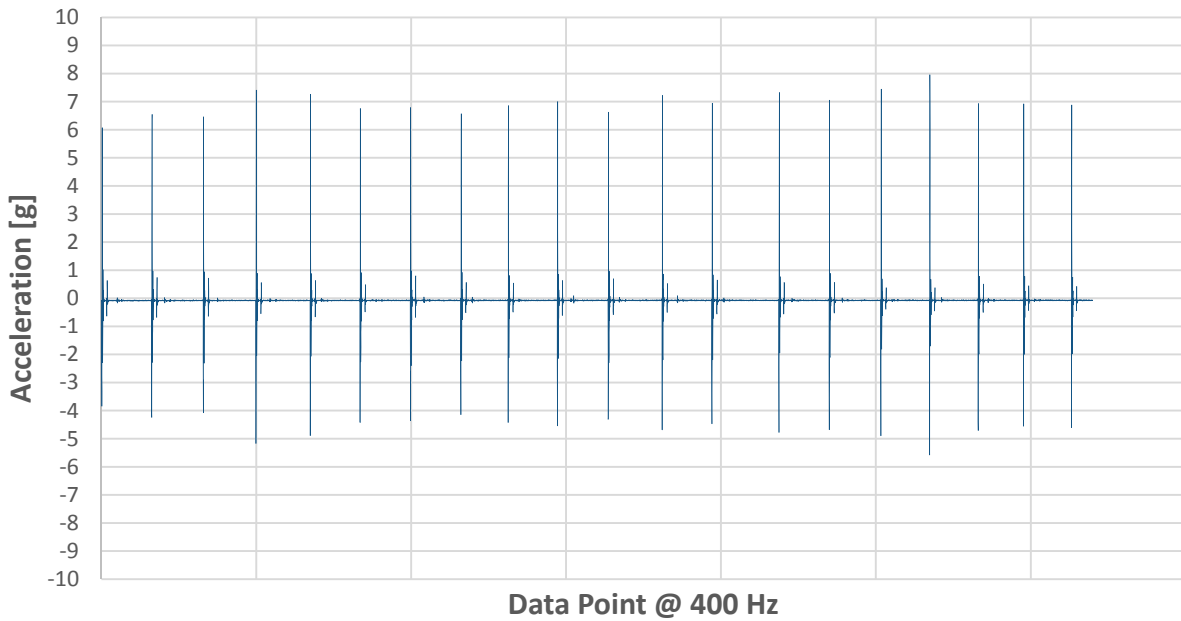
Data Point @ 400 Hz

### TEST 3 – CLASSIC BRANDS – THICK

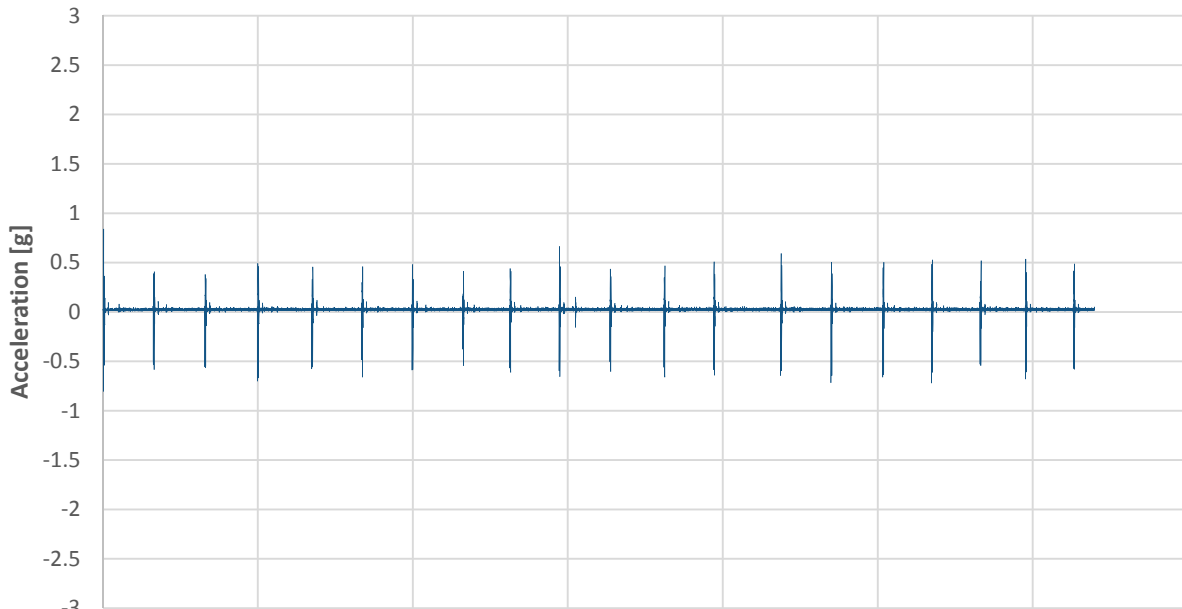
#### Vector Magnitude Acceleration - Classic Brands - Thick



#### X Acceleration (Side to Side) - Classic Brands - Thick

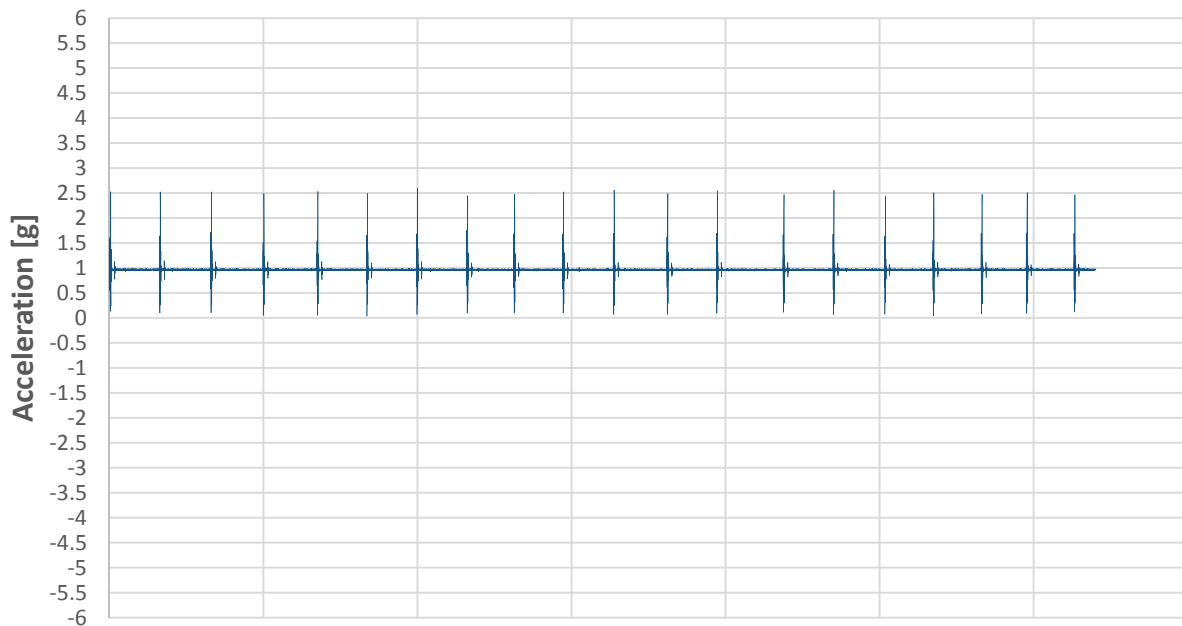


### Y Acceleration (Head to Toe) - Classic Brands - Thick



Data Point @ 400 Hz

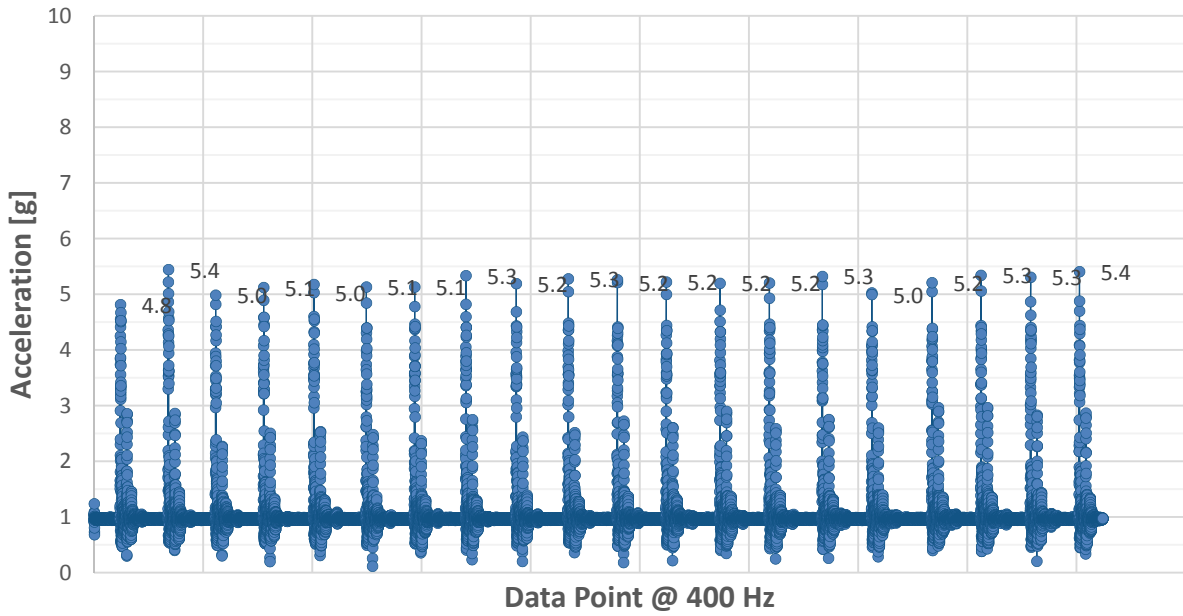
### Z Acceleration (Up and Down) - Classic Brands - Thick



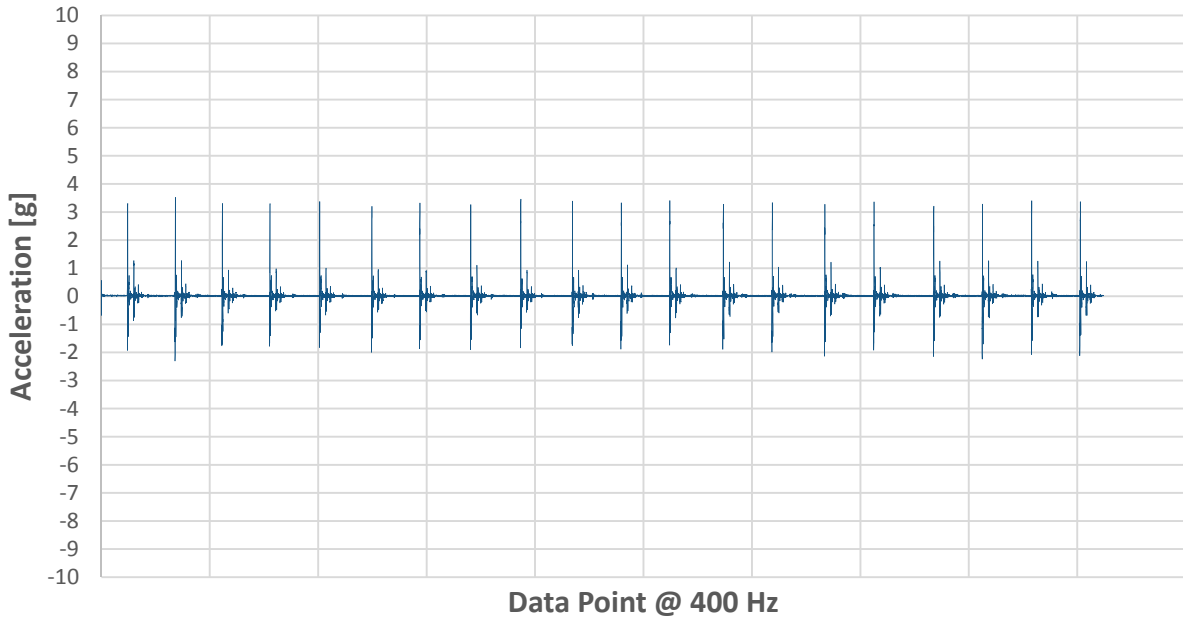
Data Point @ 400 Hz

### TEST 3 – SAATVA

#### Vector Magnitude Acceleration - Saatva

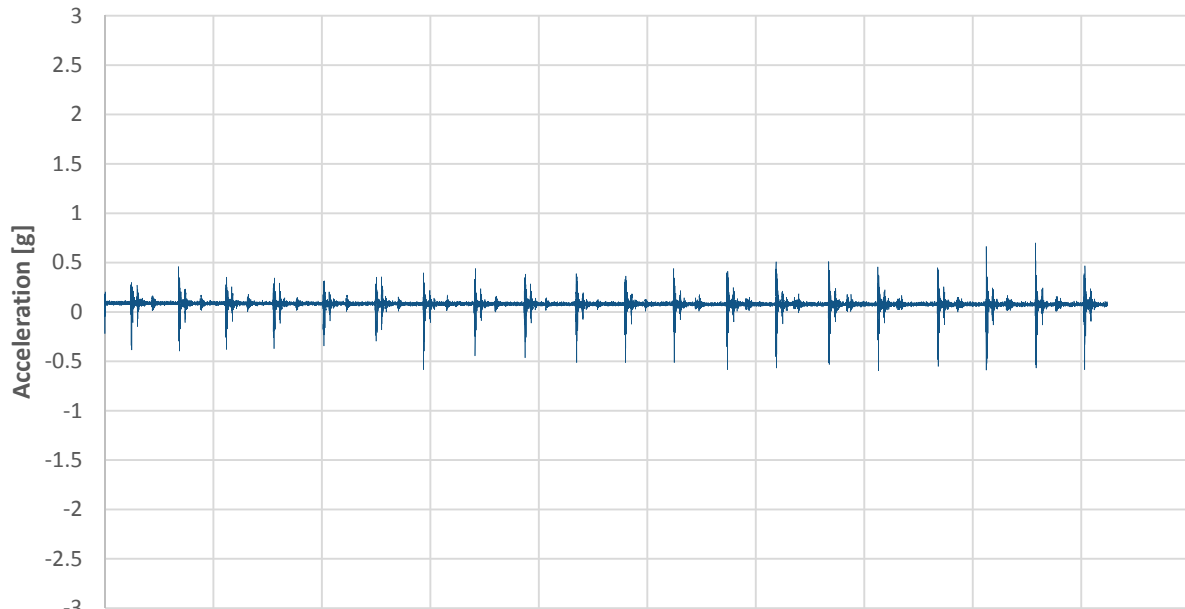


#### X Acceleration (Side to Side) - Saatva



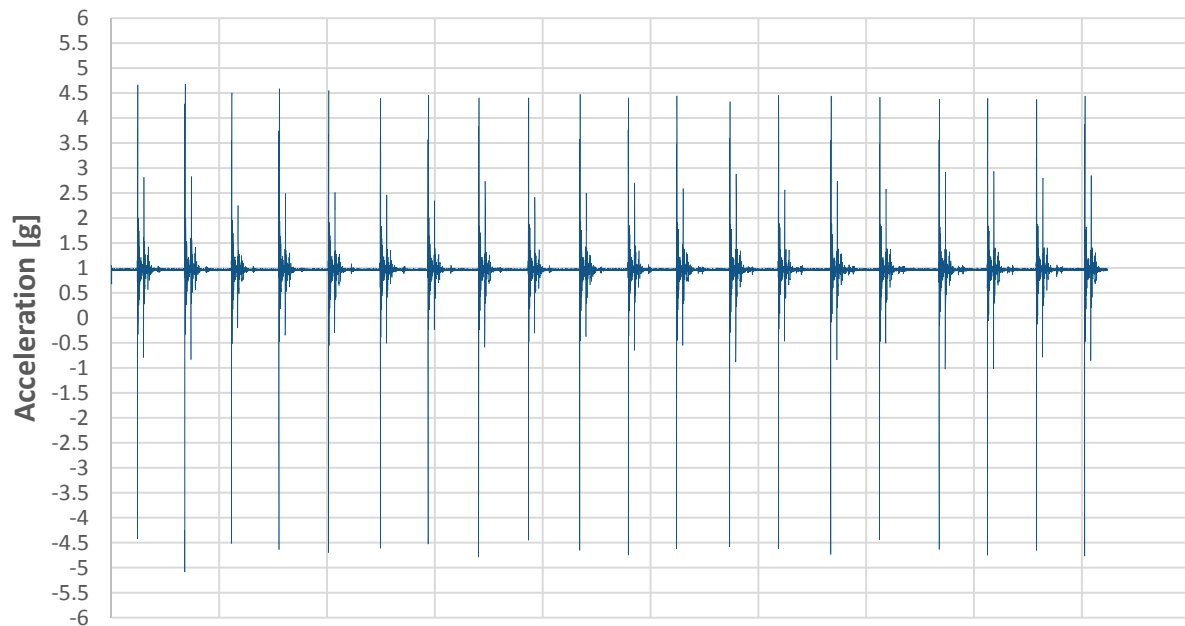


### Y Acceleration (Head to Toe) - Saatva



Data Point @ 400 Hz

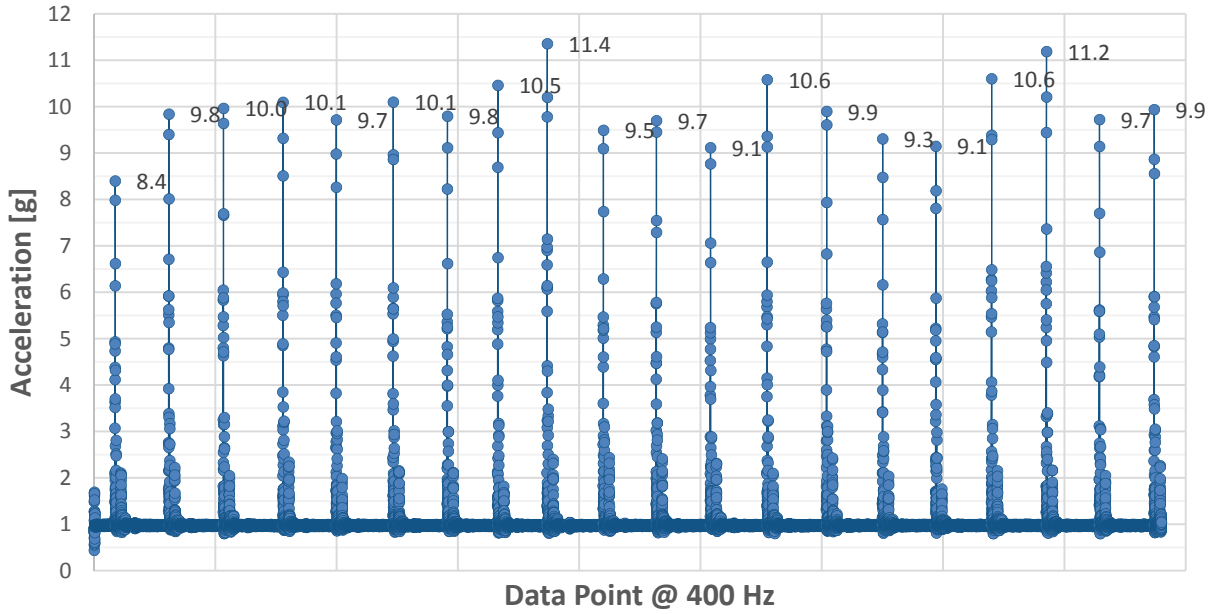
### Z Acceleration (Up and Down) - Saatva



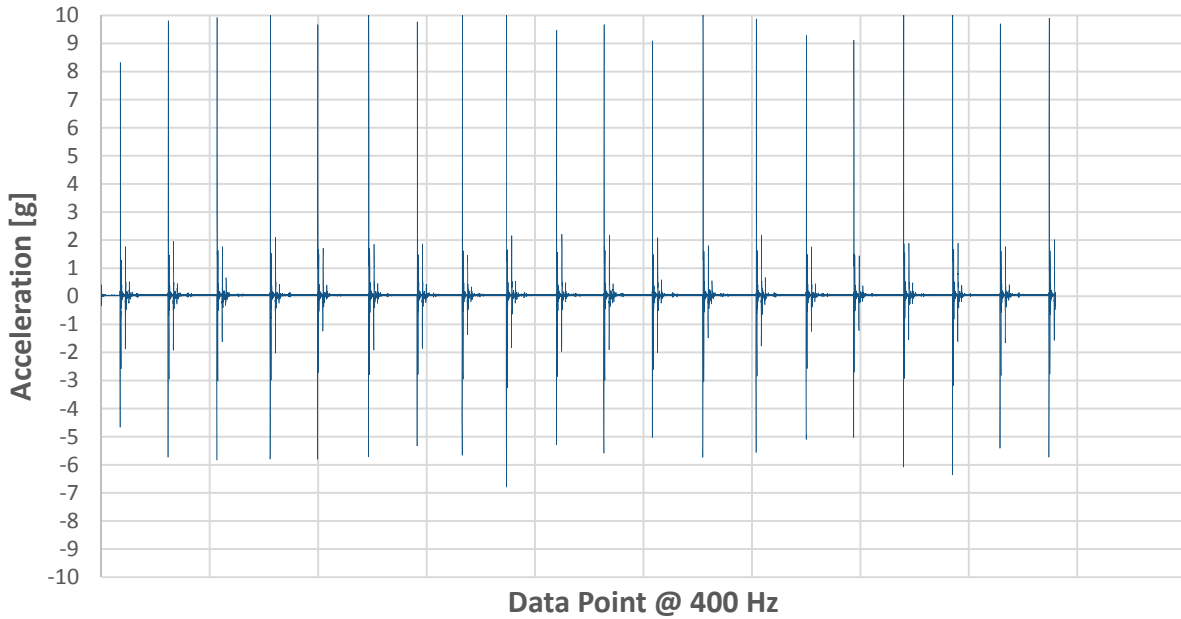
Data Point @ 400 Hz

TEST 3 – PURPLE

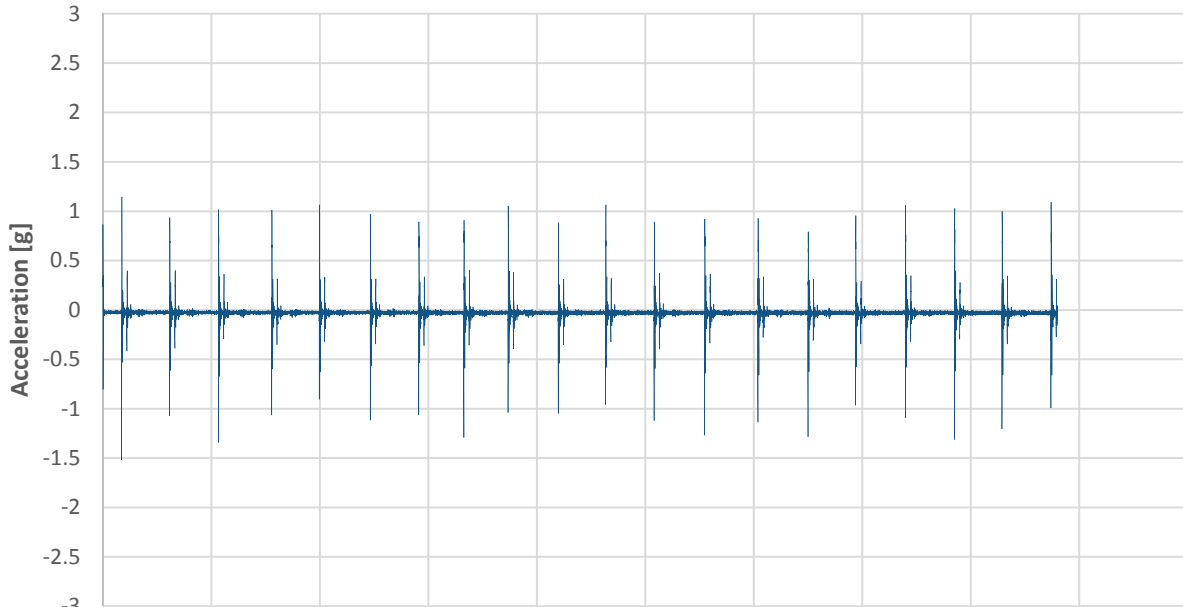
Vector Magnitude Acceleration - Purple



X Acceleration (Side to Side) - Purple

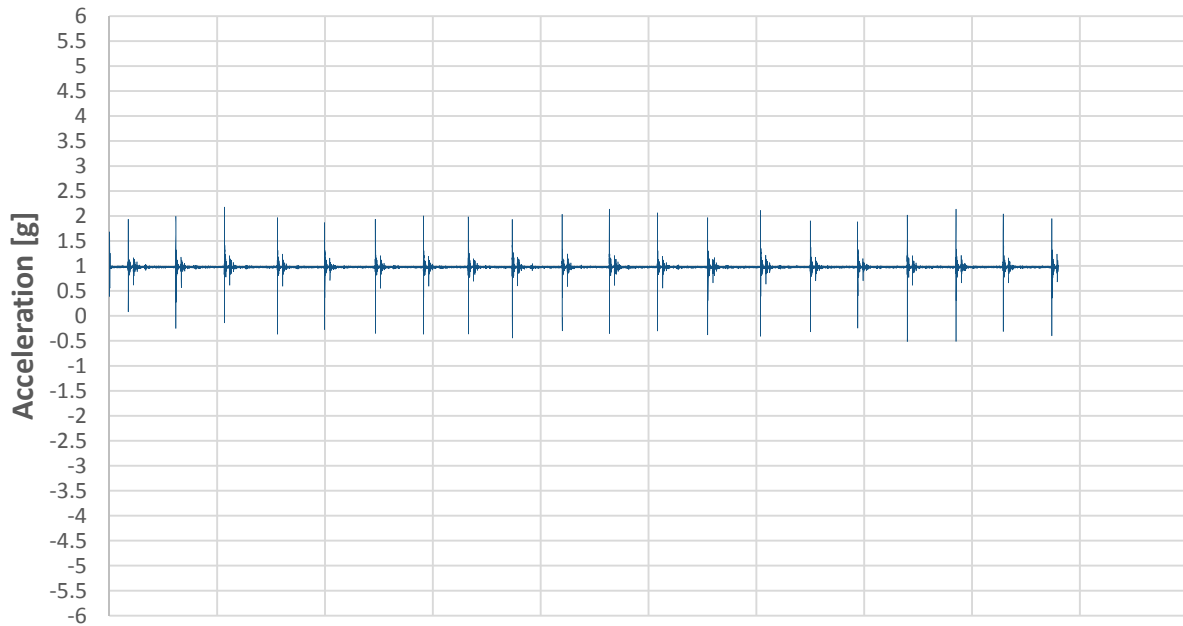


### Y Acceleration (Head to Toe) - Purple



Data Point @ 400 Hz

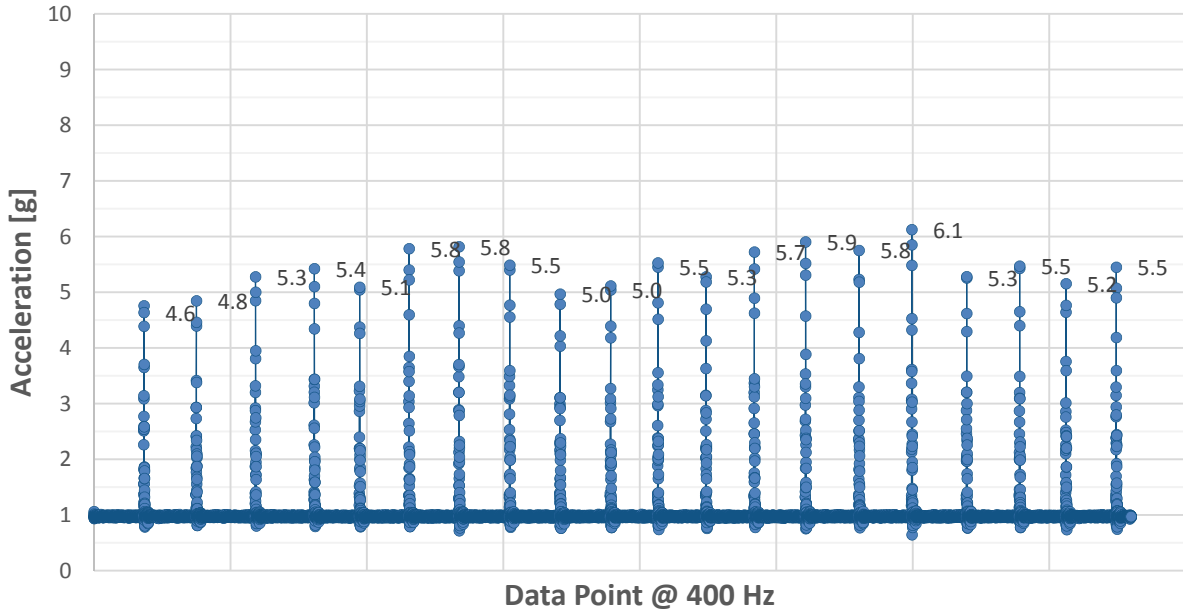
### Z Acceleration (Up and Down) - Purple



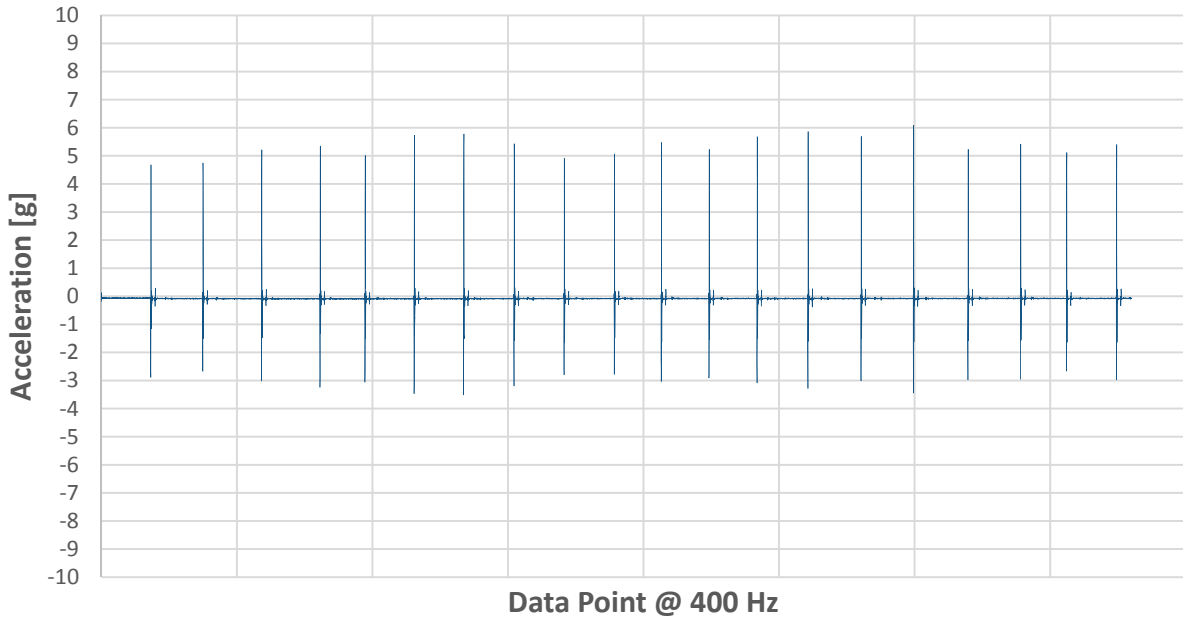
Data Point @ 400 Hz

TEST 3 – LUCID

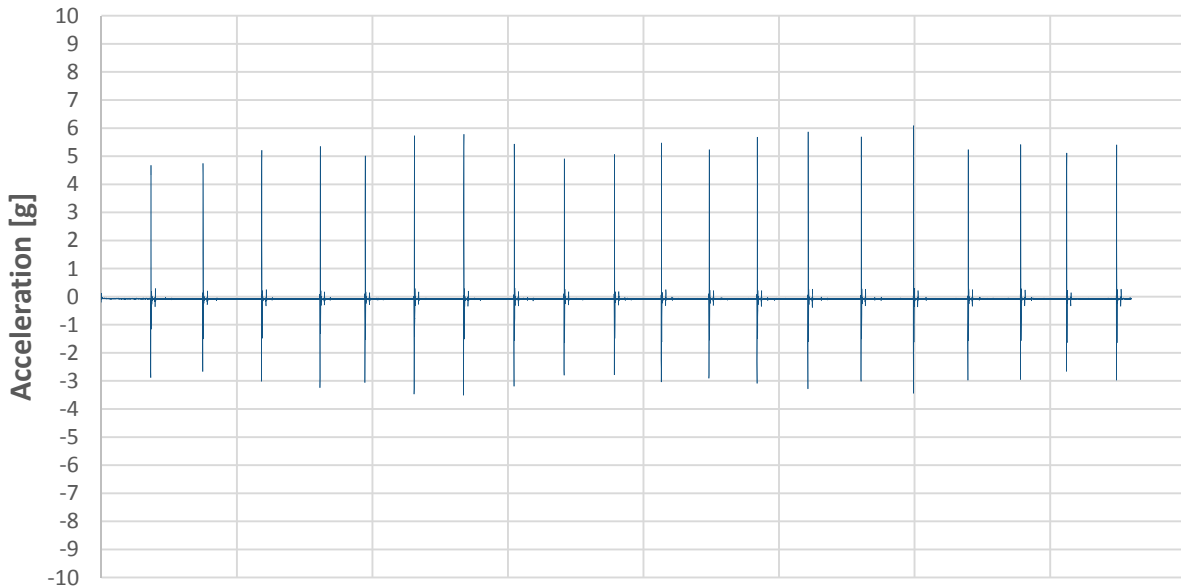
Vector Magnitude Acceleration - Lucid



X Acceleration (Side to Side) - Lucid

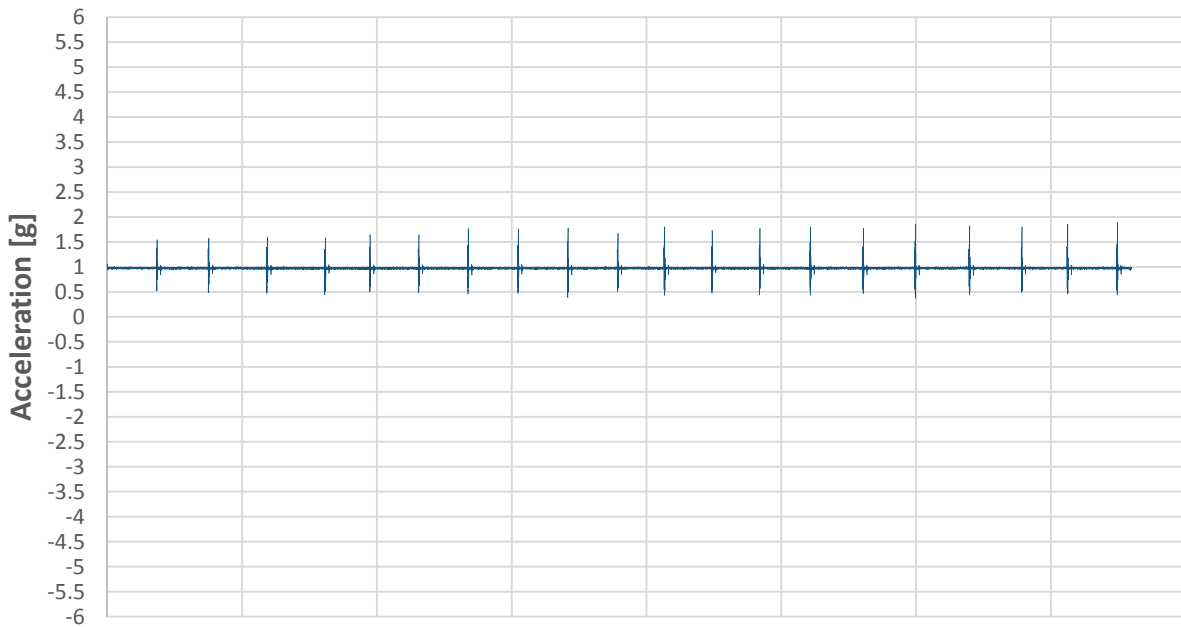


### X Acceleration (Side to Side) - Lucid



Data Point @ 400 Hz

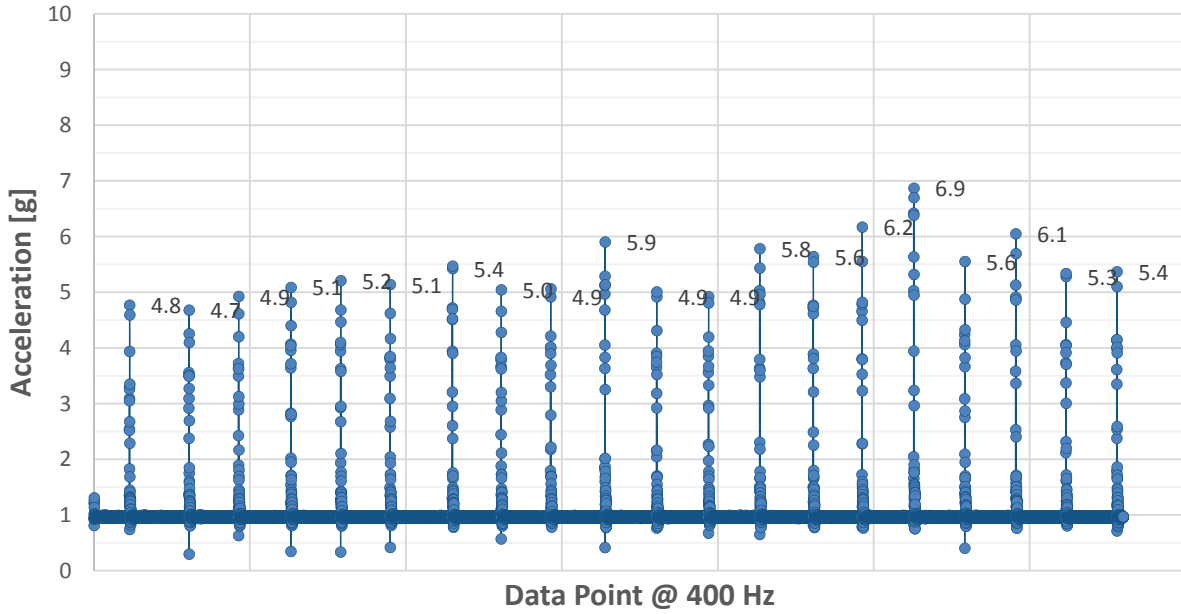
### Z Acceleration (Up and Down) - Lucid



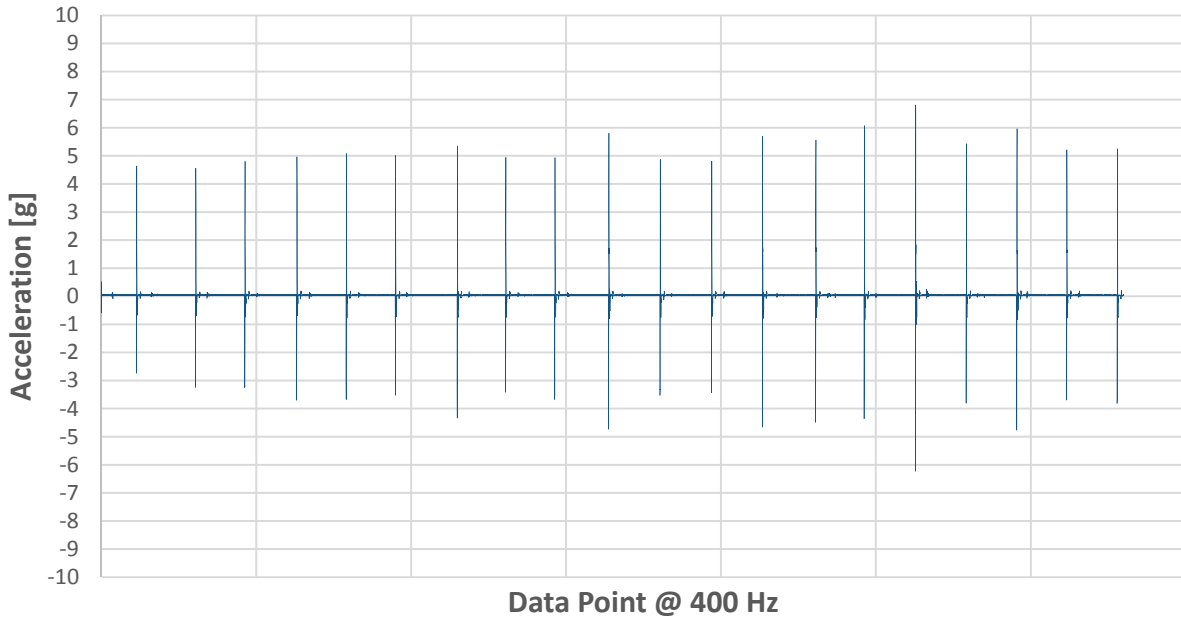
Data Point @ 400 Hz

TEST 3 – NOVOSBED FIRM

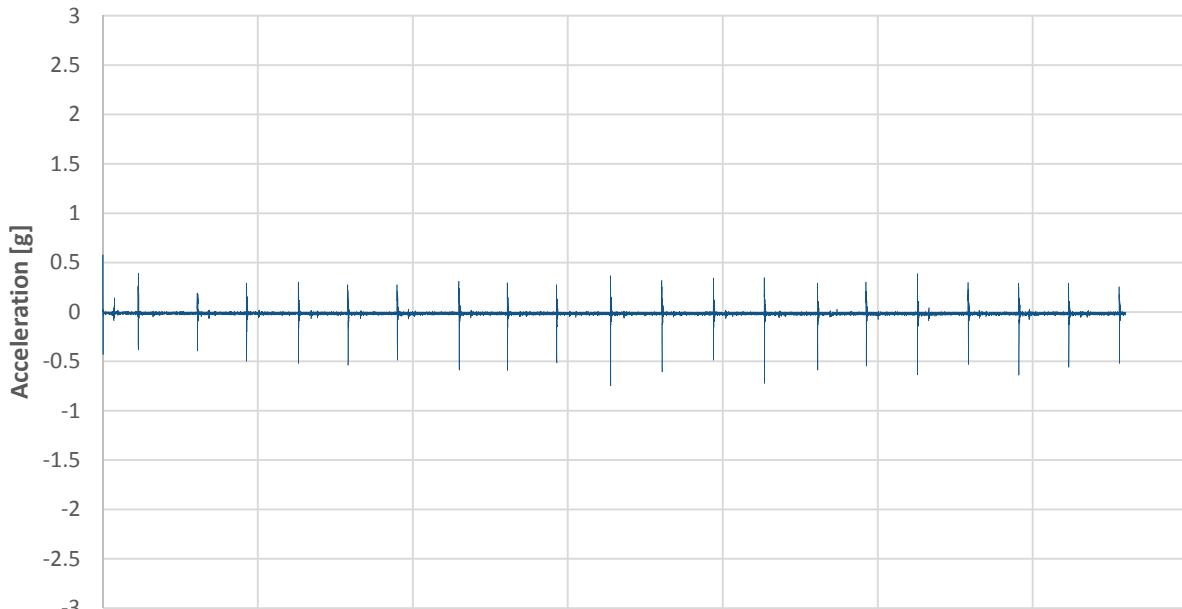
Vector Magnitude Acceleration - Novosbed Firm



X Acceleration (Side to Side) - Novosbed Firm

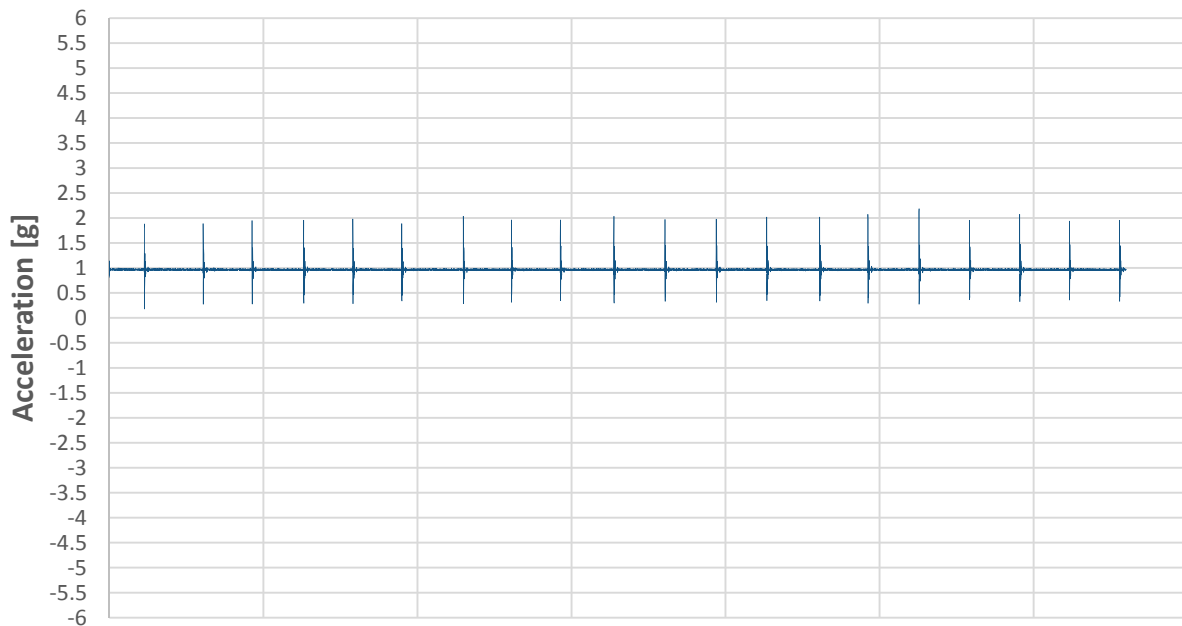


### Y Acceleration (Head to Toe) - Novosbed Firm



Data Point @ 400 Hz

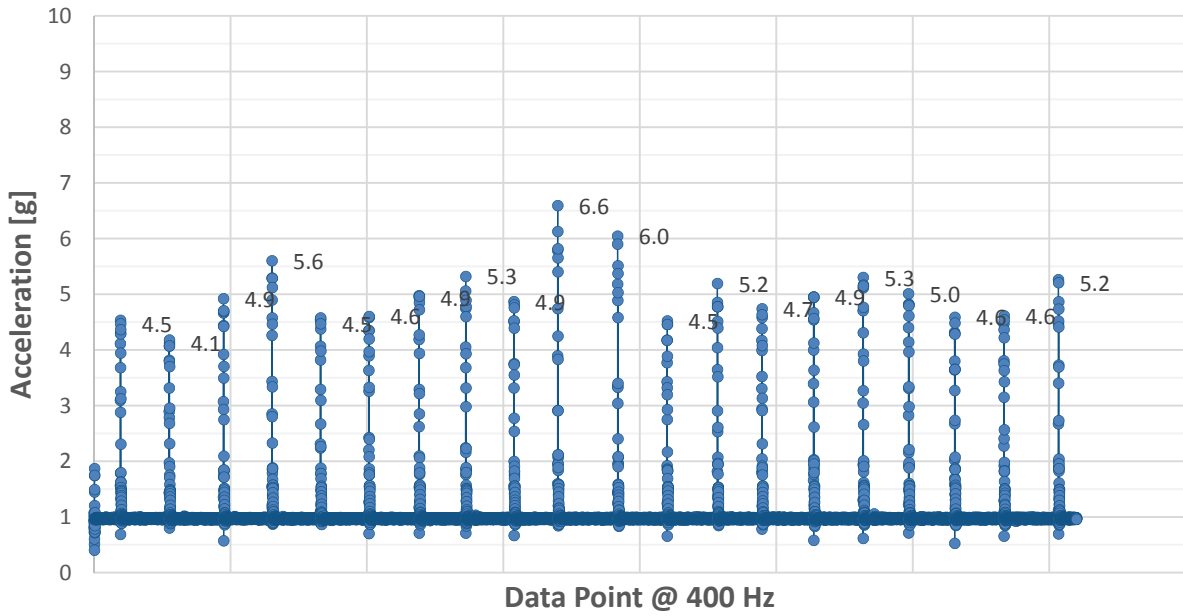
### Z Acceleration (Up and Down) - Novosbed Firm



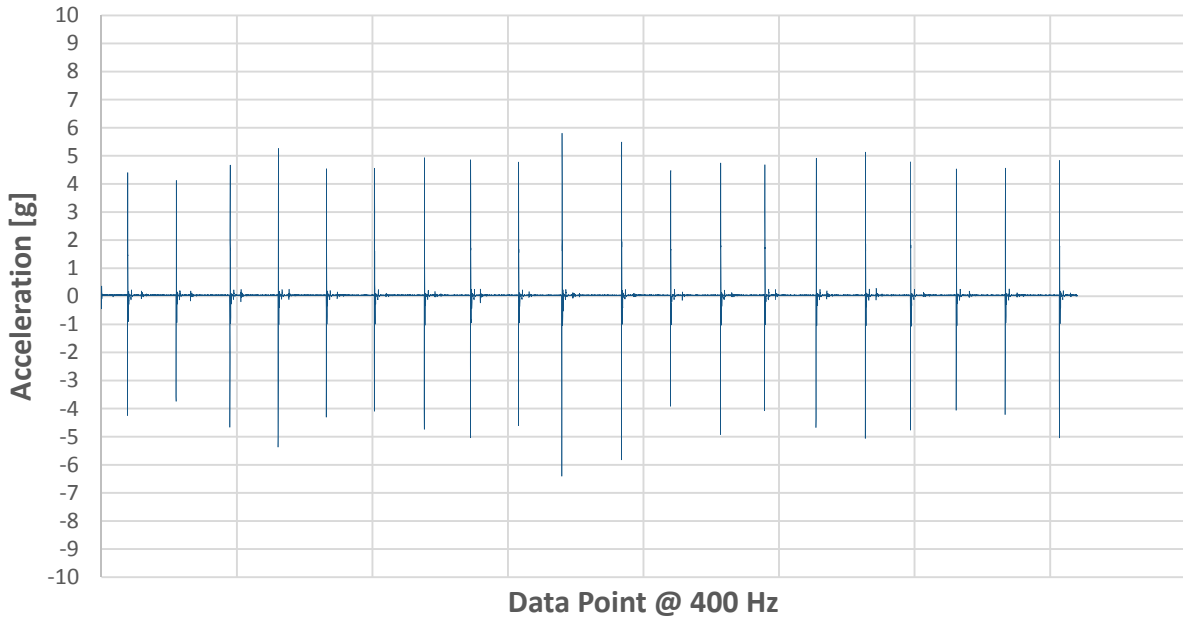
Data Point @ 400 Hz

TEST 3 – NOVOSBED MEDIUM

Vector Magnitude Acceleration - Novosbed Medium

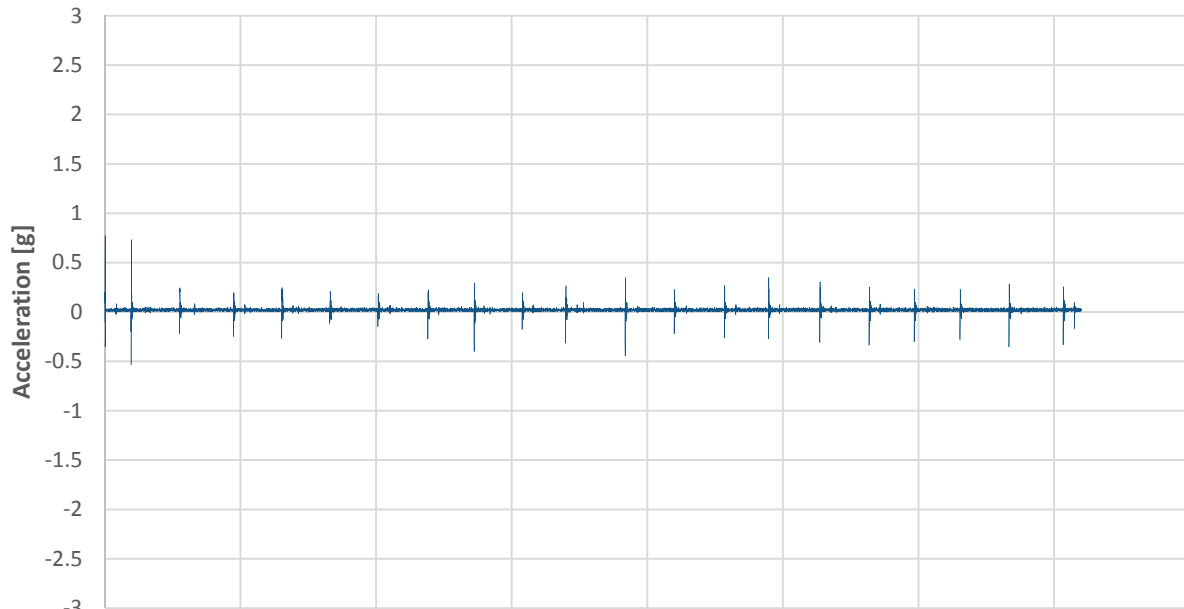


X Acceleration (Side to Side) - Novosbed Medium



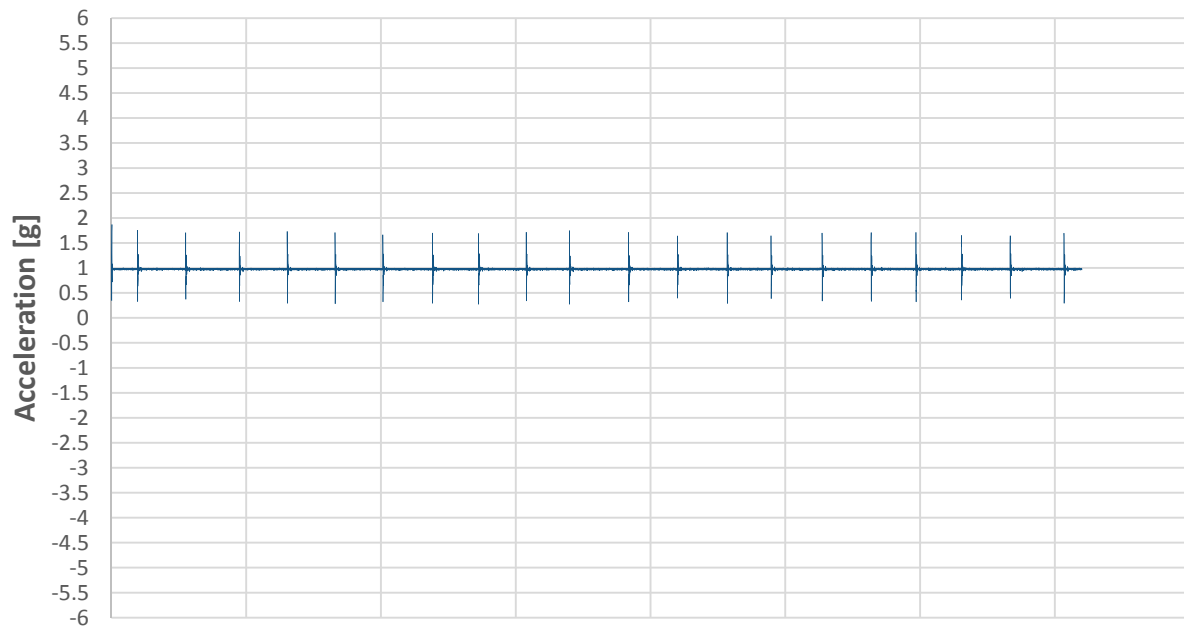


### Y Acceleration (Head to Toe) - Novosbed Medium



Data Point @ 400 Hz

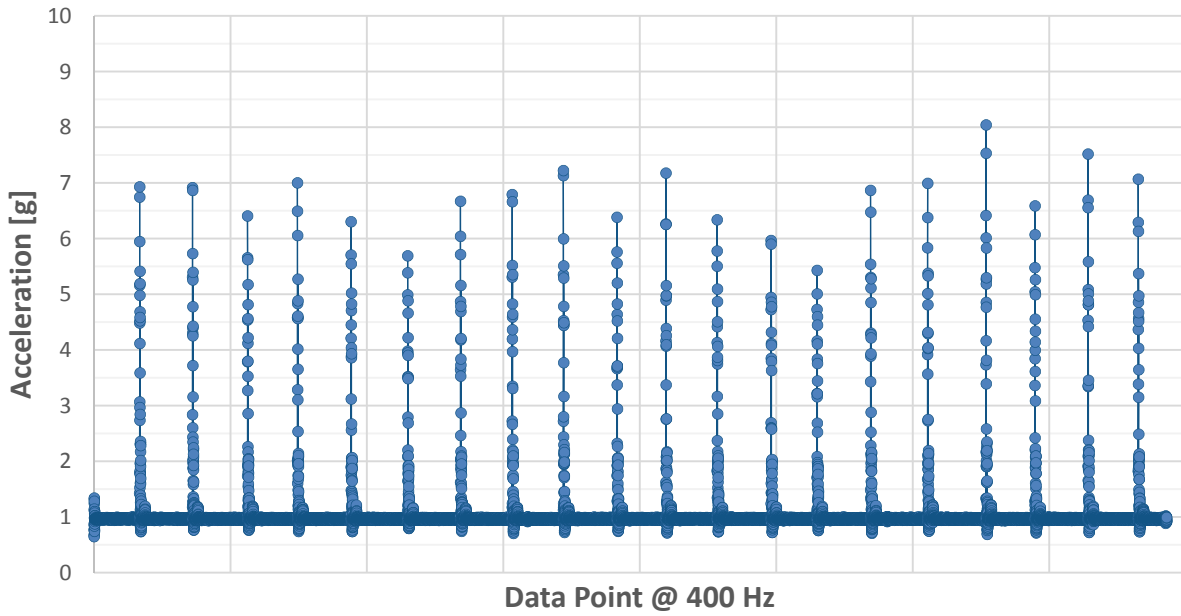
### Z Acceleration (Up and Down) - Novosbed Medium



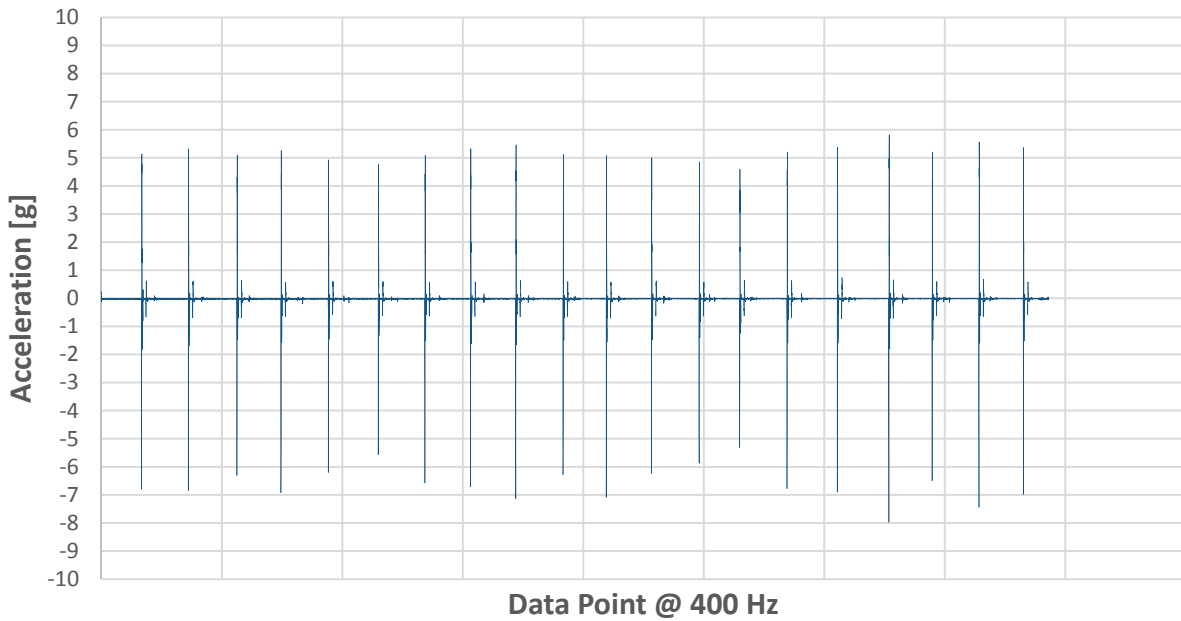
Data Point @ 400 Hz

### TEST 3 – NOVOSBED SOFT

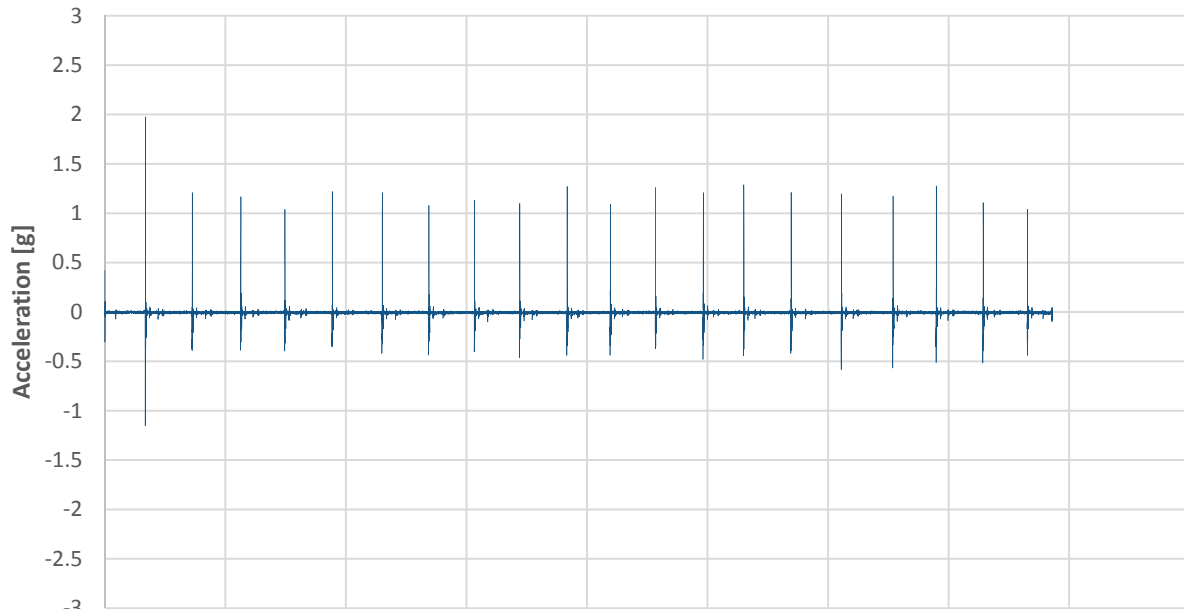
#### Vector Magnitude Acceleration - Novosbed Soft



#### X Acceleration (Side to Side) - Novosbed Soft

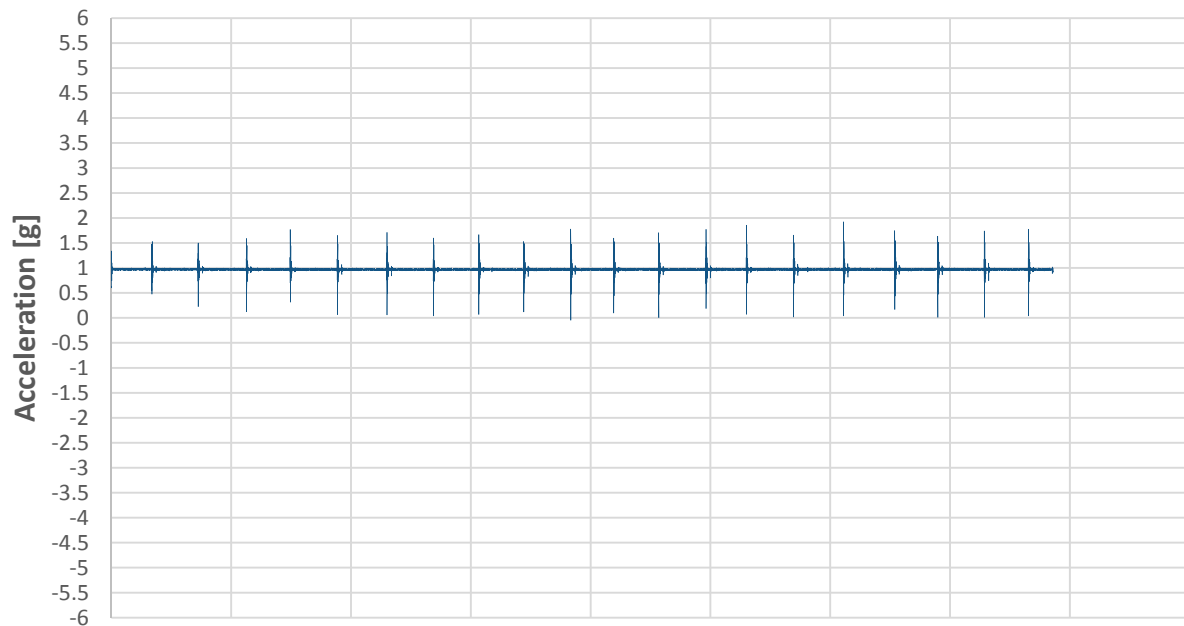


### Y Acceleration (Head to Toe) - Novosbed Soft



Data Point @ 400 Hz

### Z Acceleration (Up and Down) - Novosbed Soft



Data Point @ 400 Hz

## APPENDIX B

Private & Confidential

## Mattress-Reviews.com Testing Methodology

### **Goal:**

To gather relative performance data from two or more different queen-sized mattresses to provide basis for comparison, grading, and discussion.

### **Equipment:**

- Reference Load 1: plastic 5 gallon water cooler bottle – size: ~ 10.75” diameter X ~ 19.5” height; weight 42.3 lbs.
- Reference Load 2: spherical medicine ball - size: ~ 9” diameter; weight 10 lbs.
- Tape measure.
- Masking tape.
- Metal ruler.
- 4-foot piece of aluminium, ¼ inch thick.
- Calibrated accelerometer.
- A DSLR video camera.

### **General Test Conditions:**

- Measure temperature and humidity in a room and verify it falls within the range of a normal house (18°C - 24°C / 25% - 50%). Measure and record temperature and humidity before each test.
- Lay the test mattress on a flat concrete floor such that the top and sides are unobstructed.

**Test #1: Mattress Firmness (or “sinkage”):**

**Overview and Objective:** Apply Reference Load 1 to the center of each subject mattress and measure the vertical displacement of each to establish their respective positions on a firmness (or “sinkage”) scale. A low relative vertical displacement shall indicate a firmer mattress, while a high relative vertical displacement shall indicate a softer mattress.

**Procedure:**

1. Find the “approximate centre” of a given mattress sample:
  - a. Place 2 straight lines (tensioned string-lines or straight measuring tape), each from one corner of the mattress to the diametrically opposite corner (e.g. top right to bottom left and top left to bottom right).
  - b. Mark the intersection point of each straight line reference with masking tape - this is the “approximate center” of the mattress.
2. Place Reference Load 1 on the mattress, such that a point halfway between the top and bottom extremes of the water bottle lies on the marked approximate center of the mattress; and that the spout of the water bottom faces the foot of the bed, such that the sides of the water bottle are parallel to the sides of the mattress.
3. Wait 30 seconds for the water cooler bottle to entirely stop moving to allow the system to settle to a static state.
4. Place a 4-foot piece of ¼ inch thick aluminium across the surface of the mattress. The long side of the aluminium piece shall run parallel to the foot of the mattress. The metal shall rest beneath the spout of the bottle without touching the bottle.
5. Using a tape measure or metal ruler, measure and record the distance between the bottom of the spout and the metal level immediately below it, without noticeably distorting the shape of the mattress at the measurement point.

## Test #2 Edge Supportiveness:

**Overview and Objective:** Apply Reference Load 1 to the edge each subject mattress and to measure the resultant vertical displacement of each to establish their respective positions on an “edge supportiveness” scale. A low relative vertical displacement shall indicate a mattress with more edge support, while a high relative vertical displacement shall indicate a mattress with less edge support.

### Procedure:

1. Find the “approximate middle” of the foot of a given mattress sample:
  - a. Measure the length of the top-facing edge of the foot of the subject mattress.
  - b. Divide the measurement by 2 and mark this point with masking tape - this is the “approximate middle” of the foot of the mattress.
  - c. Measure the height of the mattress at this point.
2. Place Reference Load 1 on the mattress such that a predetermined point of the water bottle lies on the marked “approximate middle” of the mattress edge, and that the sides of the water bottle are parallel to the sides of the mattress. The long edge of the water bottle shall be parallel to the long side of the mattress.
  - a. This predetermined point of the water bottle is where the spout of the water bottle begins. That is, there shall be 16 inches of the 19-inch water bottle lying ‘behind’ the edge of the mattress (i.e. on the mattress). The 3-inch spout shall extend off the edge of the mattress.
3. Wait 30 seconds for the water cooler bottle to entirely stop moving to allow the system to settle to a static state.
4. Measure the distance between the bottom of the spout and the floor (**variable X**).
5. Add the height of the mattress (see step 1c) to 4.25 inches (**variable Y**).
6.  $Y \text{ minus } X = \text{vertical displacement}$ .

**Test #3 Motion Isolation:**

**Overview and Objective:** Apply a reference impulse to the top side of each subject mattress, representative of human movement on the mattress, and measure the resultant peak acceleration of a calibrated accelerometer placed on the mattress a fixed distance away from the epicenter of the impulse to establish their respective positions on a “motion isolation” scale. A high resultant peak acceleration shall indicate less motion isolation, while a low resultant peak acceleration shall indicate more motion isolation.

**Procedure:**

1. Find two “Sleep Points” on a given mattress sample:
  - a. Measure the width of the mattress and divide by 3 (the “Edge Distance”).
  - b. Measure the length of the mattress and divide by 2 (the “Center Distance”).
  - c. Find the first point lying Center Distance from the foot of the bed and Edge Distance from one the side of the bed and mark this point with masking tape - this is the first Sleep Point.
  - d. Repeat the above step for the other side of the bed - this is the second Sleep Point.
2. Center a calibrated accelerometer on the mattress.
3. Drop a 10 lbs sphere (9” diameter) on the second Sleep Point on the mattress from a height of 39” above the mattress surface.
4. Wait 5 seconds and record the peak acceleration experienced by the accelerometer.
5. Repeat 20 times and take an average.



**Test #4 Bounciness:**

**Overview and Objective:** Drop a 10lb sphere (9" diameter) from a fixed distance on to the top side of each subject mattress and measure the resultant peak rebound height on its first bounce. A high resultant peak rebound height shall indicate more bounciness, while a low resultant peak height shall indicate less bounciness.

**Procedure:**

1. Find the "Approximate Centre" of a given mattress sample:
  - a. Place 2 straight lines (tensioned string-lines or straight measuring tape), each from one corner of the mattress to the diametrically opposite corner (e.g. top right to bottom left and top left to bottom right).
  - b. Mark the intersection point of each straight line reference with masking tape - this is the "approximate center" of the mattress.
2. Suspend a 10lb sphere (9" diameter) such that it is centered 39" directly above the Approximate Center.
3. Suspend a measurement scale, such as a measuring tape, vertically above the mattress such that it touches the mattress at a point 9" away from the Approximate Center towards the foot of the bed.
4. Wait 1 minute for the system to reach relative static equilibrium.
5. Release the sphere such that it lands on the Approximate center of the mattress.
6. Place the DSLR video camera, mounted on a static tripod located 6" from the mid-point of the foot of the bed such that its line of sight is parallel to the top surface of the mattress, and that it is focussed on the vertically suspended measurement scale.
7. Wait 1 minute for the system to reach static equilibrium.
8. Begin recording on the video camera.
9. Release the sphere and wait 5 seconds.
10. Review the video and determine the maximum rebound point - that is, the point on the scale reached by the bottom of the weight on its first rebound (if it rebounds).
11. Repeat 3 times and take an average.